



**FLEXCoop**

# **FLEXCoop Project Overview**

Sustainable Digital Tools for All Energy Actors Workshop

29.10.2020

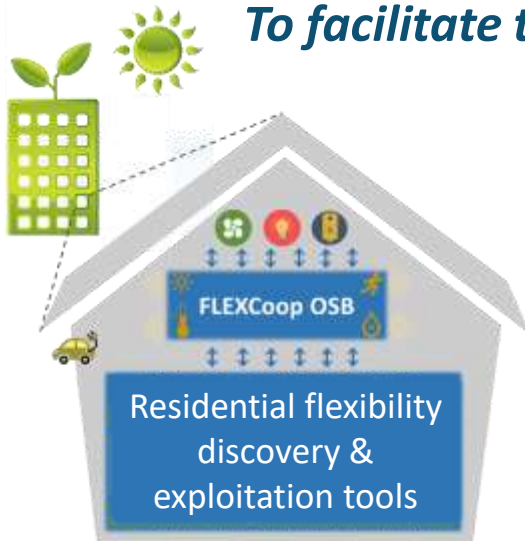
Antonis Papanikolaou, Hypertech

## FLEXCoop

Democratizing energy market access through innovative flexibility-based Demand Response tools and novel business and market models for energy cooperatives



*To facilitate the participation of citizens in energy markets*



### PARTNERS



# The FLEXCoop project



## THE PROBLEM ?

Small consumers still excluded from energy markets

- Lack of smart / **real-time metering**
- **Limiting regulations & market codes** in most EU MSs
- **Non-proven biz models** for small consumers

## THE NEED

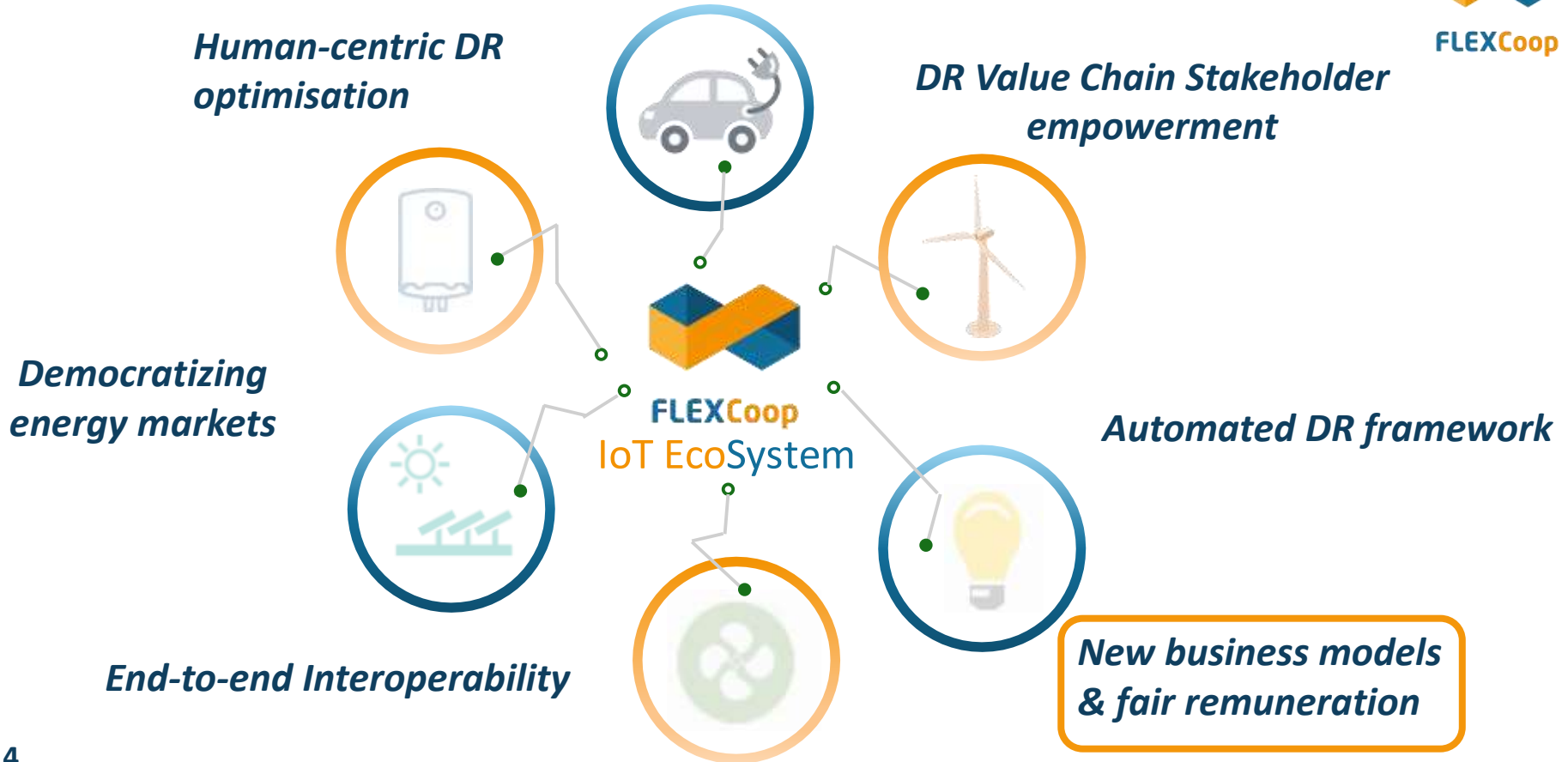
- Make prosumers **aware of their flexibility and its benefits** for the energy system
- **Leverage residential flexibility through aggregation** to facilitate market participation
- **Fair contractual** relationships with aggregators
- Acceptable & reliable **automated DR** tools



## THE FLEXCoop SOLUTION

- **Cooperatives** as aggregators / new business model
- **End-to-end automated DR** optimization framework
- Flexibility based on low-level metering / ambience sensing / **human-centric approach**
- **Dynamic** Virtual Power Plant creation

# The FLEXCoop Objectives



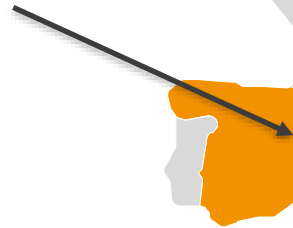
# The FLEXCoop Pilot Sites: Active Energy Cooperatives



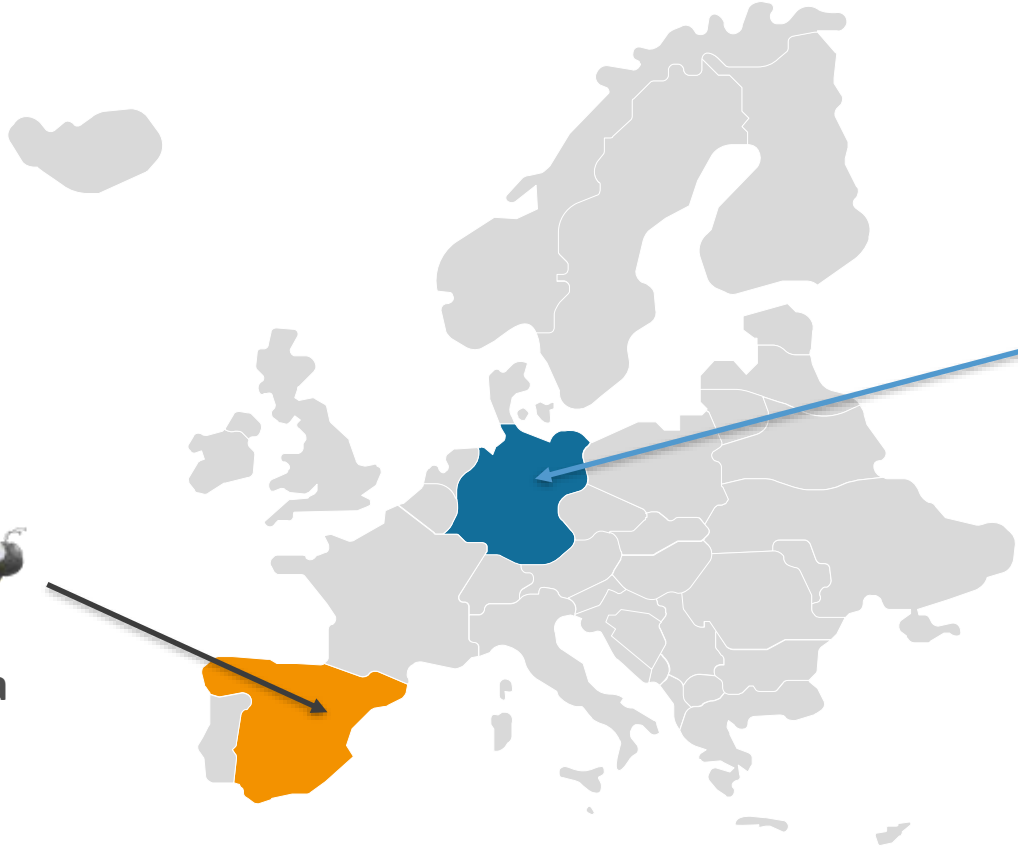
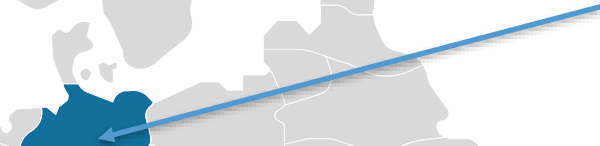
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Catalonia



Netherlands



# The FLEXCoop Business Models



**Role:** Cooperative as a retailer

**Target biz model:** ESCO and trader

- ✓ Maximise self-consumption
- ✓ Shift demand to minimize wholesale electricity cost



Netherlands



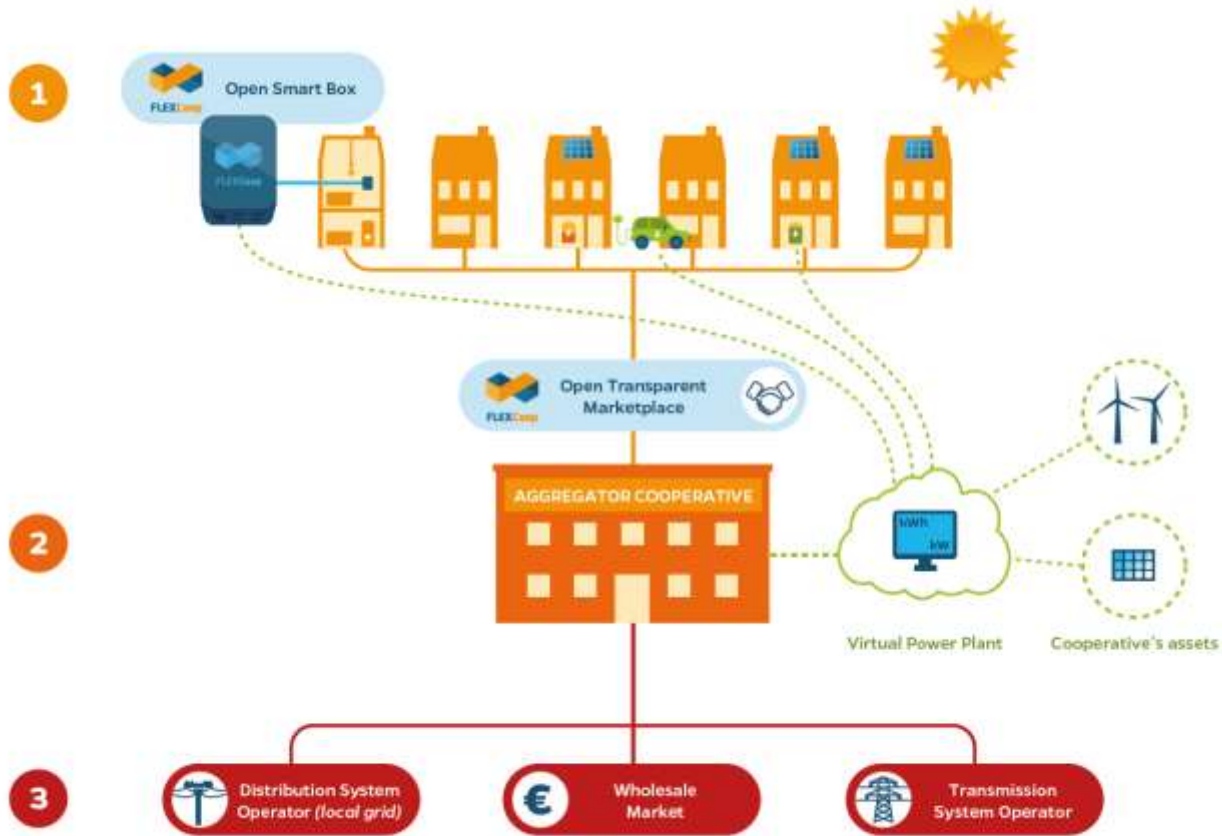
**Role:** Cooperative as an (independent) aggregator.

**Target biz model:** Balancing Service Provider to TSO

- ✓ Participate in TenneT's sandbox balancing market (aFRR).



# The FLEXCoop Solution as a whole



***Smart buildings are fundamental for the discovery and exploitation of residential demand flexibility : data-driven asset models and demand forecasting are key for flexibility optimisation***



Time of day



Operational monitoring of building energy systems (e.g. HVAC, lights, etc.)



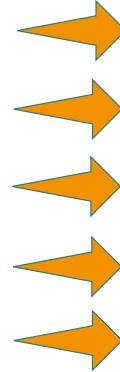
Building Thermal Dynamics



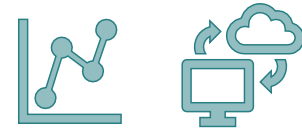
Ambient Conditions (e.g. temperature, illuminance, etc.)



User occupancy detection & forecasting



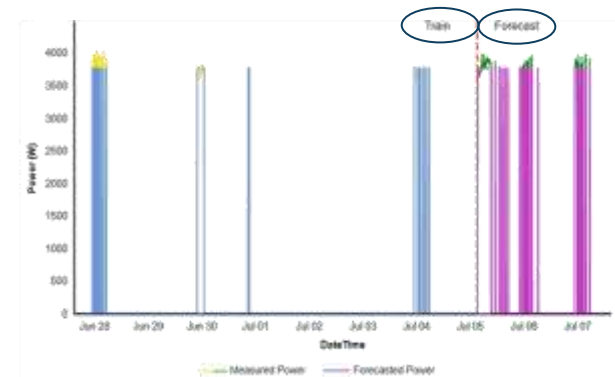
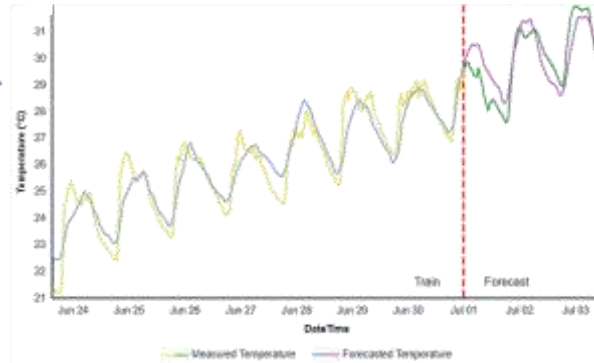
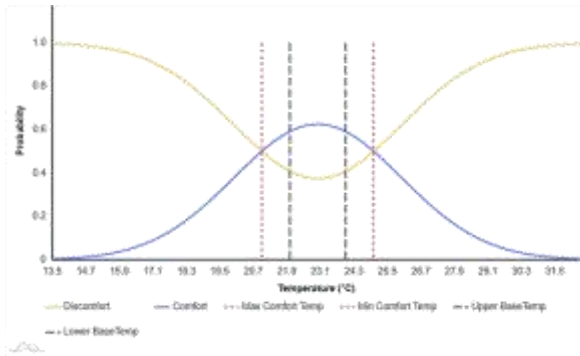
The FLEXCoop  
Context-Aware Flexibility Profiling



delivers real-time, data-driven  
citizen digital twins



# Human-centric demand forecasting is prerequisite for flexibility discovery and delivery

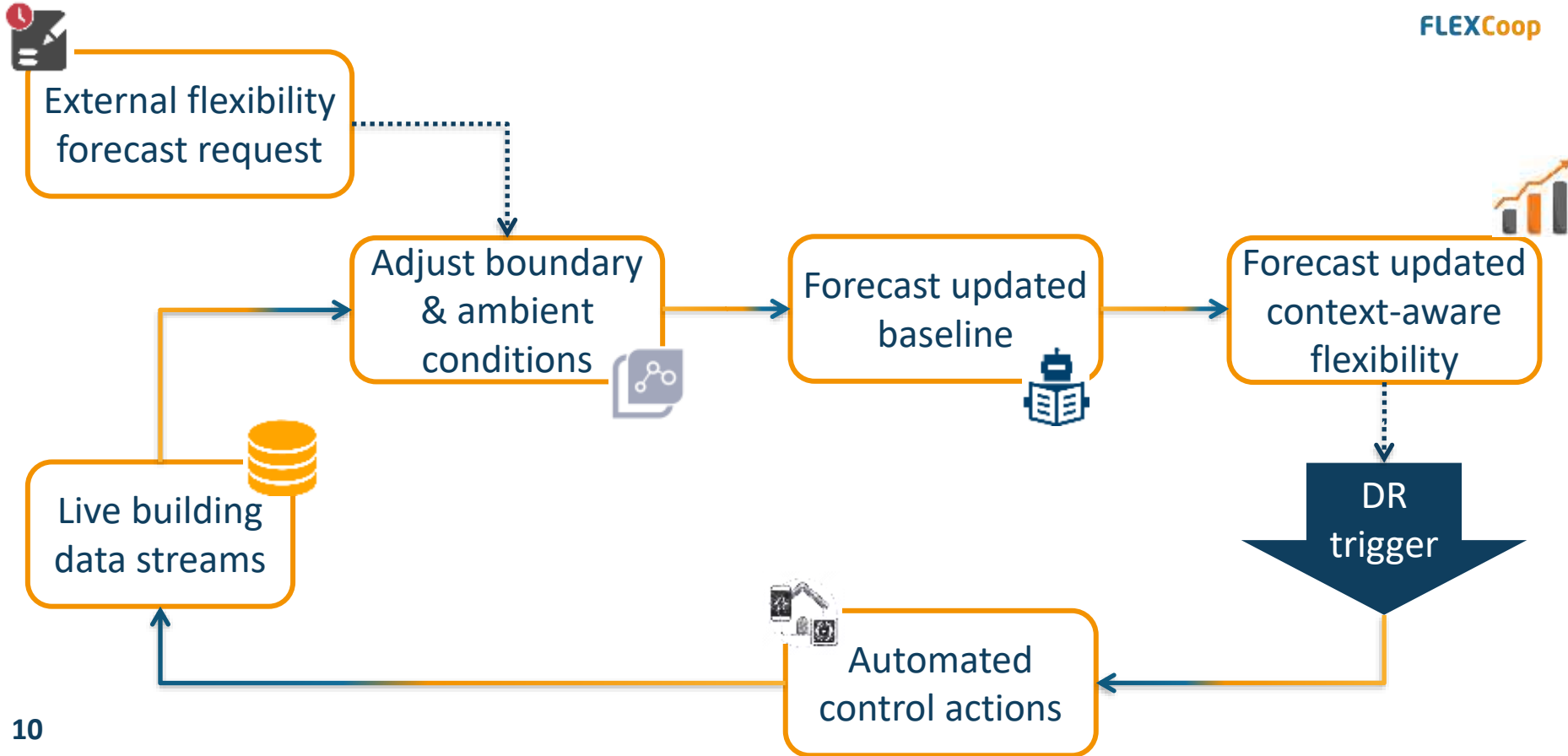


Thermal Comfort

Building thermal dynamics

HVAC demand profile

# Continuous flexibility quantification & delivery



# The FLEXCoop Solution Demonstration



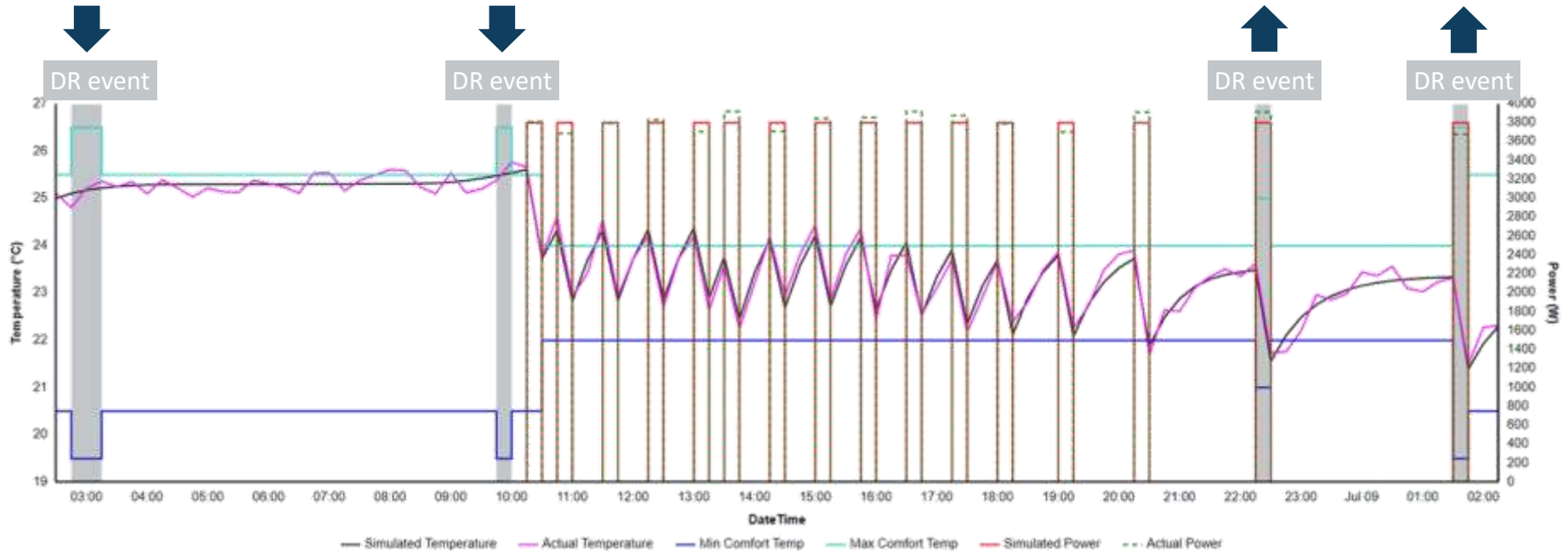
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Requested: 1kWh  
Delivered: 0.95kWh

Requested: 1kWh  
Delivered: 0.92kWh

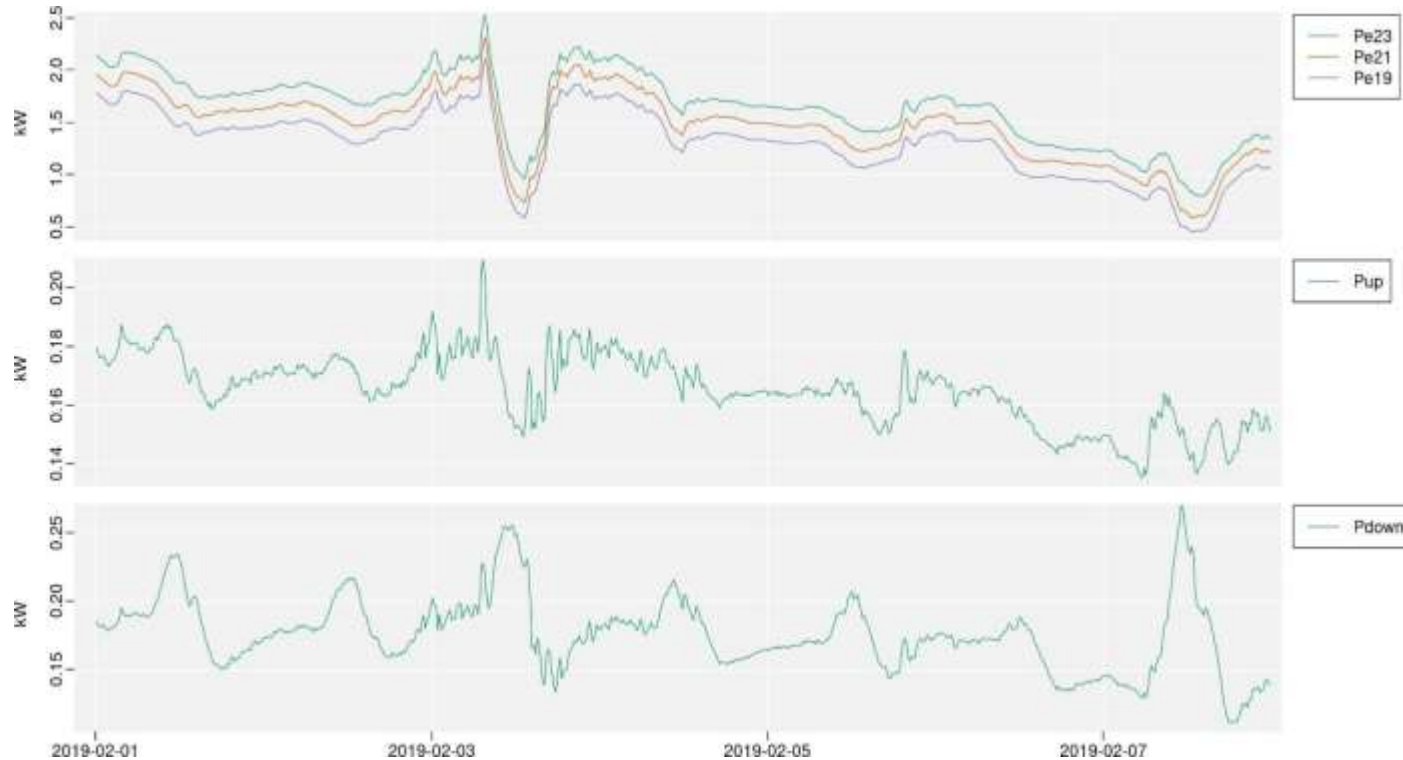
Requested: 1kWh  
Delivered: 0.98kWh

Requested: 1kWh  
Delivered: 0.92kWh



During DR delivery, comfort boundaries are relaxed to facilitate regulation up/down.

## Weekly regulation up/down potential from a given heat pump in the FLEXCoop pilot sites





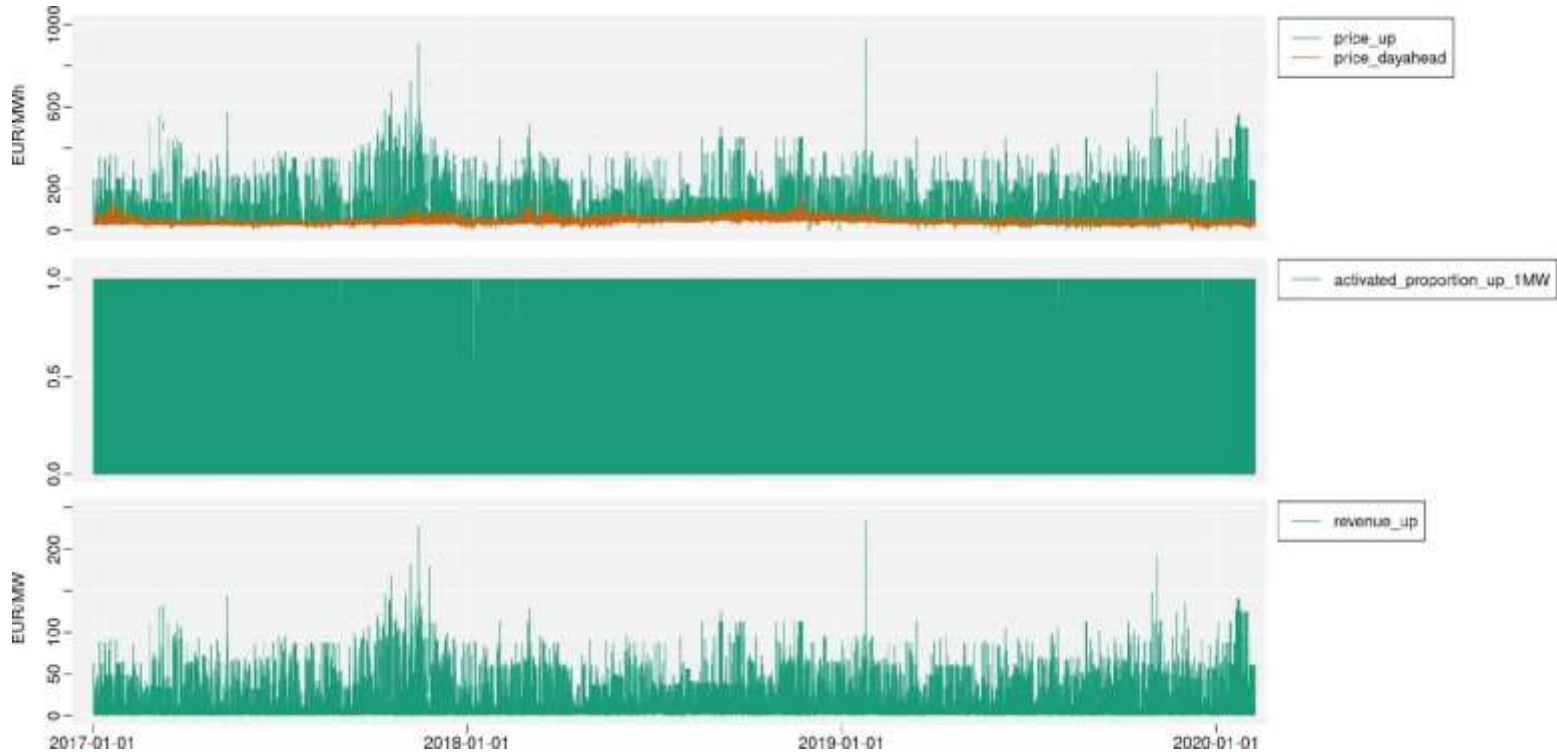
## ASSUMPTIONS

- 1000 HVACs (heat pumps) in aggregator portfolio (2-4 kW)
- Mean flexibility per HVAC available based on demonstration (~ 8 kWh↑, ~ 5kWh↓)
- Daily flexibility to bid in aFRR market (~ 6.4 MWh↑, ~ 4 MWh↓)  
*Leveraging bundle of 800 HVACs, 200 reserved for delivery risk hedging*
- 2 DR events ↑ assumed per day
- 2 DR events ↓ assumed per day

## RESULTS

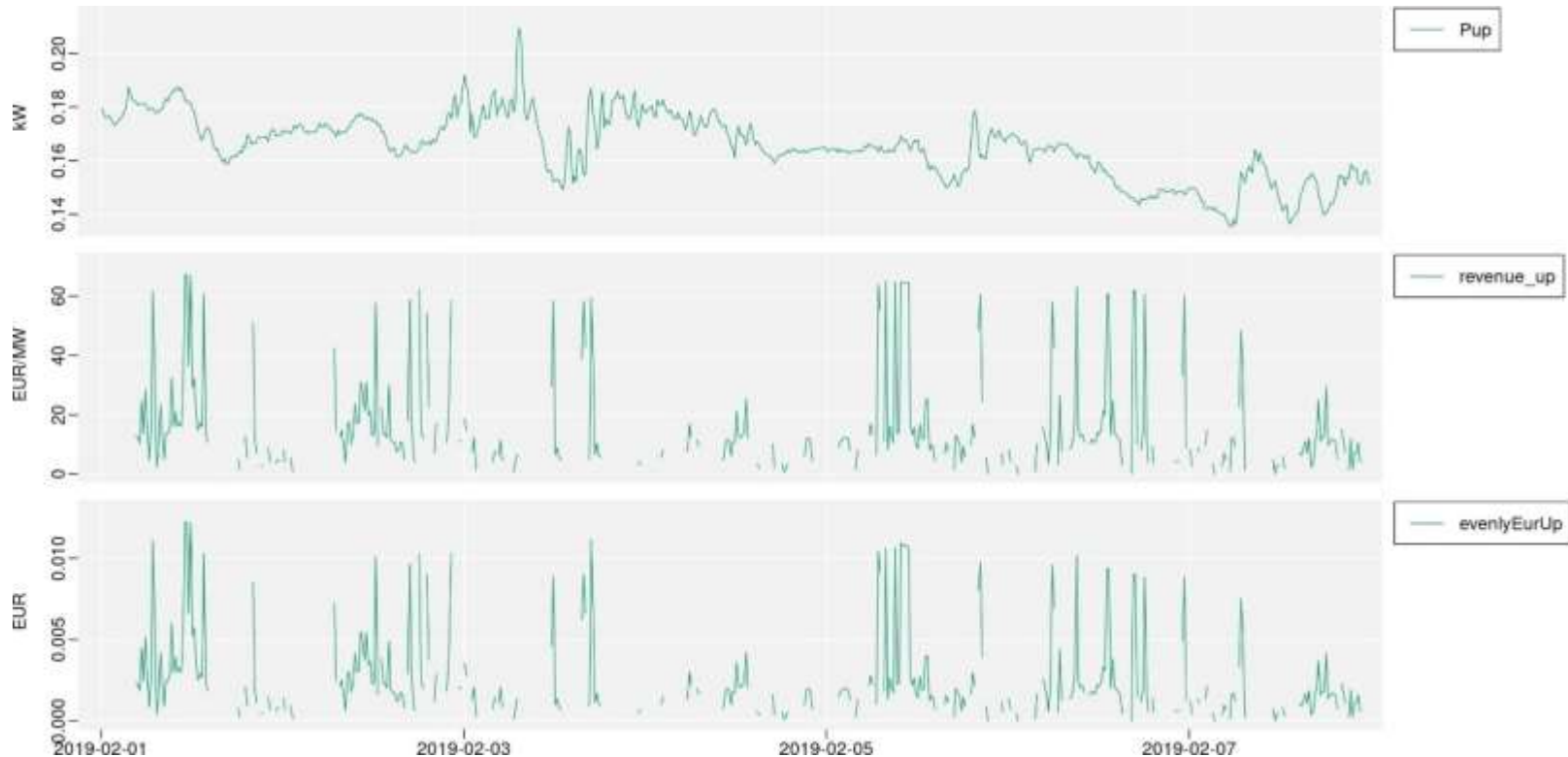
- Total flexibility requested: 1.6 MWh ↓
- Total flexibility requested: 1.6 MWh ↑
  
- Total Delivered: 1.52 MWh ↓
- Total Delivered: 1.496 MWh ↑

## TenneT aFRR market characteristics for regulation up: a good opportunity for aggregated residential demand response



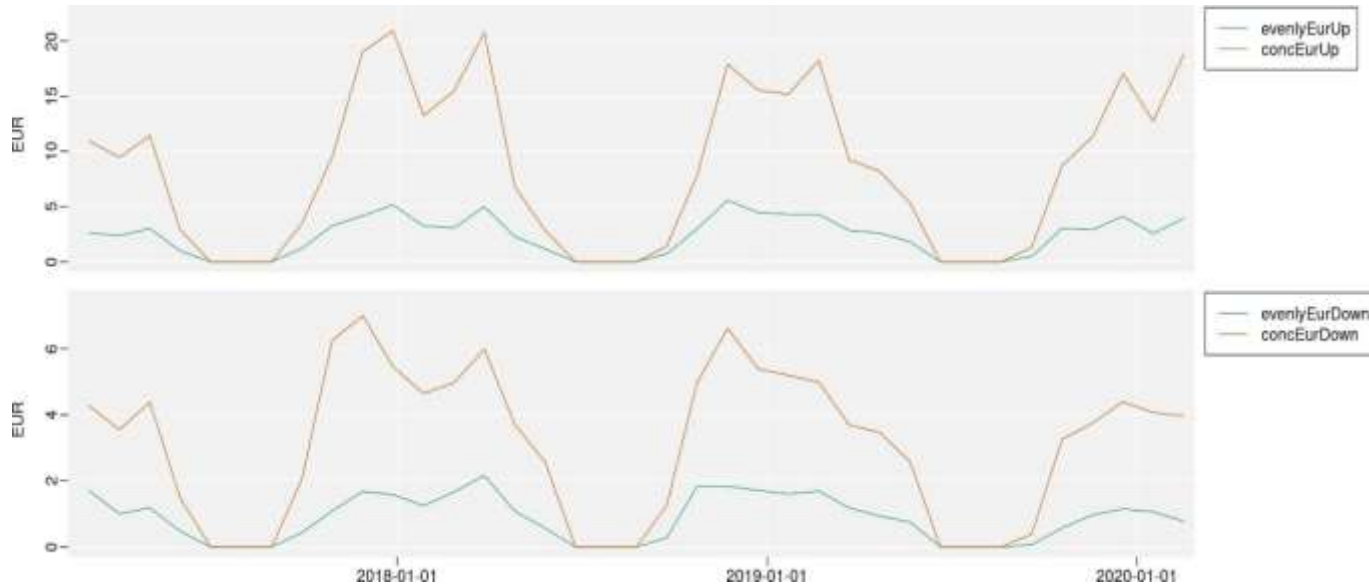
3-year statistics about prices and activations of regulation up offers in the TenneT aFRR market  
1 MW minimum bid size / market-based remuneration

## Revenue projection: a heat-pump of a 1MW bid bundle in TenneT aFRR market



Available regulation up from a FLEXCoop managed heat pump, market prices for delivery of regulation up and final remuneration: an analytical projection during a winter week

# Revenues vs. comfort trade-off from the delivery of demand flexibility from residential heat pumps



- Comfort-aware flexibility delivery sacrifices revenues for SLA satisfaction & user acceptance
- Aggressive heat pump shutdown during flex delivery maximises potential revenue by denying service during flexibility delivery



Thank you for your  
attention...!!!



**FLEXCoop**

Straße 1  
10589 Berlin, Germany  
<http://www.flexcoop.eu/>



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**Project Coordinator**

Fraunhofer FOKUS  
silke.cuno@fokus.fraunhofer.de

Technical Manager

Hypertech  
a.papanikolaou@hypertech.gr