

THEMATIC SESSION

Data Centers, Digital Twin & Al for Sustainability

Day 2 Thurs. 09 Oct. 2.00 - 5.30 PM CEST











8-10 October 2025

Milano

Data Centers, Digital Twins & Al for Sustainability

Organized by





Contributors



















OPENING REMARKS

CHIARA TAGLIARO

Assistant Professor, Department of Architecture, Built Environment and Construction Engineering | Italian Proptech Network (IPN)





How Datacenter impact territories

MARCO LEONE, MRICS

Senior Advisor Nomisma & Revalo





Intro: How Datacenter impact territories

Data Centers are **highly strategic** assets for **local communities**, but their **value is complex** and can be difficult to communicate, especially to non-experts.

Data Centers have significant economic and social impacts, which must be assessed with tailor-made solutions for each case, applying scientific and accurate models.

Only with adequate preliminary assessment and a **robust measurement method** can the project's **benefits be valued and communicated**.



Intro: how Datacenter impact territories



A sustamable and shared approach is needed on multiple fronts.	
☐ a technical aspect during the design phase;	

A sustainable and shared approach is product an multiple fronts:

- ☐ fundraising and financing implementation;
- management of operations;
- □ periodic assessments to verify and report to investors and public and private stakeholders on the achievement of established objectives
- □ stakeholder engagement and the various phases of listening emerge as fundamental aspects in the development and monitoring of activities.



Intro: Datacenter impact territories



High Investment volumes

The technologies and operation of DCs require very significant investments, especially given a saturated market on the supply side, with costs that have increased dramatically in recent years.

Need for areas, energy, connectivity

Data center sites require large areas to house server infrastructure, high availability of electricity, and stable connectivity on ultra-broadband fiber optic networks.

Changes in the urban environment

The infrastructure requirements and investments of DCs are tailored to local contexts, potentially altering some urban structures. However, these structures can benefit local businesses by facilitating access to new technologies.

Impact on direct & indirect employment

New, high-tech infrastructures attract human capital, especially highly specialized ones. Alongside this, other productive activities and related service providers are indirectly activated.

Impact on real estate, social and environment

The construction or conversion of infrastructure for DC generates benefits in various areas, from real estate to the environment. The social benefits, in addition to employment, include training programs and improved community services.







Datacenter & Public Interest

Marco Leone, MRICS
Senior Advisor Nomisma & Revalo

SHARE SOME VIEWS WITH

On. Giulia Pastorella Deputata, Vicepresidente di AZIONE Prima firmataria progetto legge sullo sviluppo dei DC in Italia

https://www.sustainableplaces.eu/ Milano, 9 ottobre 2025







DC Development & Public Interest



The reason why of the new Bill

The public governance – State level vs Regional and local level

Key target: the Digital Sovereignity

How Public & Private Partnership need to be structured







Background and perspectives for innovation

Luca Dozio (Datacenter Observatory, PoliMI) - Major market trends

Gianluca Metti (MRICS, Starching SPA – Maestrale SRL) - Why data centers are not an evolution of logistics and the role of tenants in driving data center development

Mattia Mariani (IDA, Deerns) - New Key Performance Indicators for different stakeholders, who are interested in what (operators VS users)





MAJOR MARKET TRENDS

LUCA DOZIO

Datacenter Observatory, PoliMI







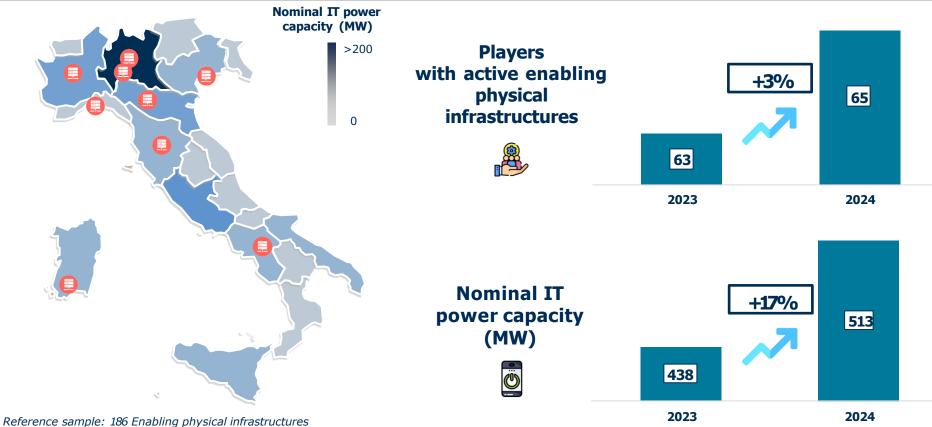
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Data Center Observatory

Data Center Observatory for Sustainable Places



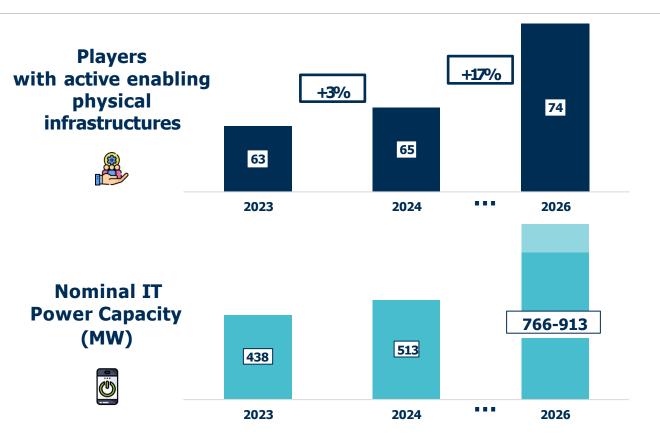
The current snapshot of Data Center infrastructures in Italy







Geographical location of new openings 2025 and 2026 (excluding small Data Centers, less than 0.5 MW)



Concentration of nominal IT Power Capacity in Lombardy, specifically in the Metropolitan City of Milan







A snapshot of investments in Medium and High Power Data Centers in Italy

Data Center Observatory



Expansion of national operators and repercussions for the sector



Development plans of international Cloud Providers with positive spillovers on the supply chain



AI market growth and impacts on **Data Center infrastructure** technologies



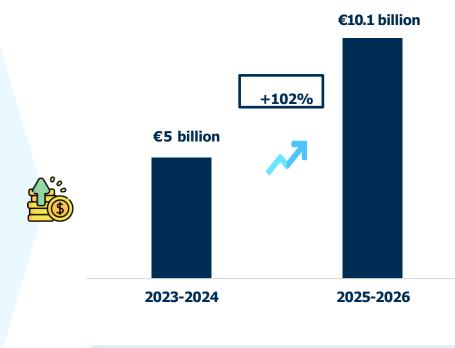
Strengthening the country's **connectivity** and creating new hubs



Growing attention of institutions



osservatori.net





Land

purchase

Building



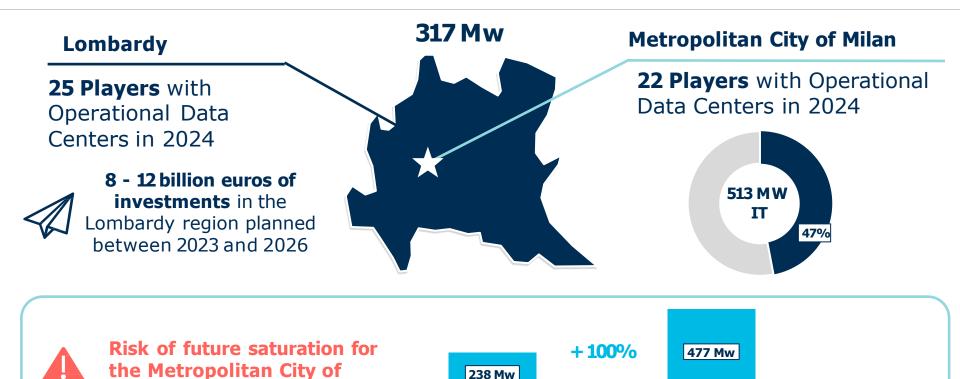






Servers and IT infrastructures

DC Preparation



238 Mw

2024





Milan?*

2026

Milan in the European panorama FLAPD Markets Emerging markets identified in 2023 Other new emerging markets analyzed in 2024 Italy's central role among the emerging countries in the

The Nordics market is emerging, driven by the deployment of AI-ready infrastructures due to favorable climatic conditions and high connectivity with other European regions

Osservatorio Data Center

22.09.2025

The city of Madrid has excellent growth dynamics, also supported by a more favorable trend

in the price of energy

osservatori.net

POLIMI SCHOOL OF

Mediterranean and Balkan belt

openings" due to energy saturation problems are beginning to be seen

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WHY DATA CENTERS ARE NOT AN EVOLUTION OF LOGISTICS AND THE ROLE OF TENANTS IN DRIVING DATA CENTER DEVELOPMENT

GIANLUCA METTI MRICS

Senior Project Manager, Starching SPA – Maestrale SRL





Agenda



People

Critical Points

Design Process & Learning Curve

Design Review and QA/QC









What is a DC





WHAT A DATA CENTER IS?







CLIENT/END
USER REQUIRE
THE DATA
CENTER TO BE
PROTECTED



PHYSICAL ENVIRONMENT

ENERGY SUPPLY/WATER

DATA CENTER IS AN HIGH ENERGY CONSUMPTION BUILDING/MACHINE

ENERGY SUPPLY/ELECTRIC







THE FUTURE OF DATA CENTERS

THE ROLE OF DATA CENTERS HAS UNDERGONE A SIGNIFICANT TRANSFORMATION. WITH THE RISE OF REMOTE WORK AND INCREASED MOBILITY, ORGANIZATIONS ARE NOW ACCESSING AND USING DATA IN NEW WAYS, PRESENTING STRUCTURAL CHALLENGES FOR TRADITIONAL DATA CENTERS. AS REMOTE AND HYBRID WORK MODELS BECOME THE NORM, THE DEMAND FOR SECURE AND RELIABLE DATA ACCESS HAS INCREASED. AS A RESULT, ORGANIZATIONS MUST ENSURE THAT THEIR DATA CENTERS CONSISTENTLY PROVIDE SECURE REMOTE ACCESS FOR EMPLOYEES/USERS. THIS REQUIRES A ROBUST AND ADAPTABLE INFRASTRUCTURE THAT CAN ADDRESS THE CHALLENGES OF REMOTE WORK, INCLUDING BANDWIDTH LIMITATIONS, CONNECTIVITY ISSUES, AND CYBERSECURITY THREATS.

RAPID TECHNOLOGICAL ADVANCES, INCLUDING ARTIFICIAL INTELLIGENCE, "INTERNET OF THINGS" DEVICES, AND 5G, ARE PUSHING MODERN DATA CENTERS TO CONSUME UNPRECEDENTED AMOUNTS OF ENERGY. MCKINSEY PREDICTS THAT DEMAND FOR DATA CENTERS WILL RISE TO 35 GIGAWATTS BY 2030, A SIGNIFICANT INCREASE FROM 17 GIGAWATTS IN 2022. UNFORTUNATELY, TODAY'S ENERGY GRID IS NOT EQUIPPED TO MEET THE FUTURE NEEDS OF THESE DATA CENTERS, PARTICULARLY IN RURAL AREAS AND MANY INTERNATIONAL LOCATIONS. AS A RESULT, WE CAN EXPECT TO SEE A CONCERTED EFFORT TOWARD NETWORK MODERNIZATION IN 2025 TO ADDRESS THIS GROWING DEMAND.

THIS MODERNIZATION WILL REQUIRE THE CONSTRUCTION OF ADDITIONAL TRANSMISSION LINES, NEW SUBSTATIONS, AND BETTER COORDINATION OF DIFFERENT ENERGY SOURCES. FOR EXAMPLE, COMBINING RENEWABLE ENERGY SOURCES SUCH AS SOLAR WITH RELIABLE FOSSIL FUELS CAN IMPROVE ENERGY EFFICIENCY AND 24-HOUR RELIABILITY. IN FACT, MANY DATA CENTER DEVELOPERS ARE PARTNERING WITH RENEWABLE ENERGY COMPANIES TO TAKE ADVANTAGE OF THE NEED FOR LARGE AMOUNTS OF ENERGY FOR DATA CENTER OPERATIONS.



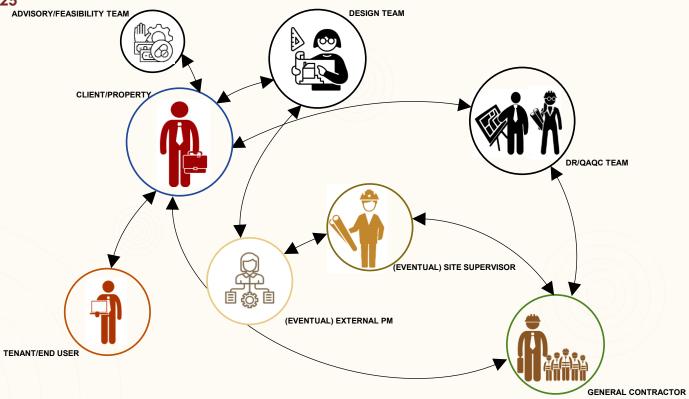






WHO ARE THE KEY PLAYERS









DC PROCESS DESIGN - FROM ADVISORY TO HAND OVER TO OPERATION



CONFIDENCE THROUGH STANDARD APPLICATION

APPROACH TO THE CLIENT

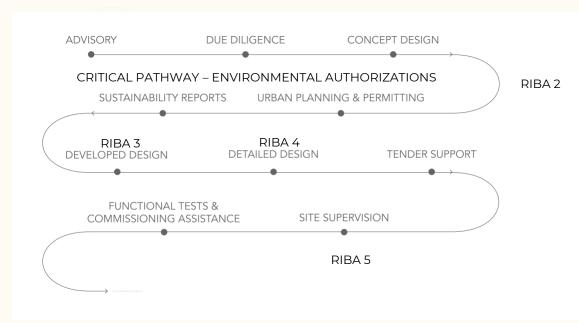
TRUST: emphaty is the base to build up proficient relationship to a continuous improvement. For the Engineering supplier means: be involved day by day in the knowledge of the Company

INTEGRITY: separate in clearly way the role in the Project (Responsibility Matrix is one of the most important Project Management tools)

POTENTIAL CONFLICT OF INTEREST: don't accept any mission which could be in conflict with others Client or phase of the project (is you are Designer you can't accept Design Review at the same time)

STANDARD APPLICATION

OPR: Operation technical requirement by the Client SOQ: technical specification submitted by the Tenant The Game is respect all of them (Phase RIBA 2)







Critical Points





KPI TO EVALUATE ENERGY EFFICIENCY



Overall, a **lower PUE** signifies **higher energy efficiency**, showing that a greater portion of the consumed energy is being used directly for computing tasks, rather than going towards cooling systems, electrical losses, lighting, and other support infrastructure. Conversely, a **higher PUE** indicates **lower energy efficiency**, with more energy expended on noncomputing functions.

PUE = (÷ Total Facility Power÷ IT Equipment Power) x 100%

DCiE = 1 ÷ PUE

PUE (Power Usage Effectiveness) and DCiE (Data Center Infrastructure Efficiency) are both metrics used to evaluate the energy efficiency of data centers. DCiE is the **inverse** of PUE and is expressed as a **percentage**. It quantifies the proportion of energy that is directly used by IT equipment out of the total energy consumed by a data center.



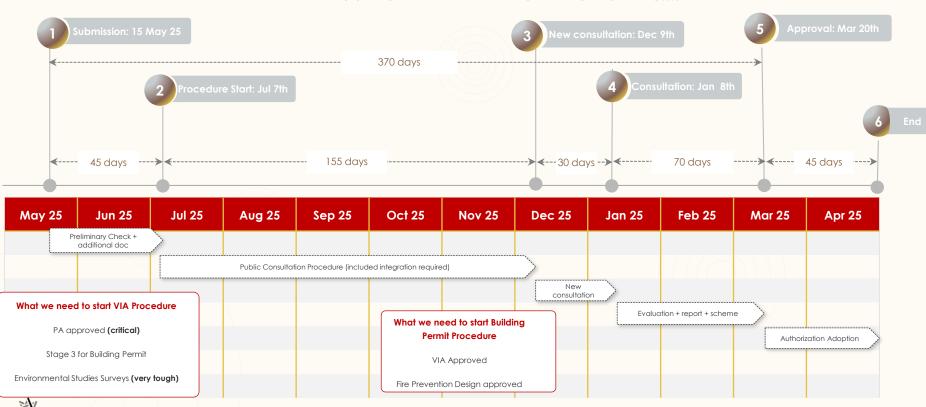


MAESTRALE

VIA PROCEDURE – EXAMPLE WHAT IT SHOULD BE....BUT

(((**)**)) NovoGrid

VIA PROCEDURE - IN REAL WORLD 18 MONTHS....

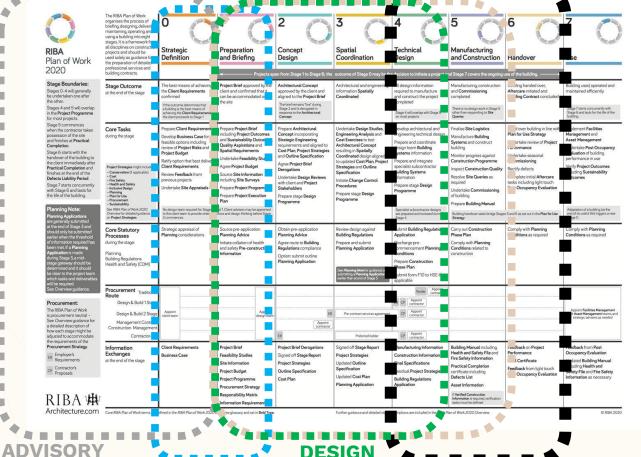




Design Process & Learning Curve



NB ACTIVITIES DURING THE DIFFERENT STAGES MAY OVERLAP DEPENDING IN DIFFERENT SOW. MARKETS, LEVEL OF COMPLEXITY DOCUMENT USED IN THE UK (AND EMEA) TO DESCRIBE THE STAGES IN DESIGN/CONSTRUCTION PROJECTS.





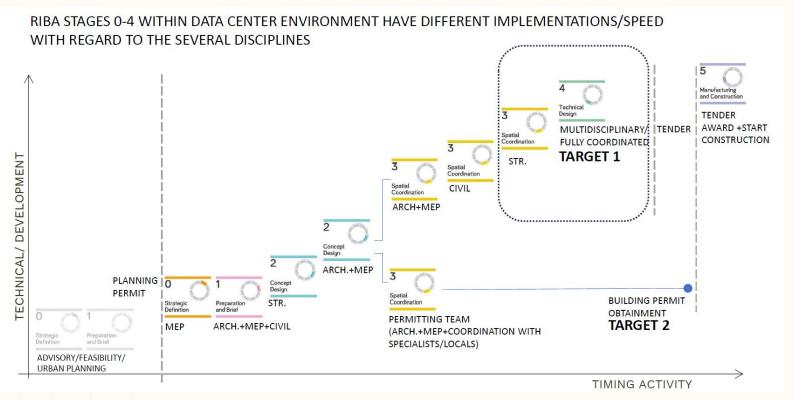
















Design Review and QA/QC



DR/QAQC DEFINITION

DR (**DESIGN REVIEW**) is the process through which a dedicated consultant analyzes the construction design documentation (RIBA STAGE 5, or STAGE 4 depending on the tender package information being provided to the GC) delivered by the general contractor to the customer and verifies its compatibility in relation to the guidelines provided by the customer and the possibility of being used properly on site in order to correctly construct the building and guarantee its functionality within the times (RIBA STAGE 6/7) described in the procurement contract.

QA/QC is the combination of <u>quality assurance</u>, the process or set of processes used to measure and assure the quality of a product (the Data Center as building), and <u>quality control</u>, the process of ensuring products and services meet consumer expectations (as from provided guidelines).

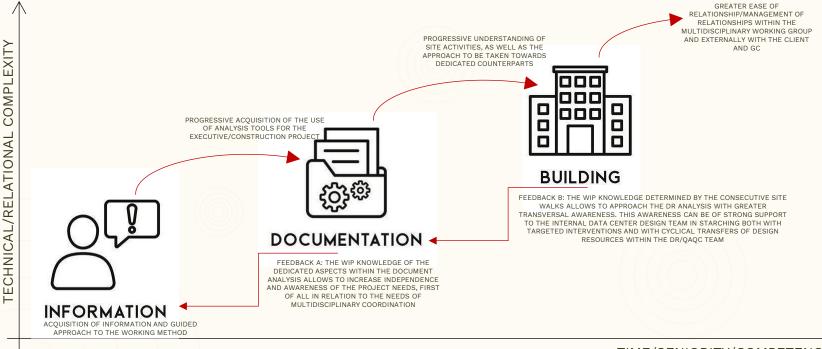
"Quality assurance" is a process oriented and focuses on defect prevention (through design&docuentation check), while "quality control" is product oriented and focuses on defect identification (following site walks).





LEARNING CURVE WITHIN TEAM







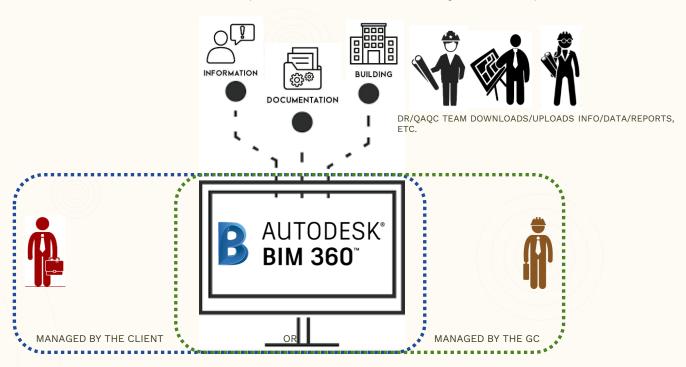
TIME/SENIORITY/COMPETENCE





THE DR/QAQC TEAMS USES A SHARED PLATFORM TO EXCHANGE INFORMATIONS

BIM 360 IS THE PLATFORM MOSTLY USED (THERE ARE OTHER ONES AS WELL, EQUIVALENT TO IT)









NEW KEY PERFORMANCE INDICATORS FOR DIFFERENT STAKEHOLDERS

MATTIA MARIANI

Vice-president Sustainability Group ITALIAN DATA CENTER ASSOCIATION Unit Director Building Performance Group Deerns Italia



Background

European Green Deal

The European Green Deal is an ambitious strategy by the European Commission to make EU PD PEAN the EU the first climate-neutral continent by 2050.

Main objectives include:

- Climate neutrality by 2050: Reduce net greenhouse gas emissions to zero.
- 55% emission reduction by 2030, compared to 1990 levels.
- Circular economy: Promote the reuse and recycling of materials.
- Clean energy: Transition to renewable and efficient energy sources.
- Biodiversity: Protect and restore natural ecosystems.

Ensuring the SOCIAL and ECONOMIC SUSTAINABILITY of the transition.







Background

EEED: Standard for Data Center Efficiency

Power Usage Effectiveness (PUE)

Calculation of PUE and verification vs limits

Assessment of the energy performance and sustainability of ecovery

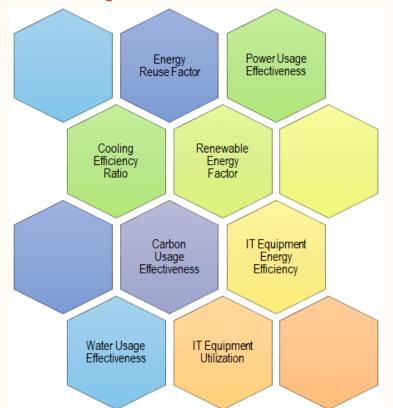
Support in feasibility study to avoid wasted energy

Energy Audit on regular basis

To monitor improvement options

Reporting

Mandatory annual reporting on energy performance



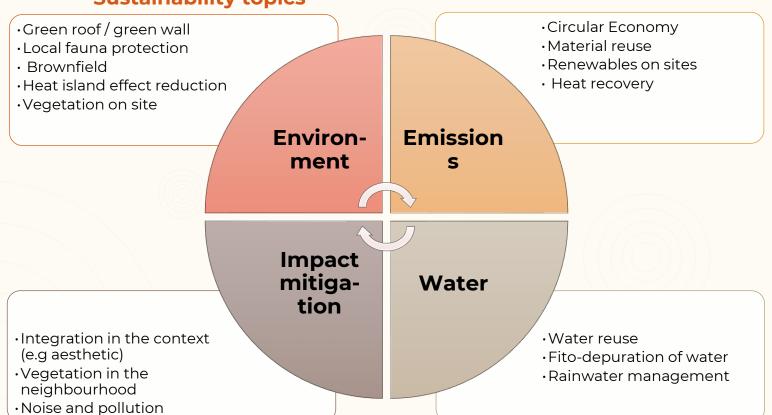
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Requests from Public Authorities

Sustainability topics

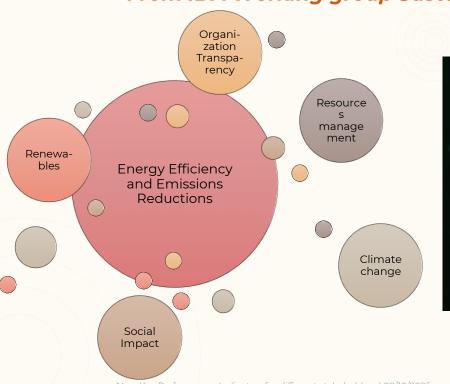






ESG

From IDA Working group Sustainability







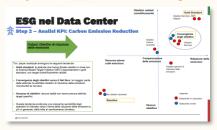


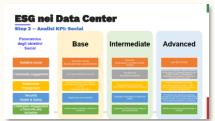
ESG

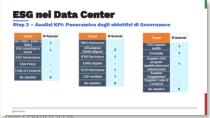
From IDA Working group Sustainability

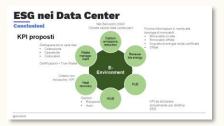














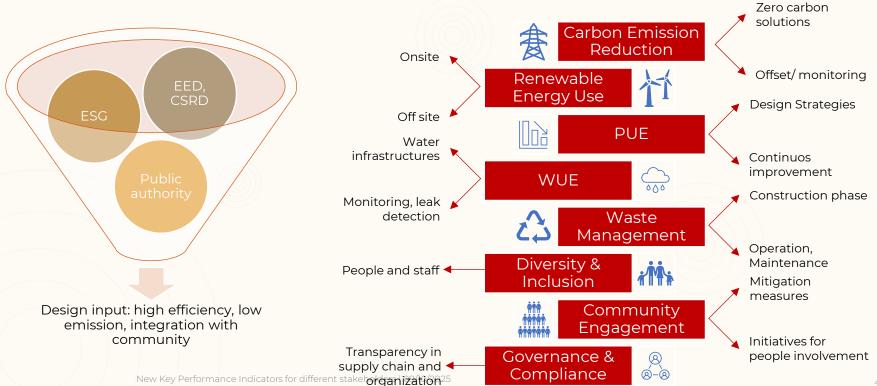






Outcomes

Key inputs for Design and Operation of a Data center









Technology Block

Giuseppe Zummo (InQuattro) – Two-phase cooling solutions to increase efficiency and reduce consumption.

Alessandro Piccinini (IES/R2M Solution) – Applications of digital twins to support decarbonization processes.

Luigi Filippo Borea (ICOPOWER) - Voltage Regulation, microinterruptions and Power Quality - Optimizing your Energy Flows"







Two-phase cooling solutions to increase efficiency and reduce consumption.

GIUSEPPE ZUMMO

CEO, INQUATTRO

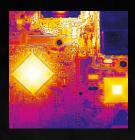


Challenges in Data Centers











Power Density Crisis

Al processors are reaching 1000W+ per chip with extreme miniaturization, generating heat densities that traditional cooling systems simply cannot handle—we're hitting the physical limits of air and conventional liquid cooling.



Efficiency Gap

Standard cooling technologies force data centers to choose between performance, energy efficiency (PUE 1.5-2.5), and sustainability (high water usage) making advanced new cooling not just an option, but a necessity for next-generation Al infrastructure.

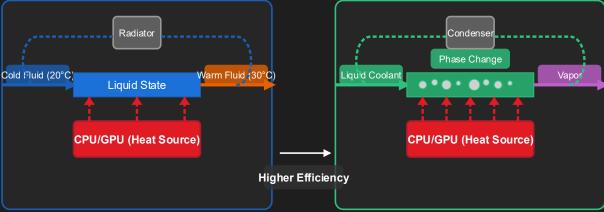


Solution

Single-Phase vs Two-Phase Cooling

Single-Phase Liquid Cooling

Two-Phase Cooling



Sensible Heat Transfer

- Coolant absorbs heat and increases in temperature
- Heat capacity limited by specific heat of fluid
- Requires higher flow rates for efficiency
- Typically supports up to 15-30 W/cm²

Latent Heat Transfer (Phase Change)

- Coolant absorbs heat and evaporates
- Phase change absorbs 5-10x more heat
- Lower flow rates with higher efficiency
- Supports up to 100 W/cm² heat flux

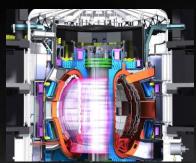


Solution: Two-Phase Cooling System

High Efficiency Heat Transfer: Evaporative and Condensation

Advantages

- Thermal Power Density: +100 W/cm²
- Dielectric Fluid (No Water)
- Eliminates the external cooling infrastructure: Chillers &
 Evaporative Cooling Towers
- Al processors ready
- Safety



Cooling Technology of Nuclear Reactors

High Power Electronics



Efficiency of Two-Phase Cooling System

PUE- Power Usage Effectiveness

1.05 - 1.2
Two-Phase
Cooling

VS

1.5 - 2.5
Traditional
Cooling

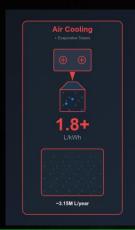
Two-Phase Cooling Technology: Optimized for Efficiency

Two-Phase Cooling system uses 30-50% less electricity than traditional cooling, delivering major cost savings and environmental benefits.



Efficiency of Two-Phase Cooling System

WUE- Water Usage Effectiveness







Two-Phase Cooling: Operates in Hot Climates

Two-Phase Cooling technology operates efficiently even in demanding environments, utilizing dry coolers in ambient temperatures as high as 45°C



Two-Phase Cooling Solution

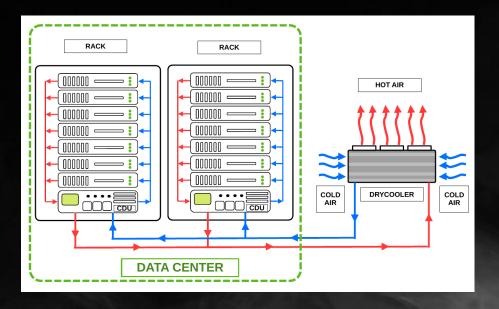
Data Center Infrastructure Simplification

ELIMINATED

Chillers

Cooling Towers

CRAC Units



Simplified Design: Fewer mechanical components reduce maintenance overhead

Lower Installation Costs: Reduced facility infrastructure requirements

Improved Reliability: Fewer points of failure in the cooling system



Two-Phase Cooling Solution

COLD PLATES

CPU: +1000 Watt

GPU: +1000 Watt

Material: Aluminum

Patented Technology

Trade Mark: EvaCooling





Two-Phase Cooling Solution

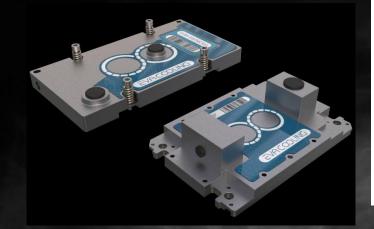
CDU: 15 KW, 30 KW, 50 KW, 100 KW

Facility Water: 45°C max

Cold Plate: Intel Xeon, Nvidia H100, GB200, etc.

Delivery: January 2026













About Us



- 4 co-founders, researchers
- Patents in EU, Taiwan and US
- Cumulative +30 years of experience in twophase flow systems: space, electronics, nuclear.
- Enea spin-off
- Legal Headquarter in Rome, Italy
- Operational Headquarter in Formello (Rome)
- ESA Lazio Innova BIC Rome





Team



G.Zummo, PhD Mec. Eng, CEO, CTO and Co-founder



R. Perna, PhD Areonautics Chief Operational Officer



F.Baldo, MBA, Ms Mech Eng, Chief Commercial Officer



L. Saraceno, Thermal Engineer Chief Product & co-founder,



A. Di Giacomo, Phd Student, Aerospace Engineer



A. Scotini, Co-founder & Technician



F. Marozzi. Msc. Finance, Chief Financial Officer



A. Tibuzzi, Phd Elec. Eng,Investment Advisor OBLOO VC



F. Riccardi, Phd student, Thermal Engineer



F.Romanello
Electronic Engineer, & Cofounder



C. Dumesnil, Technician



L.De Felici, Phd Student, Aerospace Engineer



THANK YOU!

Contact Giuseppe Zummo: g.zummo@in-quattro.com





www.in-quattro.com

www.eva-cooling.com







Applications of digital twins to support decarbonization processes.

ALESSANDRO PICCININI

Energy Division Technical Manager - R2M Solution





Data Centers - Energy Impact

Current Consumption in EU

Projected 2035 Consumption in EU

Net Increase in EU

96 TWh/a

(3.1% of total EU energy use)

236 TWh/a

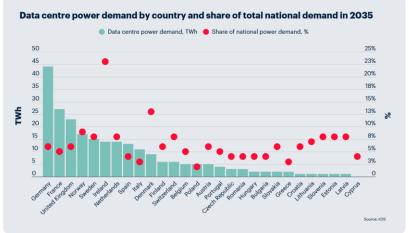
(5.7% of total EU energy use)

+140 TWh

additional energy demand by 2035

Source: I.C.I.S., Data centres: Hungry for power 2024









Data Centers vs EPBD IV Targets: Energy Impact Comparison

Current Consumption in EU

Projected 2035 Consumption in EU

Net Increase in EU

96 TWh/a

+140 TWh

(3.1% of total EU energy use)

(5.7% of total EU energy use)

Additional energy demand by 2035

Source: I.C.I.S. , Data centres: Hungry for power 2024

Comparison with EPBD IV Challenge - Not Residential

Buildings in the EU currently consume ~4,200 TWh, with not-residential buildings using ~1,400 TWh.

Source: BPIE, EU Buildings Climate Tracker 3rd edition

2035 Target

Non-residential: 16% of worst-performing buildings renovated

Expected reduction if ZEB

~224 TWh

Non-residential: 20/22% of worst-performing buildings renovated

Expected reduction if ZEB

~280 TWh

Data Center net consumption increase: **50%** if worst building becomes ZEB — EPC G \rightarrow A4 **100%** if upgraded EPC G \rightarrow C







Urban/Portfolio Energy Modelling

Detailed Building Energy Modelling

Continuous Commissioning /Performance Monitoring

performance

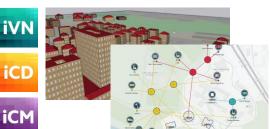
Detect anomalies

Optimize operational

efficiency continuously

Monitor building/data center

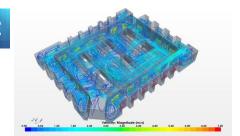
- Use ICD & IVN to assess simulation potential
- Identify buildings needing most attention
- Estimate efficiency potential (for funding & planning)



- Use VE for creating the Digital Twin
- Analyze in-depth scenarios with low uncertainty
- Explore innovative efficiency improvements
- iSC LIVE

















Urban/Portfolio Energy Modelling











Detailed **heating** and **cooling hourly demand** simulation with IES ICD



MAIN OBJECTIVES

GIS Mapping

GIS mapping identifies heat demand and sources.

Energy Model Assessment

Detailed assessment of heating and cooling needs (IES ICD)

Techno-Economic Evaluation

Techno-economic evaluation for energy solutions using District HC.

Climate Goals

Supports Padua's 2030 climate neutrality goals.











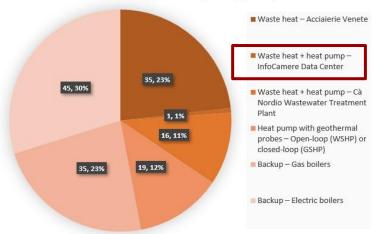
Urban/Portfolio Energy Modelling



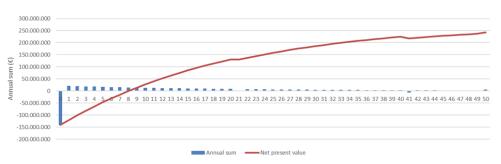




Installed / Peak Capacity [MW]



- **58,000 tCO₂/year** (–88% compared to gas boilers)
- Average payback 10–12 years
- 1.3 million m² of buildings served across the 4 pilot districts



2-ZIP SUD -3GDH-2025 - WH - WSHP









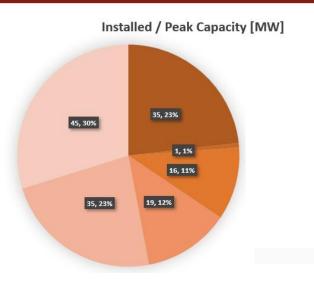


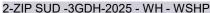
Urban/Portfolio Energy Modelling



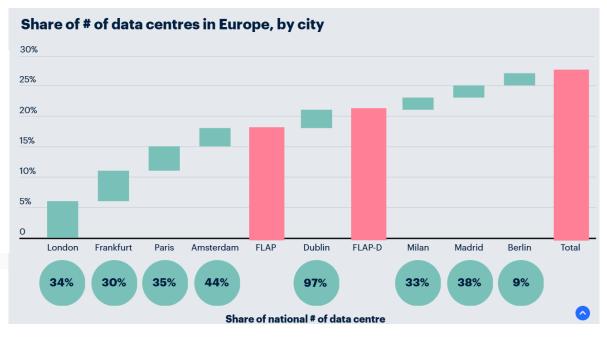






















Urban/Portfolio Energy Modelling

EPBD Ready - Compilance Report

EPBD Ready Reports

Produce an **"EPBD Ready" report** from dynamic simulations and high-fidelity building models to assess compliance and pinpoint regulatory risks.

Energy Scenarios & Costs

Energy scenarios and costs define the path to EPBD compliance and estimate the energy class, the savings and associated financial KPIs.

Quarterly updates ensure ongoing alignment with evolving regulations.











Detailed Building Energy Modelling





LEED Dynamic Energy Model

R2M has successfully completed the LEED Gold certification for the building housing ESA Madrid's Data Center.

KEY FACTS

32%

31%

13

Cost Savings

Energy Savings

Point

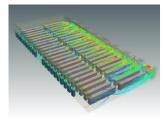
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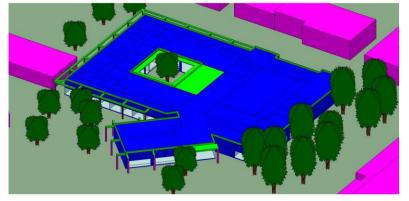
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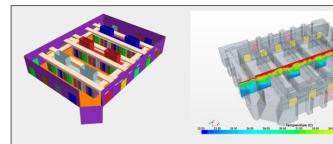


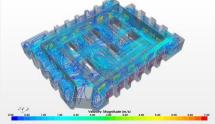
Detailed Building Energy Modelling

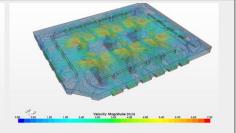


Central Bank of Oman Data Center









IES Consulting used CFD to investigate the ventilation system performance inside the data centre at the Central Bank of Oman.

Airflow impact analysis

Building type: Data Centre





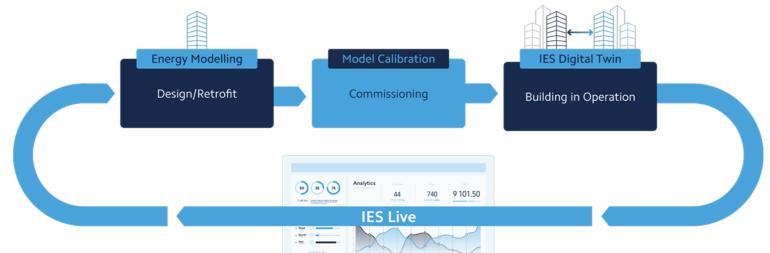


Continuous Commissioning
/Performance Monitoring





Integrating real-time data with IES simulations via IPMVP Option D allows direct comparison of actual and simulated consumption, enhancing anomaly detection and enabling continuous energy optimisation.









Continuous Commissioning /Performance Monitoring







Real-Time Data

Operational consumption captured from building systems and metering

infrastructure

IES Simulation

Physics-based energy modelling calibrated to building characteristics

IPMVP Option D

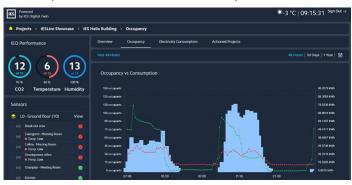
Comparison of Real Time Data With IES Simulation

Optimisation

Enhanced anomaly detection and continuous performance improvement

Key Benefits

- Automated variance detection between predicted and actual performance
- Rapid identification of operational inefficiencies
- Quantifiable energy savings verification
- Compliance with international M&V protocols





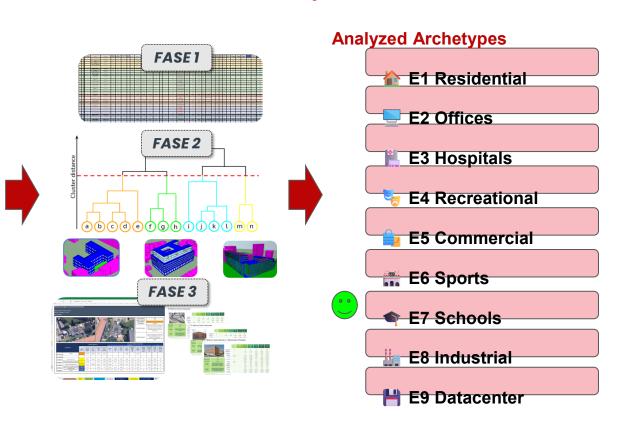




The R2M Modelling Experience – Available to Everyone

- Database of building archetypes and climate zones
- Advanced clustering to identify representative buildings
- Dynamic modelling and calibration using IES-VE

Quick Simulation results





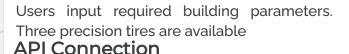




The R2M Modelling Experience – Available to Everyone



Web Interface





Secure connection will be established to proprietary server



Algorithms verify and complete data

Auto Cluster Assignment



Building is algorithmically assigned to the most appropriate cluster Dynamic model

Results Delivery



Data-driven dynamic energy simulation outputs with energy and economic-financial KPIs for informed decision-making.



Nuova Analisi Energetica

Completa il modulo qui sotto per generare il piano di efficienza energetica del tuo edificio

		analizzare		
Indirizzo Edificio *				
Inserisci l'indirizzo completo	dell'edificio			
Destinazione d'Uso *		Anno di Costruzione *	Ore di Funzionamento *	
Seleziona tipo	v	Seleziona anno	Seleziona ore	
		orare l'accuratezza dell'analisi		
		orare l'accuratezza dell'analisi		
		1		
Documenti di Sup Carica i documenti pertinen	ıti per migli	orare l'accuratezza dell'analisi Carica Documenti ascona e rilascia i file qui, oppure dicca per sfoc		







The R2M Modelling Experience – Available to Everyone - CASE STUDY

MAIN OBJECTIVES



Support an italian Region:

- Identify energy efficiency measures to implement in order to adapt buildings to regulatory requirements
- Develop economic-financial evaluation that supports the Administration in strategic evaluations.¹



#1000 Schools



Area: 2.000.000 m² total



Total Energy Consumption: 100 GWh/anno ²



Analysis result for each building

Average error							
APE Medio Pre Te Fabbisogno Ene, medio Pre (kWh/m2/a) 53. APE medio Post		ompar	<10% ed to St ed Energ	andard			
Salto di classe APE Medio Variazione Consumi	10%	IIIIpiiiie	u Lileiç	Jy auun	6,8		
Variazione Consumi Gas (%)	-35%	-100%	0%	-100%	-100%		
Produzione PV Annua (MWh/a)	0	0	1951 (1,44 MWp)	1951 (1,44 MWp)	1951 (t/44 MWp)		
Fabbisogno Energetico (kWft/m2/a)	38,86	22,99	34,56	3,54	-1,72		
Emissioni CO ₂ Evitate (tCO ₂ e/a)	381 (22%)	452 (26%)	1053 (61%)	1531 (89%)	1822 (106%)		

					Scenario prefento		
_			Scenario 2	Scenario 3	Scenario 4	Scenario 5	
nouse		Involucio	Impianto	PV	Impianti + PV	Involucro + Impianto + PV	
Capex (mIn€)	-	16,02	3,63	2,17	6,12	27,9	
Conto Termico (min€)	dh	5,77 (36%)	2,14 (59%)	(0%)	2,14 (35%)	11,3 (40%)	
Opex medio (€/years)²	0	5.724	3.243	15.884	13.420	13.420	
Risparmi (€/years)	≫{	52.134	33.183	195.664	233.488	287.554	
Payback (years)	1	35,50	20,80	6,02	11,18	27,49	
NPV (20 anni) 5% (€)	0	-9.305.054	-706.920	1.244,031	300.554	-11.362.629	
Canone ESCO (20 Years, €)	€	12.662.827	6.193.793	2.386.077	4.079.7044	13.479.039	

For each category or archetype, the overall result

Join Our Stepwise Decarbonisation Planning Workshop







Join the project



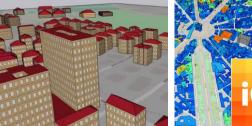


What is **Step-WISE**?

Step-WISE is a European programme aimed at promoting **free training sessions** for local authorities and energy consulting companies in the development of decarbonisation plans using the Step-WISE Toolkit

Learn to develop comprehensive decarbonisation plans using the IES-













Voltage Regulation, Microinterrumptions and Power Quality - Optimizing your Energy Flows

Luigi Filippo Borea

CEO Icopower S.r.I.





Energy efficiency:

Energy efficiency means using less energy to perform the same task or produce the same result

Power quality:

Power quality refers to how well electrical power supports the proper operation of equipment.

It involves maintaining stable voltage, frequency, and waveform without distortions or interruptions





Voltage Regulation and Microinterrumptions (AKA micro outages)

POWER QUALITY PROBLEMS

COSTS INCREASE



Spain power outage struck (28 April 2025)





On **28 April 2025 at 12:33 CEST**, a massive power outage struck the Iberian Peninsula, affecting mainland Spain, Portugal, Andorra, and parts of southwestern France.

The blackout resulted from a sudden loss of approximately **15 gigawatts** of generation within about **5 seconds** — roughly 60 % of the grid's load.

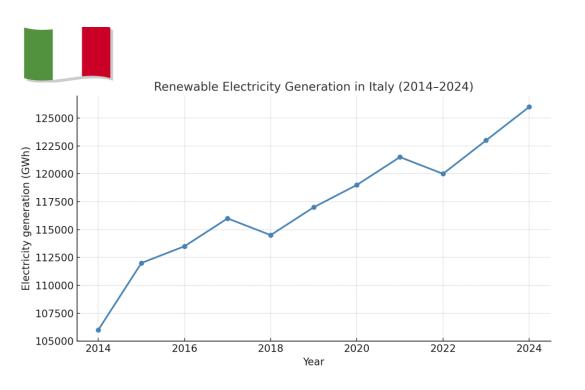
Many sources report that the blackout lasted about 10 hours.

The Spanish business lobby (CEOE) estimated that the blackout would have reduced Spain's GDP by **1.6 billion euros**



One of the reasons: grid instability



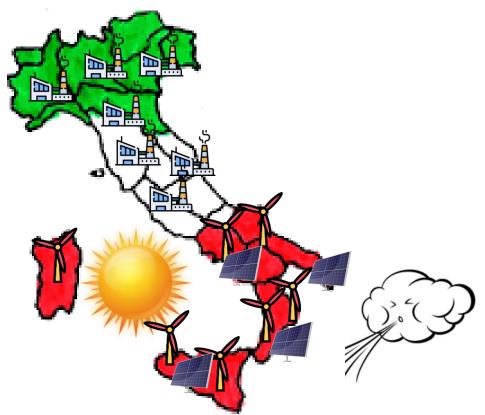






What happens in Italy





- 1) Energy transportation problems
- 2) Supply instability





What is Terna (Italy's power grid operator), doing

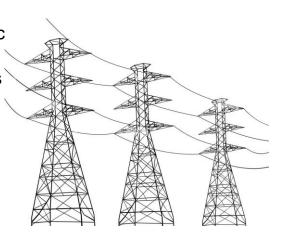
Terna's **2025-2034 Development Plan** envisages **over €23 billion** in investments over the next 10 years to upgrade the national transmission grid.

These investments will target several major areas:

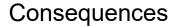
•Construction of high-voltage direct current (HVDC) lines and submarine c

•Increasing capacity for energy exchange between different market zones

- •Resolving grid congestion.
- •Integrating more renewable energy sources into the grid.









The increase in electrical energy supplied by renewable sources, combined with the need to transport this energy, will make the power grid much more unstable and cause voltage levels to rise.

This will mean an increase in electric waste (and therefore costs) and a rise in power quality issues (further costs).

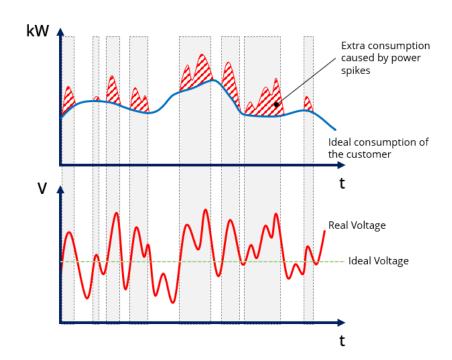


Opportunity: Voltage Optimization



The electricity power grid generally fluctuates according to the user's consumption and it is normally higher than what is required.

Power spikes can cost to companies in the form of damage and waste of electricity (the so-called "power loss").

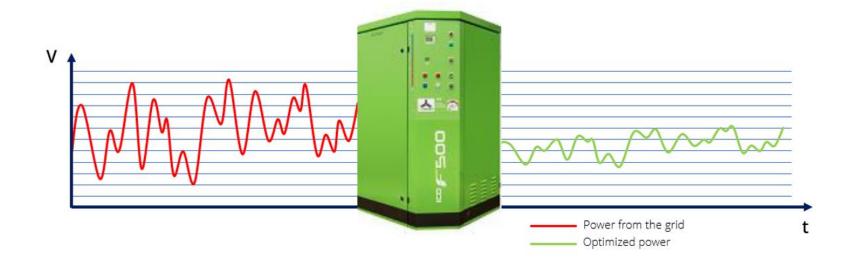




How can you solve it? Voltage Optimizers



Optimizing the power consumption to only allow the necessary energy for the equipment to work, so eliminating waste, could mean a **reduction of consumption around 4%** - **6%**







Another problem: Power micro-outages (AKA «short power interruptions» or «micro interruptions»

Momentary (or short) power interruptions are brief losses of electrical power supply often caused by faults, switching operations, or disturbances in the power grid.

Duration: usually less than one second

Causes: temporary faults, protection system operations, lightning, or switching in the electrical network.

Effects: may cause electronic devices to restart or disturb sensitive equipment.



An idea of what it means A case study





- Company specialized in tomato processing
- More than 5 micro outages per day
- Continous production downtime. Each time all the products must be thrown because of sterilization issue
- Damages for thousand euros eache time



The solution: micro outages compensator





How does it work?

- It continuously monitors the input voltage, remaining ready to intervene if a voltage drop occurs below the tolerance limits.
- In the event of a micro-interruption, it reacts in less than 5 ms
- When the mains voltage returns, the static switch closes again, restoring power supply from the grid and recharging the supercapacitor battery.





Final considerations

Many problems (that will increase)

... but there are also solutions!





Luigi Filippo Borea

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02 - 36631400





COFFEE BREAK







R&D Block – Key Results from EU Projects

Marcello Aprile (PoliMI, HYCOOL-IT) – High-efficiency cooling technologies to reduce energy consumption and emissions.

Yannick Krabben (MODERATOR Project) – Integration of immersion cooling, advanced thermal storage, and innovative insulation to maximize waste heat recovery.

Attila Morótz - (HeatWise) – Heat Marriage: Thermal Connection of Data Centers and Building

Robert Birke (Dyman | Università degli Studi di Torino) - Dynamic maged self-cooling HPC Data Centers







Efficient thermal management of IT server rooms in tertiary buildings

MARCELLO APRILE

Politecnico di Milano



Hycool-it overview

HYCOOL-IT aim is to develop a set of processes supported by both **digital** and **technical equipment** innovative solutions for an efficient and reliable development of **IT Server Rooms for advanced tertiary buildings**, with a special focus on its replicability through **standardisation**

Small data centers (100 kW) in tertiary buildings (e.g., Hospitals, Universities):

- a) Quite common in EU (25 racks on average)
- b) Energy intensive (peak power & operational time)
- c) Conventional CRAC system is not the most efficient solution (PUE $1.5 \div 1.8$)
- d) Available waste heat normally not recovered / exploited



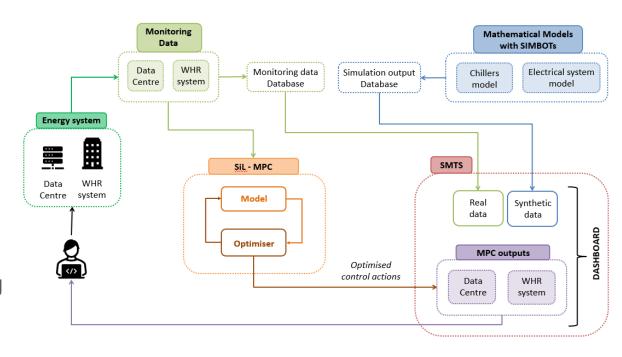
Key objectives of Hycool-it

- <u>Building Digital Twin (BDT) PasS</u> solution to optimize design, operation and maintenance of advanced server rooms, including waste heat recovery, following a standardized approach for energy modelling (<u>SimBOTs</u>)
- Innovative <u>Rack-Integrated Adsorption Chiller</u> to cool liquid-cooled servers and provide free air-conditioning to the server room and waste heat for later use (DH)
- Validation in laboratory and real operating conditions (Polimi Bovisa Campus)
- Engineering guidelines, standards, business models for market replicability



Key results: Building Digital Twin PaaS

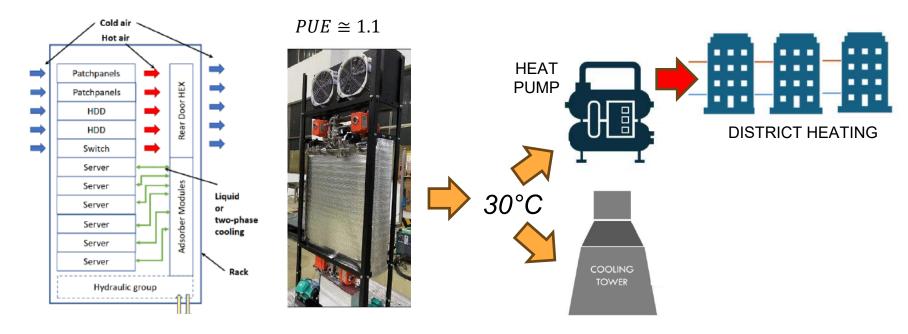
BDT is key to generate baselines and forecasting to support designers in the design phase, choosing the best design option and for maintenance engineers to enable performance contracting to realise the KPI's





Key results: Rack-integrated Adsorption Chiller

 Rack-integrated adsorption chiller for waste-heat powered server cooling is developed and optimized to carry out efficient liquid cooling of IT servers and, simultaneously, provide cooling to the server room itself in a compact, self-contained, and cost-effective way





Key results: pilot building @Polimi

 Renovation of server room and its cooling system (in-row coolers, chillers, BDT for commissioning and operational optimization) including waste heat recovery for building space heating







Server room

32 racks (100+ kWe) 12 in-row coolers

Cooling plant

2 large chillers with free cooling 1 emergency generator

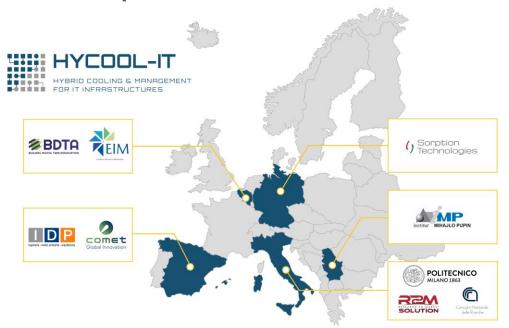
University building

2 large boilers for SH 1 heat pump (140 kWth), using the cooling plant chilled water as heat source



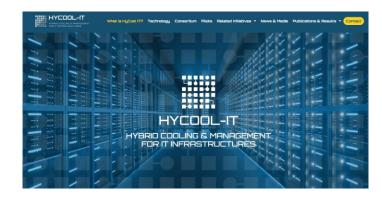
Hycool-it consortium

Hycool-IT is a 3-year research and innovation project involving 9 partners from 6 European countries



What is HyCool IT?

Visit https://hycoolit-project.eu







Thank you

Contact details www.hycoolit-project.eu marcello.aprile@polimi.it





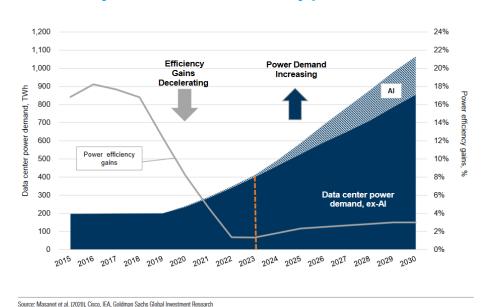
Turning Waste into Value: MODERATOR's approach to Heat Recovery in Data Centres

YANNICK KRABBEN

Competence Centre for Thermal Energy Storage Lucerne University of Applied Sciences and Arts

Background

Data centers dynamics and heat recovery potential



Data centers use more electricity than entire countries Domestic electricity consumption of selected countries vs. data centers in 2020 in TWh Nigeria 29 73 Colombia Argentina 124 153 Egypt South Africa 208 200-250 **Data centers** Indonesia 266 UK 286 Source: Enerdata, IEA

Even with low PUE (very efficient cooling systems) almost all of the installed IT power consumption is converted into

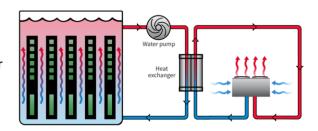


Background

Immersion cooling as a game changer

- Removal of the heat generated by the IT components using a single-phase dielectric liquid, i.e. a fluid that conducts heat and acts as an electrical insulator, which absorbs the heat from the tank by convection and releases it to the environment through a conventional heat exchanging system
- Common dielectric fluids have a heat capacity by volume about 1,300 times higher than air, improving significantly the cooling efficiency
- PUE achieved = 1.1 (ideal PUE close to 1)
- The dissipated heat can be released from the "hot" fluid in another fluid for direct exploitation or in a heat storage system capable of storing heat for prolonged periods (seasonal storage)





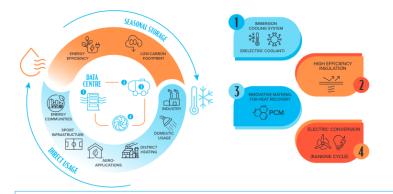
With the MODERATOR approach both main obstacles that hinder the reuse and further exploitation of waste heat from data centers can be efficiently tackled



Overall Goal



- Development and demonstration of an integrated prototype demonstrator based on an immersion cooling system combined with novel and highly efficient long-term storage materials and systems
- On-site demonstration of different exploitation options (space heating, hot water production, electricity generation) of the recovered heat



Three **key elements** ensuring the heat recovery and its storage over extended periods of time:

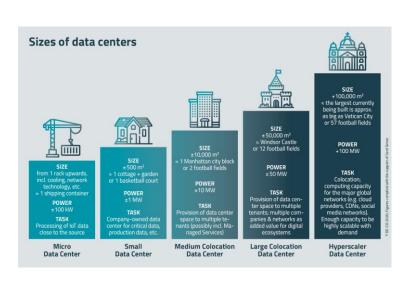
- 1. immersion cooling system
- 2. innovative phase-change material (PCM) for heat storage
- 3. highly efficient multilayered insulation coupled with an electricity conversion system (Rankine cycle-based)
- ✓ MODULARITY: The modular design approach allows easy and straightforward scale-up. It can find applications in small (few kW) to large (several MW) data centers, on a site-by-site basis.
- ✓ SIMPLICITY: Direct installation in any location (indoors or outdoors) without heavy facilities requirements.
- ✓ SUSTAINABILITY: Safe and clean for human health and the environment, exploiting recycled materials and being a by definition zero-effluent concept.

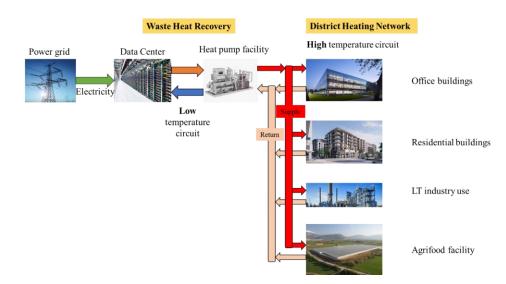


Indicative applications and potential end users mapping



Technologies for waste heat upgrade – Heat upgrading by coupling a heat pump with a Data Center in a District Heat Networking

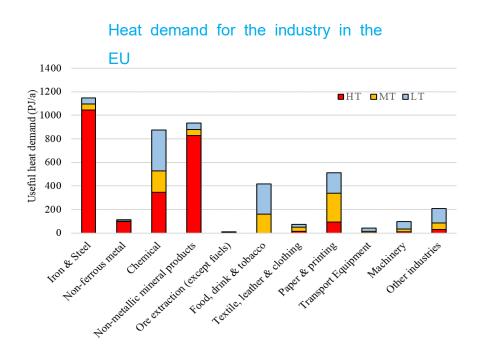




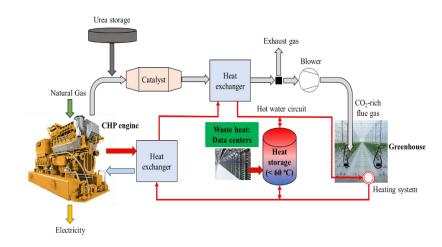


Indicative applications and potential end users mapping

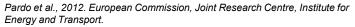




Integration of a Data Center derived waste heat to the heating system of a greenhouse







Consortium

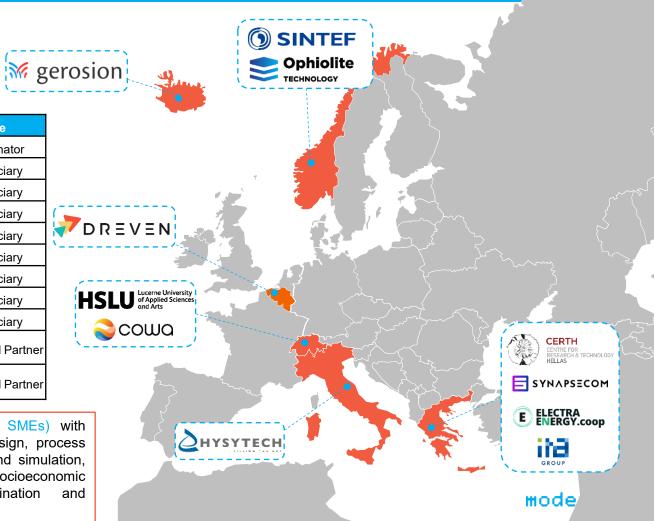
COWA



11 partners (3 research organizations, 8 SMEs) with experience on material science, system design, process engineering, systems operation, modeling and simulation, technoeconomic, environmental and socioeconomic assessment, roadmap design, dissemination and communication, etc.

Switzerland

Associated Partner





Thank you!



http://moderatorproject.e

- info@moderatorproject.eu
- **X** @moderatorproeu
- moderatorproeu

Contact: yannick.krabben@hslu.ch









Heat Marriage: Thermal Connection of Data Centers and Building

Attila Mórotz

Project coordinator, HEATWISE project H1 Systems Ltd.

>>>

Thermal integration and optimisation of buildings and data centres



PUE <1.05 ERF >95% PES 20%



World-class DC cooling efficiency

All heat captured and used

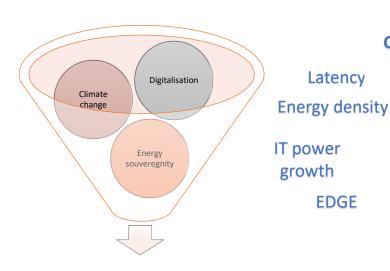
Massive decarbonisation



The challenges



What kind of relationship shall it be?



Critical infrastructure (24/7)



Latency

EDGE

Energy, asset, white space cost **Shelter & Comfort** (24/7)

Prosumer EV charging



Energy label

Costs & Asset value

RES targets Energy efficiency targets CO2 targets



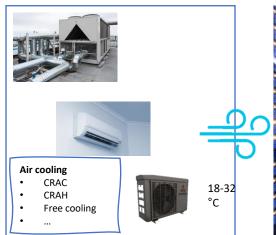
Minimum performance

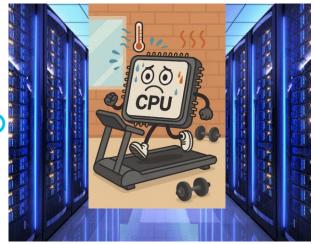
Standards

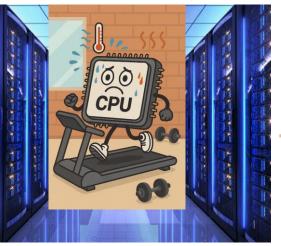


The problem of the mainstream DC cooling















25-35



Cooling machinery inefficiencies

- 1. Air has low heat capacity
- Summer heat challenges
- Large machinery, wall throughuts and airducts
- Noise

Cooling strategy deficiencies

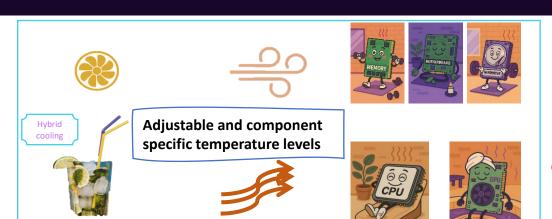
- Limited data: inlet temp, humidity, dew point, airflow
- Limited optimisation, delayed cooling
- Standard or human driven cooling

System deficiencies

- 1. Thermal throttling causing
 - Latency (SLA)
 - Lower IT utilisation (longer ROI)
- Low energy efficiency PUE 1.6
- Waste heat is really wasted

>>>

HEATWISE solution for DC cooling







DATA

- 1. Temp
- 2. Humidity
- 3. Airflow
- 4. .
- 5. ..
- 6. ..

DATA

- 1. CPU temp
- 2. CPU utilisation
- 3. Memory temp
- 4. Fan rpm
- 5. Power
- 6.

DATA

- L. Main power
- 2. Heating power
- Waste heat reused
- 4. ...
- 5. ..
- 6. .

Value proposition

Performance

- Higher IT utilization rate
- High quality heat



- 95% IT utilisation, **no thermal throttling**
- 45-65°C **stable heat flux** to building
- **High temp** DC cooling 40-55°C

Business

- Lower OPEX
- Supply & revenue diversification



- Up to 100 kW/rack → less white space
- Zero water → no risk for IT
- Waste heat gets value

Data & Reporting tools

Compliance

- EU directives: RED, EED, EPBD
- National targets: D, F, E



Decarbonisation

- Energy saving
- Green energy





• PUE, ERF, PUE, WUE

- CO2 emission decrease
- Total waste heat reuse



HEATWISE project in numbers

2024-2026

4.5 MEUR total budget

- 3.2 MEUR
- 1.3 MER



11 partners

8 countries

6 use cases

5 climatic zones

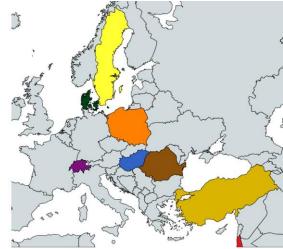
5 pilots

3 benchmark pilots

2 hybrid cooled pilots

35 deliverables















HEATWISE

The research road to HEATWISE

BodenType DC (Horizon2020)

- > 2017-2020
- > PUE 1.028
- Birth of holistic cooling control

EcoQube (Horizon2020)

- > 2020-2024
- Al-augmented cooling
- Zonal heat management

HEATWISE (Horizon Europe)

- > 2024-2026
- Waste heat reuse in buildings
- Heat optimization, maximization













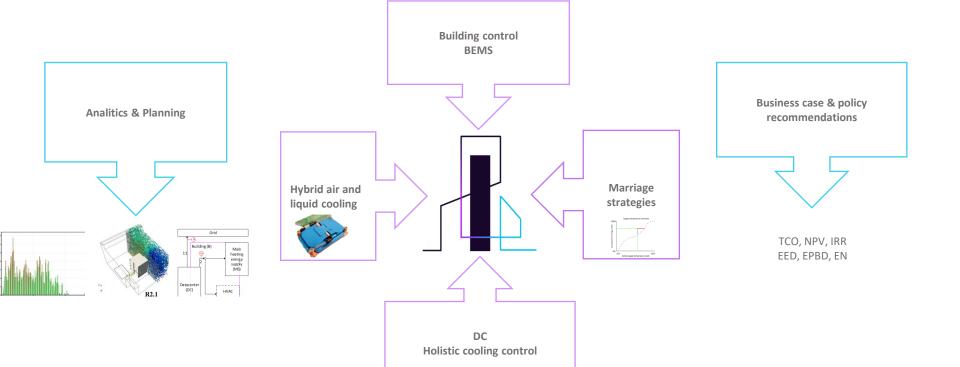
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Novel methods, tools, strategies





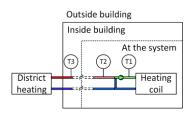
Analytics Evaluation and metering of buildings' waste heat reuse

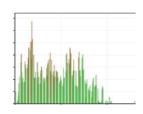
Novelties

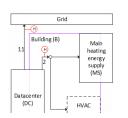
- New methodology, process is described for waste heat potential ealuation of buildings
- Simulations of using building as thermal storage
- Metering strategy and KPIs

Key findings

- Mains often too hot
- Provide heat straight to the system e.g. HVAC
- 7 KPIs to describe buildings' performance in relation to waste heat







Results

- Evaluation methodology
- Website: D3.2, D3.3
- Datasets (Oct. 2025)

Dissemination

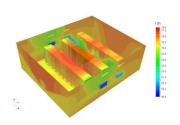
- Lecture in November 2025 by AAU
- Publications are coming
- Training and workshop in Apr/May 2026 by AAU

HEATWISE

Planning Cooling efficiency increased via CFD simulation

Why CFD?

- Full volumetric data
- Complete airflow awareness
- Upfront redesign assessment



Novelties

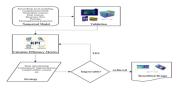
- Rack, server & cold-plate level modeling
- IPMI data validated models
- Micro-baffle optimisation for film boiling

Key findings

- 10-75% cooling efficiency increase potential
- New KPI: Recirculation Index (RI)

Results

- dataCentreDST© software with OpenFOAM backend
- KPI-informed design evaluation method



Dissemination

- Website: D4.1
- 2 publications
- 2 are in the pipeline
- Training and workshop in Apr 2026 at RISE in Lulea



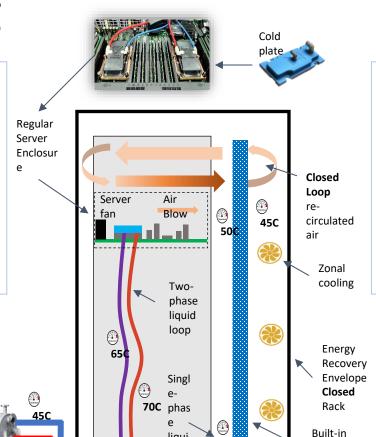
Hybrid cooling

Two-phase direct-to-chip cooling

- Cools the CPU/GPU
- Retrofitted cold-plates
- Closed loop dielectric liquid safe for servers
- Phase change captures latent energy
- Uniform cooling across chiplets



Collects 70% of heat



HRU

Closed cabinet air cooling

- Cools auxiliary components
- In-rack closed loop air-liquid heat exchanger
- Zonal cooling

Cooling

Radiator



Collects 30% of heat



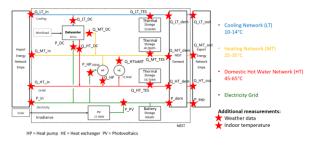
Control & Optimisation Tools

Data Centre's holistic cooling control

- Digital Twin for prediction
- Self-assessment tool for KPI calculation
- Workload orchestrator for heat distribution
- Self-optimisation tool for air cooling control

Building's EMS

- · Heat demand forecast
- Heat gain from humans and equipment
- Multi vector interactions



Results

- HEATWISE data model
- DC control scenarios
- BEMS heat flow scenarios
- Design guidelines

Dissemination

- Publication on MOTA
- Publication on windtunnel tests (end of 2025)

Novelties

MOTA algorithm for DC waste heat maximisation



DC and Building marriage strategies

Relation

- Balancing demand and supply
- Hierarchy or Partnership
- Freedom and Obligations

Objectives

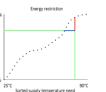
- Cost minimization
- EE maximisation

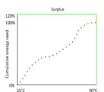
Novelties

- WHUR and calc. algorithm
 - Supply temperature restriction
 - Energy restriction
 - Surplus of heating energy
- KPIs for BEMS









Results

- WHUR
- KPIs for
 - · energy flow,
 - operational efficiency,
 - costs and CO2
- 7 building KPI
- 4 DC KPI
- 13 BEMS KPI

Dissemination

- Website: D3.3, D7.1
- LinkedIn
- Final conference 2026 Nov



Business cases

All to come in 2026

Use cases

- University campus
- Supercomputing centre
- Smart factory
- Mixed use building
- Industrial warehouse
- Hotel
- Hospital

Technical and financial feasbility

Policy evaluation













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Business development consultant H1 Systems Ltd.

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www.heatwise.eu

THANK YOU







DYNAMICALLY MANAGED SELF-COOLING HPC DATA CENTERS.

Robert Birke

DYMAN | UNIVERSITÀ DEGLI STUDI DI TORINO

Project Overview



- DYMAN: DYnamically MANaged self-cooling HPC Data Centers
- Topic HORIZON-EIC-2023-PATHFINDERCHALLENGES-01-01:

Clean and efficient cooling



DYMAN

10 partners / 4 countries 36 months (1st July 2024 - 30th June 2027) 3,999,000 €

Successful HOP ON proposal

DYMAN

11 partners / 5 countries 36 months (1st July 2024 - 30th June 2027) 4,390,875 €

Goals



Overall Goal:

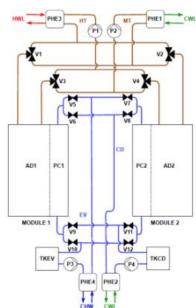
Development of alternative solutions to address the growing **cooling demands in data centres:**

- Goal 1: Development of 2 cooling prototypes (adsorption chillers) combining 3D-printed adsorber HEX and two-phase flow cooling for 2 applications (rack-integrated and central data centre cooling).
- **Goal 2**: Coupling hardware with a **management system** to efficiently control cooling in data centres.
- Goal 3: Validation at 2 test beds: BSC and UNITO's HPC.

DYMAN 126

Core Concepts

- Core concept 1. Design new adsorption chillers based on:
 - low-temperature adsorbents achieving high capacities at very low driving temperatures (<50 °C).
 - adsorption heat exchangers made of 3D printed structures.
 - Aim: integrate the adsorption material into a porous structure, which reduces the internal thermal resistances and improves heat transfer by two-phase flow, enhancing the heat transfer rate and reducing the internal electricity consumption of the unit.





Adsorption Unit

AD 1,2 Adsorber 1,2 PC 1,2 Phase Changer 1

P1,2 Return Pump Two-Phase Flow High/Medium Temperature

P3,4 Refrigerant Pumps Evaporator/Condenser Loop PHE1.4 Plate Heat Exchanger 1-4

AC Air Cooler TKEV,CD Water tanks Evaporator/Condenser Loop

V 1-4 3-way valves (Two-phase flow) V 5-12 2-way valves (Refrigerant water)

Two-phase flow HT/MT High/Medium temperature loop Water loop (Refrigerant water, R718)

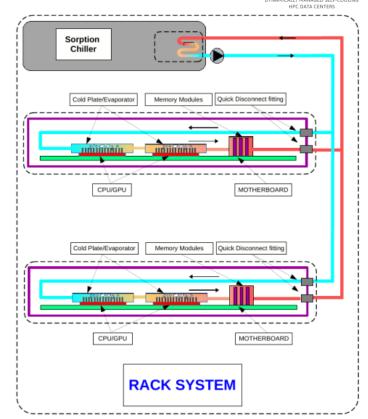
EVICD Evaporator/Condenser loop
 Cooling water loop CWL (water or water/glykol)
 Hot water loop from water cooled racks HWL.

Chilled water loop to air-cooled racks CHW

Core Concepts

DYMAN

- Core concept 2. Further develop a two-phase cooling system for highperformance computing servers to handle thermal loads more efficiently from next-generation processors.
 - Aim: Combining two-phase cooling directly with heat-powered cooling could significantly improve efficiency over conventional air or water-based cooling methods alone.



DYMAN 128

Testbeds





Partner: HPC4AI @ UNITO



Partner: MN @ BSC

DYMAN 129

EIC Challenge Objectives



• **Reduce** investment/operational **costs**,

Increase efficiency, operational reliability and interoperability,

Avoid the use of critical raw materials (CRM) or harmful refrigerants,

 Pursue circularity by design approaches, low environmental impact, and low carbon footprint.

DYMAN's Pillars



Pillar 1 - Technical development of DYMAN's cooling systems.

Pillar 2 – Technical development of control and management systems.

Pillar 3 – Validation of DYMAN complete solutions.

• Pillar 4 – EIC portfolio activities: Exploitation, dissemination, communication, and business and value chain creation.

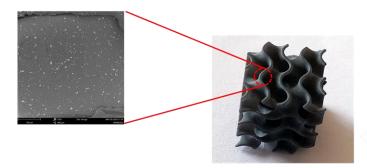


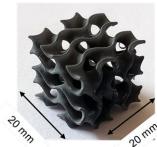
Novel 3D-printed adsorber heat exchanger (KER1)

Partner: CNR

 $TRL_i 2 - TRL_f 3$

Novelty: integration of low-temperature hydrophobic adsorption materials into a porous structure, maximizing heat transfer.





Nearly finished.



New enhanced condenser (KER2)

Partner: SOR

 $TRL_i 4 - TRL_f 6$

Novelty: inner enhanced surface that improves heat transfer in condensation & external surface will integrate the adsorption material of the heat pump.



Possible picture of new condenser.

Nearly finished.

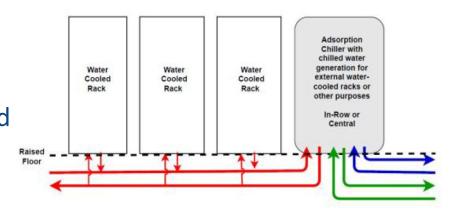


Design for novel adsorption chiller for data center cooling (KER2)

Partner: SOR

 $TRL_i 3 - TRL_f 5$

Novelty: low-temperature materials, 3D-printed adsorbers and two-phase flow for internal heat transfer for central, in-row and in-rack IT cooling.



Nearly finished.

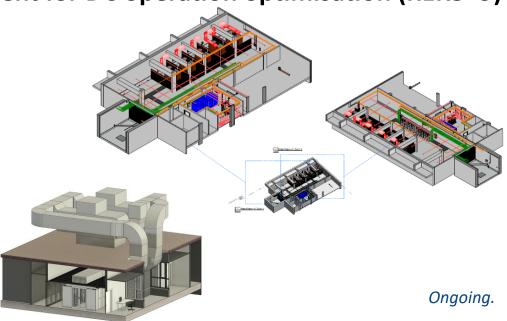


ICT Common Data Environment for DC operation optimisation (KER5+9)

Partner: UNITO/IDP

 TRL_i 3-5 – TRL_f 6-7

Novelty: Virtual testbed for optimisation of facilities' performance by integrating monitoring and simulation processes before physical implementation.



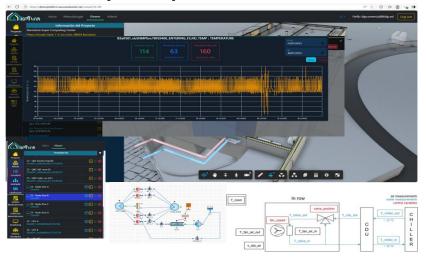


EAR extension for dynamic management of the cooling system, servers, and storage for energy-efficient data centres (KER8)

Partner: EAS

 $TRL_i 3 - TRL_f 6-7$

Novelty: high-level algorithms to dynamically optimise the cooling system and the computational elements into one solution, helping reduce the carbon footprint.



Ongoing.



SIMBOT of adsorption equipment (KER6)

Partner: BDTA

 $TRL_i 2 - TRL_f 6$

Novelty: mathematical model for simulation of adsorption equipment to introduce it in the market through virtual test and simulation, promoting the equipment and making it available to the general public.

Initial definition of SIMBOTs, generic SIMBOTs and basic library component established. Real-time models are in execution and testing.

Ongoing.

Conclusion and Next Steps



• Physical components (adsorption chiller) will be finished in December 2025.

• Virtual testing (digital twin test beds) will be done prior to the physical installation of the adsorption chillers at BSC and UNITO.

• Collaboration with other Clean and Efficient Cooling projects from the EIC portfolio.



Thank you for your attention:)







Data Center Italia the engine of the country's digital future

Alessandro Viviani

Associate Partner, TEHA Group

Community Data Center Italia



Data Center Italia Community: the engine of the country's digital **future** — a cross-sector platform aimed at bringing together the main stakeholders of the extended data value chain.

A think tank designed to develop scenarios, strategies, and policies that can support the growth of the sector and help position Italy as a European and global benchmark.



















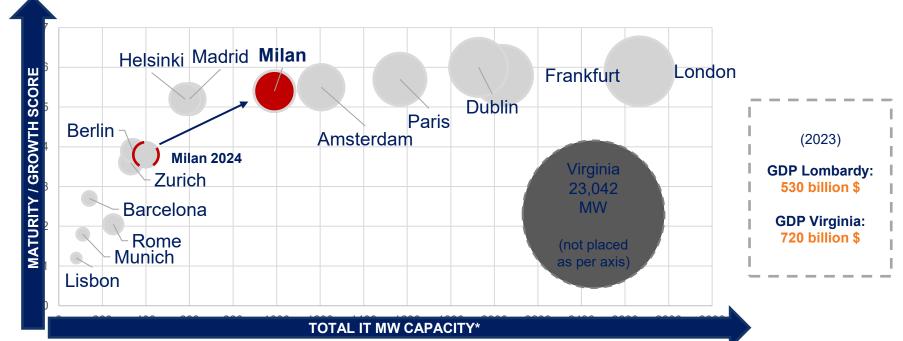


WHAT IS GOING ON?



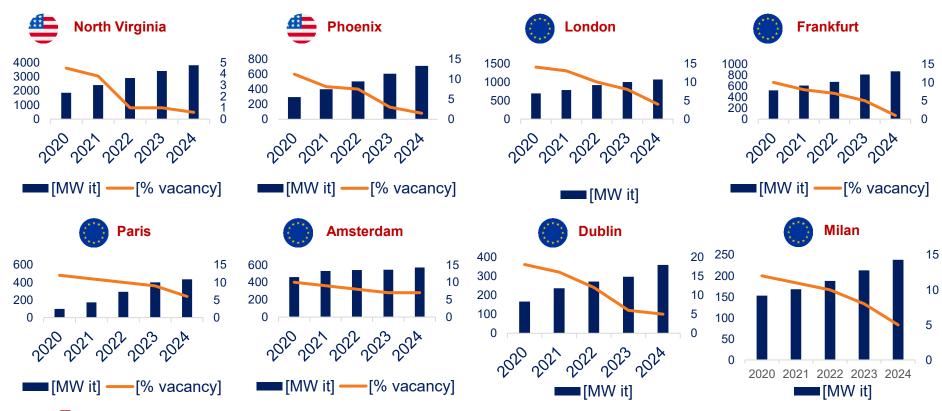
Milan is currently undergoing a phase of development that will position it as one of the leading regions for data centers in Europe

Comparison of key data center markets by IT MW capacity (installed and pipeline) and maturity/growth score





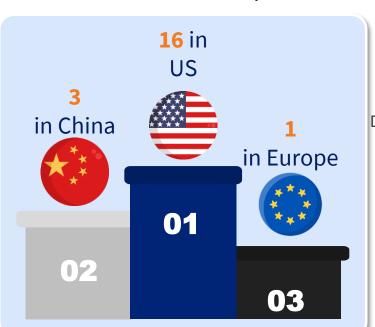
Increasing IT capacity is being matched by a steady decrease in vacancy rates



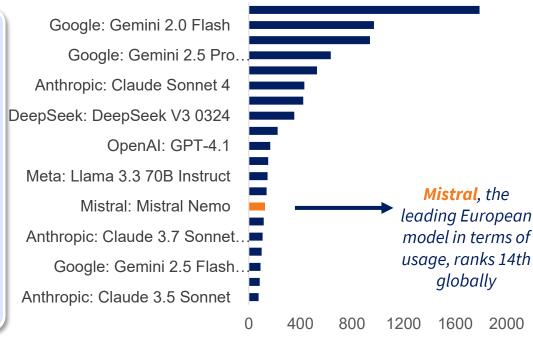


Shall we take the US as a benchmark?

The top 20 LLMs by usage have been developed:



Use of Large Language Models (LLMs)(billions of tokens*), May 2025



^{*} A token is a portion of text (word or part of a word) processed by the AI model

Will we see development beyond the Regions?

Lazio region is gaining importance in the data center landscape, with Rome's IT capacity growing at a 45% CAGR.

Southern Italy could offer key opportunities driven by international data routes and its **geo-political link to Africa**.

50% - 60% of data infrastructure is managed on-premise.
A significant share will need to be aligned with security standards (NIS2), enabling new hybrid data infrastructure development

Number of data centers by Italian region





demonstrated

pe

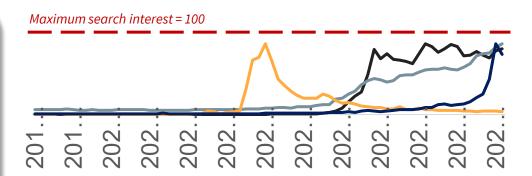
Still to I

Potential upside Al Agent is about to enter a new phase of development in the coming months, one that will be more distributed and will require advanced platform capabilities that businesses will need to have access to

Google searches for selected technology trends (Index Number), 2019-2025

Al agents'
saw a
+331%
rise in
mentions
during
corporate
earnings
calls
compared to

last year



Generative AIMetaverse

—Artificial Intelligence

—Al agents

Need for new capacity

Gartner predicts 40%
of existing AI data
centres will be
operationally
constrained by 2027

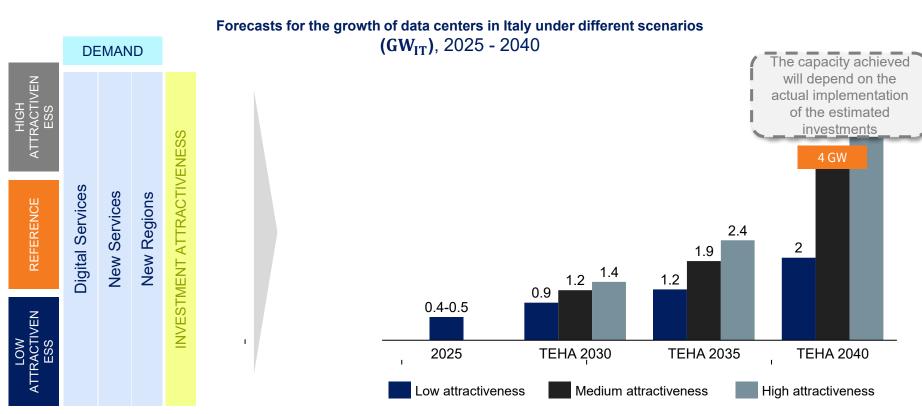
Need for increased performance

Slow response times, high computational costs, and scalability bottlenecks can make real-world applications difficult



Note: the default Y-axis shows normalized (0-100) volume rather than the real number of searches, 100 represents the maximum search interest for the keyword in the selected time frame Source: TEHA Group elaboration on Google Data, 2025

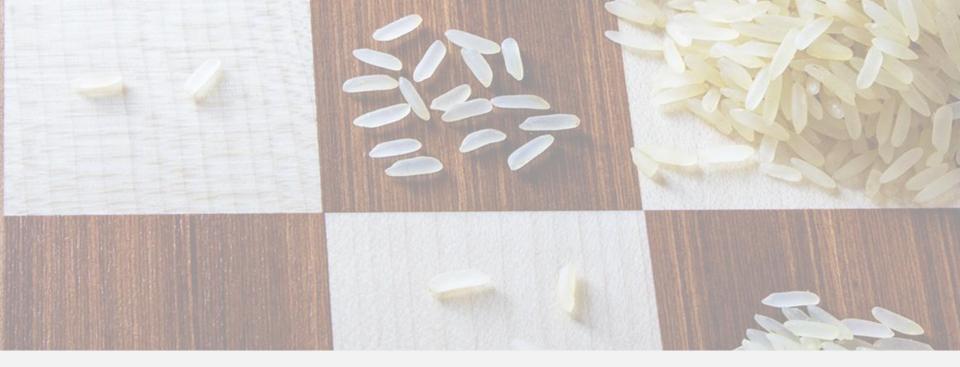
How to define a scenario for Italy? Our proposal





HOW CAN WE CREATE SUSTAINABLE AND SCALABLE MODEL?

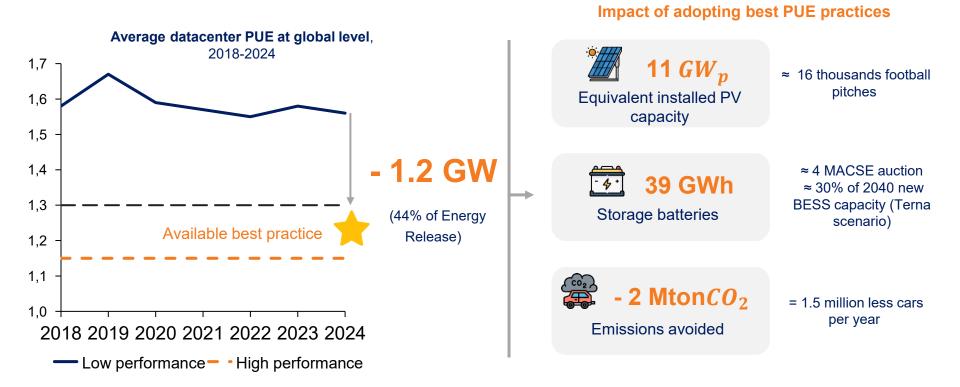




The adoption of best practices in three domains is crucial for infrastructure development:

1. 2. 3. Energy Resources Territorial Integration

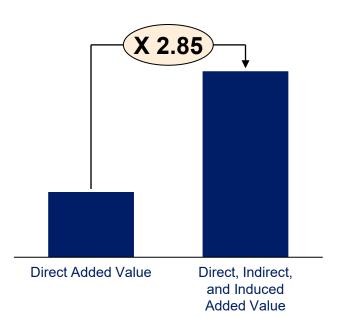
High performance data centers save energy, reduce emissions and limit the need for new infrastructures



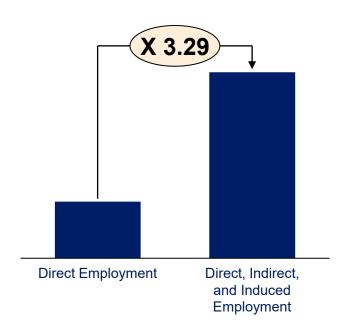


Today there is still a lack of full awareness of the benefits generated by data center investments, which drive economic growth, employment, and innovation

Added Value



Employment





Best practices should be prioritized by policies as they provide significant systemic benefits

Italy has taken important steps with initial legislative proposals aimed at defining the scope of data center activity and facilitating investment.

However, a stronger national framework is needed to ensure that all projects consistently adopt international best practices.

If an infrastructure project:

- maximizes efficiency
- minimizes land use and infrastructure-related development
- delivers tangible benefits to local communities
- is carbon neutral and environmentally sustainable thanks to circularity principles

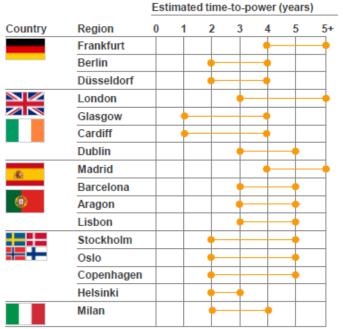
... then it should be granted access to a streamlined and incentivizing permitting process

HOW TO TACKLE THE ENERGY ISSUE?



Time-to-power and grid constraints are shaping the European data center buildout landscape

City level time-to-power considerations¹



¹Based on greenfield interconnections

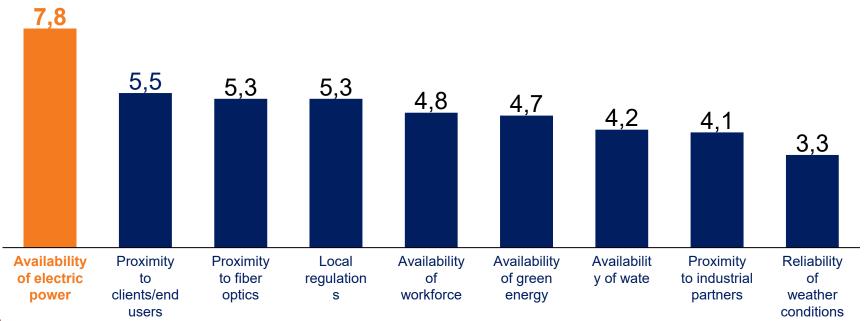
Country level grid constraint considerations Constraints: More favourable Less favourable



Source: Bloom Energy, 2025

Access to power is the primary factor in selecting a data center site for operators

Average evaluation of key considerations in site selection, from most important (10) to least important (1)





Power assets are the main enabling factor for data center investments. However, the model expected by developers is currently the most complex to implement



Preferred energy model by developers:

- 100% network electric power supply
- Continuous availability from renewable sources (24/7 RES)
- Diesel backup systems

THIS MODEL IS CURRENTLY THE MOST DIFFICULT TO PURSUE

A flexible and technology-neutral energy strategy is needed to prevent infrastructure constraints from becoming a barrier to data center investment TIME TO POWER IN EUROPE: 2-5 YEARS

INCREASING NETWORK INSTABILITY (see SPANISH BLACKOUT)

RESTRICTIONS ON THE CONSTRUCTION OF NEW DATA CENTERS DUE TO ENERGY NETWORK CONSTRAINTS

ACCESS TO RENEWABLE ENERGY COMPETITION WITH OTHER INDUSTRIAL SECTORS

RESTRICTIONS ON DIESEL USE IN BACKUP SYSTEMS AND HEATING



Source: TEHA Group elaboration, 2025

The objective for attracting investments in Italy

FROM OBSTACLE...

...TO GRID ASSET

- Consumption only
- Grid congestion
- Slow grid upgrade

- · Lower impact on infrastructure
- Flexibility resources
- Higher reliability

Data & Energy Hub

Data & Energy Hubs must emerge as game changers, transforming data centers from a source of pressure on the power grid into a resource for the system, helping to reduce energy costs and environmental impact.

This is not merely a technological evolution, but a new paradigm of integration between digital infrastructures and the energy transition.

Objective

Immediate action is needed to make energy quickly accessible to data centers at a competitive cost.



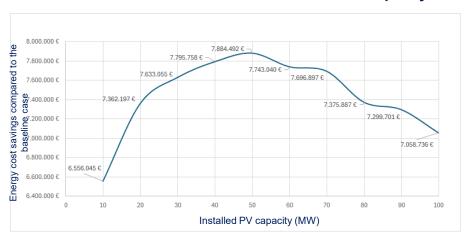
What benefits?

BENEFIT 1: ENERGY COST REDUCTION

100 MW/6h BESS with variation in installed PV capacity enables significant reduction in energy costs:

-7.5% energy costs resulting in + 7,9 M€ EBIT

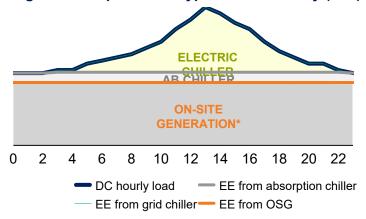
100 MW/6h BESS with variation in installed PV capacity



BENEFIT 2: REDUCTION IN THE NEED FOR GRID CONNECTION

On-site cogeneration offers a flexible solution to reduce grid load — reducing the need for external grid connection by up to 82%

Hourly DC profile vs. energy supplied by the cogeneration plant on a typical summer day (MW)





Socurce: TEHA Group and W2A elaborations, 2025

DO WE HAVE A MATURE VALUE CHAIN?



The data center value chain involves multiple areas of activity

Capital Provider	Developer	Real Estate Funds and Asset Managers	Data Center Operator	Data Center Users
Equity investor	Site scouting	Capital raising from the market	Facility management (energy, cooling, physical security) Digital infrastructure operation (networks, interconnections, SLAs)	Enterprise
	Technical/financial due diligence	Portfolio acquisition and management		Colocation non- hyperscale
Private Debt	Design			пуретасате
	Permitting and authorizations	Asset enhancement and optimization		Hyperscaler
Banks	EPC (Engineering, Procurement & Construction)			Edge



The data center value chain involves multiple areas of activity

Capital Provider

Equity investor

Private Debt

Banks

Real Estate Funds and Asset Managers

Capital raising from the market

Portfolio acquisition and management

Asset enhancement and optimization

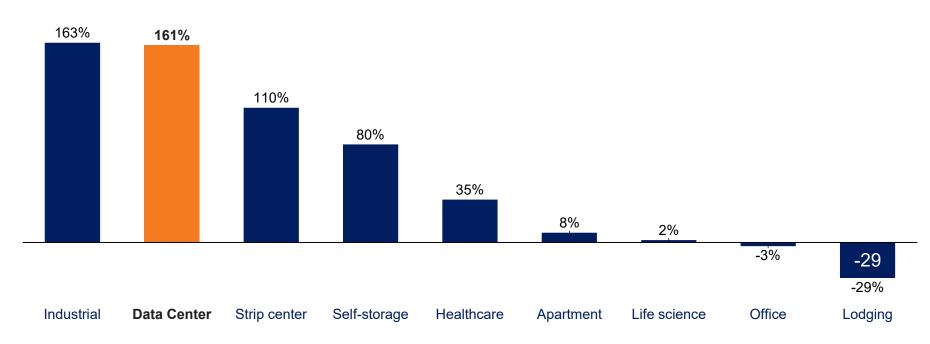
CRITICAL ISSUES:

- Lack of dedicated financing
- Lack of proactive interest from Real Estate



In North America, the data center sector recorded a +161% increase in market capitalization between 2019 and 2025, positioning itself among the most dynamic and attractive real estate asset classes

Growth in real estate market capitalization in North America (%), 2019–2025





Source: TEHA Group on JLL, 2025.

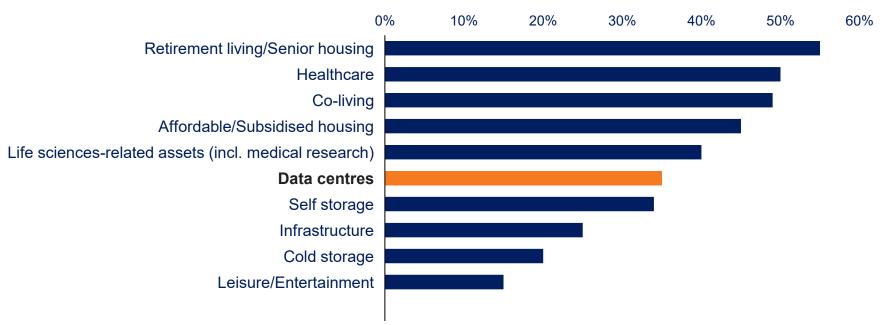
The trend in data center capitalization rates in North America shows a premium compared to real estate investments with a similar risk profile





In Europe, data centers are still far from being an alternative sector of particular interest to investors

Alternative sectors targeted for investment in Europe (%), 2024



Survey Question: "Are you pursuing investments in any of the following alternative sectors?" (multiple answers possible)

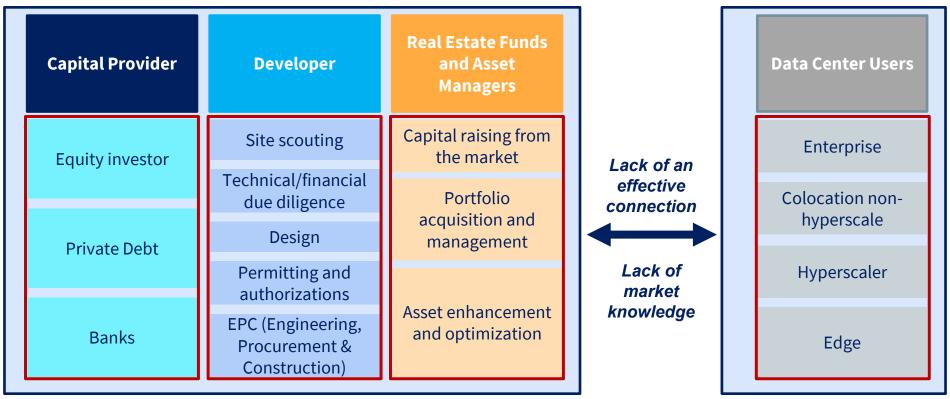


While investments in data centers are growing in the United States, the European market still needs to overcome several critical challenges

FACTOR	United States	EU	
Regulation	Relatively uniform regulatory and fiscal framework	Differentiated regulatory, fiscal, urban planning, and permitting rules	
Demand	More predictable demand, driven by hyperscalers	Less predictable demand evolution	
Liquidity / Transparency	Homogeneous, large-scale market. High liquidity and market transparency, with easier valuation and exit strategies	Fragmented market. Lower liquidity, fewer listed operators, assets harder to value and trade	
Energy and ESG	Relatively limited constraints regarding energy and sustainability	Greater energy and grid constraints, stricter ESG criteria making projects more complex and costly	
Finance	Presence of REITs specialized in data centers	Lack of dedicated financial instruments for data centers	
Local context	Local opposition exists but with limited impact on overall development	Frequent and more influential local opposition affecting permitting processes	



The data center sector in Italy suffers from the absence of an integrated ecosystem connecting capital providers, developers, and funds/asset managers on one side, and end users on the other





The data center value chain involves multiple areas of activity

Developer

Site scouting

Technical/financial due diligence

Design

Permitting and authorizations

EPC (Engineering, Procurement & Construction)

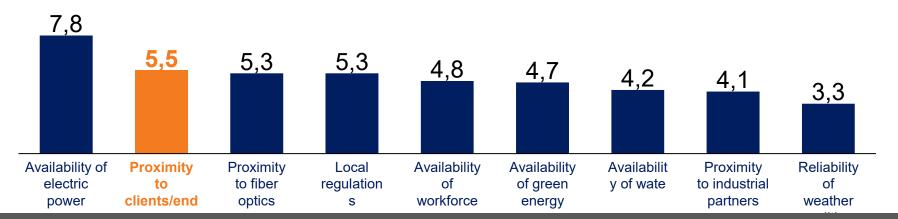
CRITICAL ISSUES:

 Unstructured value chain and systemic criticalities (regulatory, energy)



There are different types of data centers, each with specific technical and logistical requirements. Their location must consider not only the availability of energy and enabling infrastructure but also the "digital proximity" to major urban and industrial demand centers, where end users of ICT services are concentrated.

Average evaluation of key considerations in site selection, from most important (10) to least important (1)*



The development of data centers is currently heavily concentrated in Northern Italy, supported by demand, the business model requirements of hyperscalers, and the availability of enabling infrastructure.

In Central and Southern Italy, it will be strategic to activate measures that can foster the creation of diversified initiatives, such as investments in edge data centers, leveraging competitive advantages like lower energy costs.



Critical Issues – Site Scouting



The data center value chain involves multiple areas of activity

CRITICAL ISSUES:

Talent gap

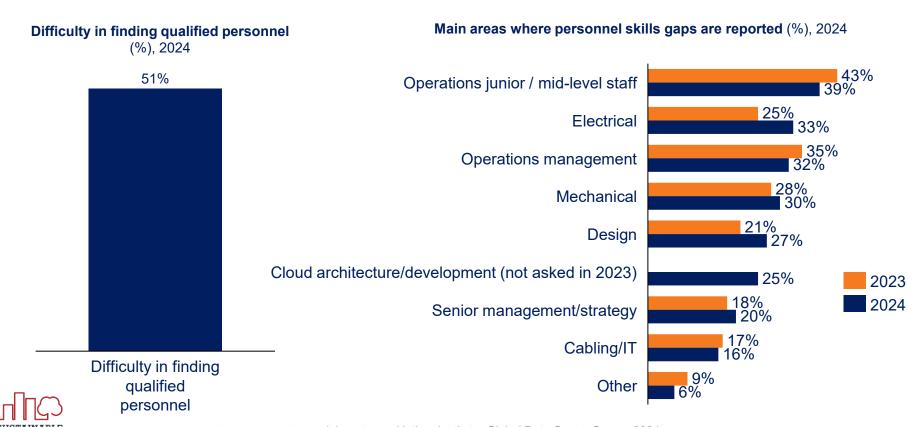
Data Center Operator

Facility management (energy, cooling, physical security)

Digital infrastructure operation (networks, interconnections, SLAs)



According to a recent Uptime Institute survey, half of data center operators struggle to find qualified talent. The most significant skill gaps include junior and mid-level operations roles (39%), electrical roles (33%) and mechanical roles (30%), as well as operational management (32%)



Community Data Center Italia



Data Center Italia Community: the engine of the country's digital **future** — a cross-sector platform aimed at bringing together the main stakeholders of the extended data value chain.

A think tank designed to develop scenarios, strategies, and policies that can support the growth of the sector and help position Italy as a European and global benchmark.

























THANK YOU

Alessandro Viviani

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Q&A







With the patronage







































THANK YOU