

TOPIC

WORKSHOP

Smartness for energy flexibility and climate resilience

Smart Readiness Indicator for energy flexibility and climate resilience in action:
Insights and lessons from the COLLECTiEF project across Europe

Collective Intelligence for Energy Flexibility

An EU H2020 Project for Enhancing Energy Efficiency and Flexibility in Existing Buildings

Mohammadreza Aghaei– Project Coordinator, NTNU



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COLLECTIEF

Collective Intelligence for Energy Flexibility



- **15 partners**
from 6 European countries



- **4 Years**
June 2021-May 2025



- **4 urban pilots**
to test our energy management system

COLLECTiEF Consortium



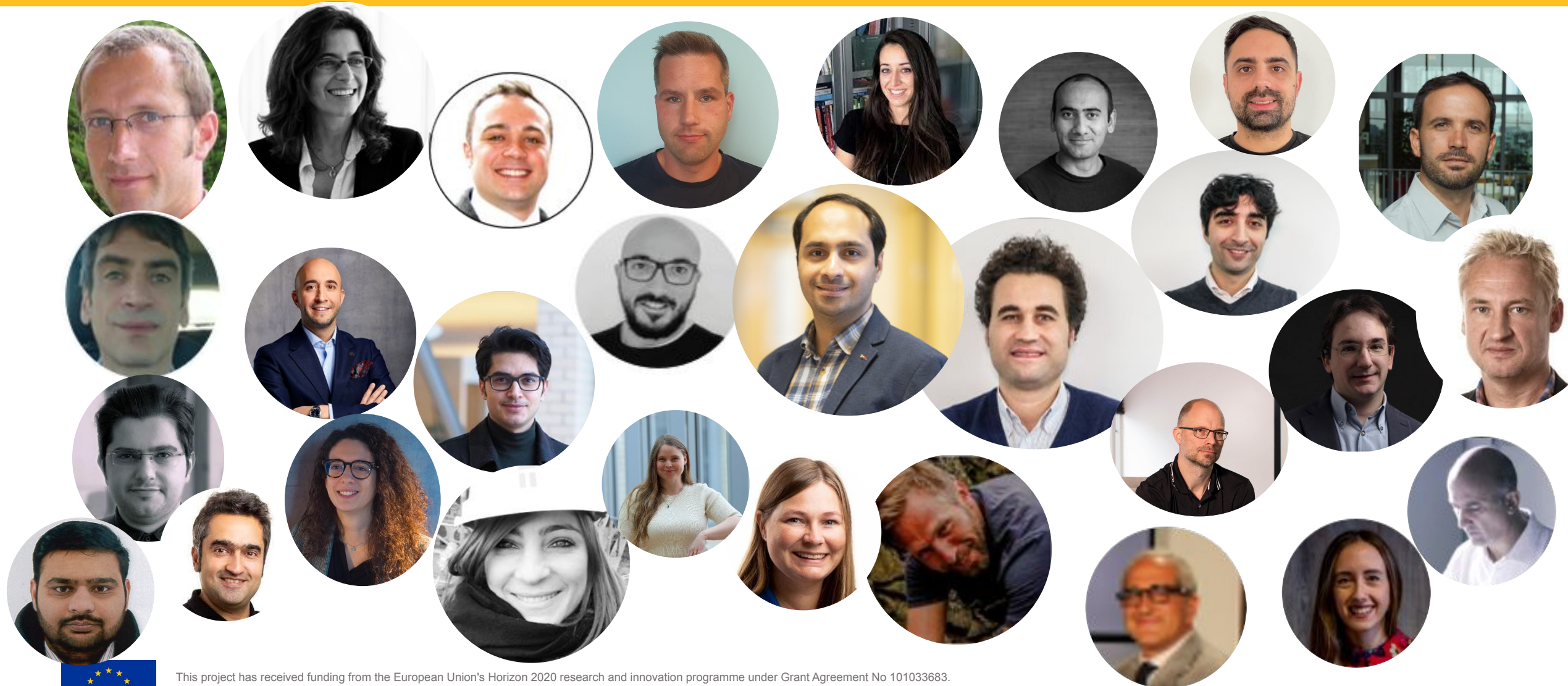
- Norwegian University of Science and Technology NTNU (Norway)
- Lund University (Sweden)
- The Cyprus Institute (Cyprus)
- Energy@Work (Italy)
- R2M Solution SRL (Italy)
- EM Systemer AS (Norway)
- NODA Intelligent Systems AB (Sweden)
- Geonardo Environmental Technologies Ltd. (Hungary)
- Scientific and Technical Center for Building (France)
- CETMA - Technologies Design and Materials European Research Centre (Italy)
- LSI Lastem (Italy)
- Ålesund Municipality (Norway)
- Teicos UE SRL (Italy)
- Virtual Manufacturing AB (Sweden)
- Politecnico di Milano (Italy)



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COLLECTiEF Team



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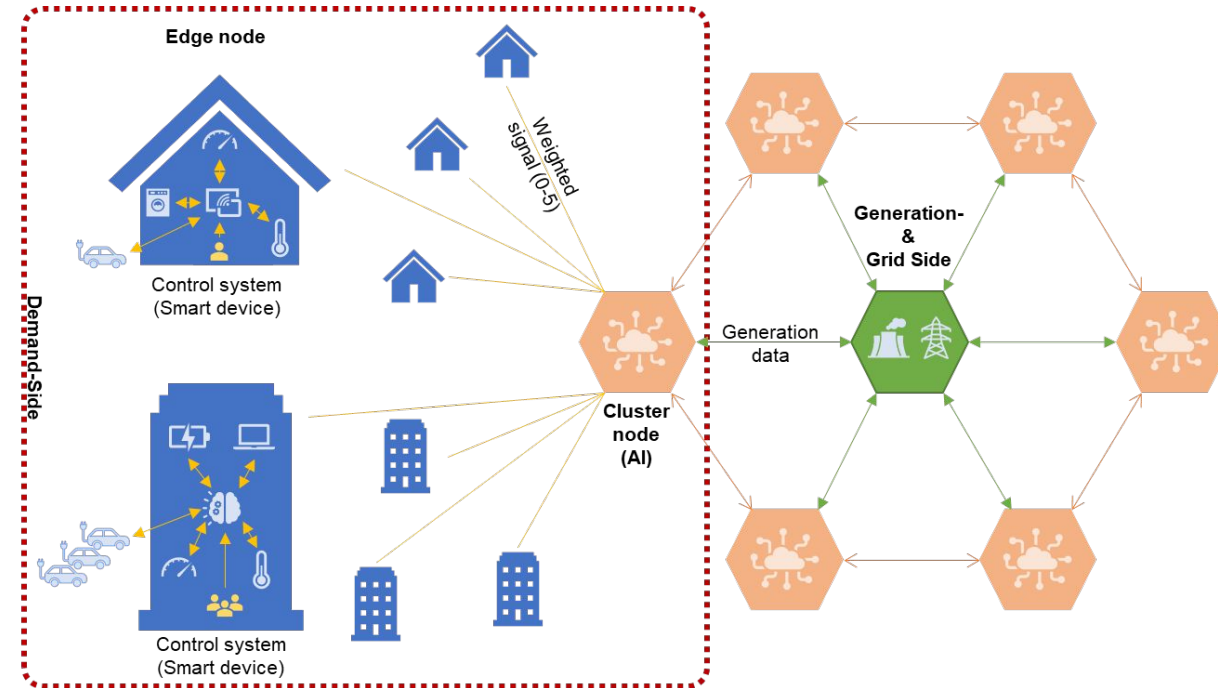
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COLLECTiEF

Our Objectives



- We create a **CI-based energy flexible network** that ensures **low-cost installation** and **maximum data security**.
- We use **cost-effective components** to make our system **compatible** across Europe.
- We **test our system in 14 buildings** across the EU to prove its efficiency and adaptability to different climate zones
- We achieve more accurate and **non-invasive environmental monitoring** through sensors **focusing on user needs**
- We design a **smart, user-centric and user-friendly platform** to improve building management and **maximize energy saving**.



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COLLECTiEF

How?



The solution

We use **Collective Intelligence** to smart up existing buildings and their legacy equipment and improve their **energy performance** and **climate resilience**.



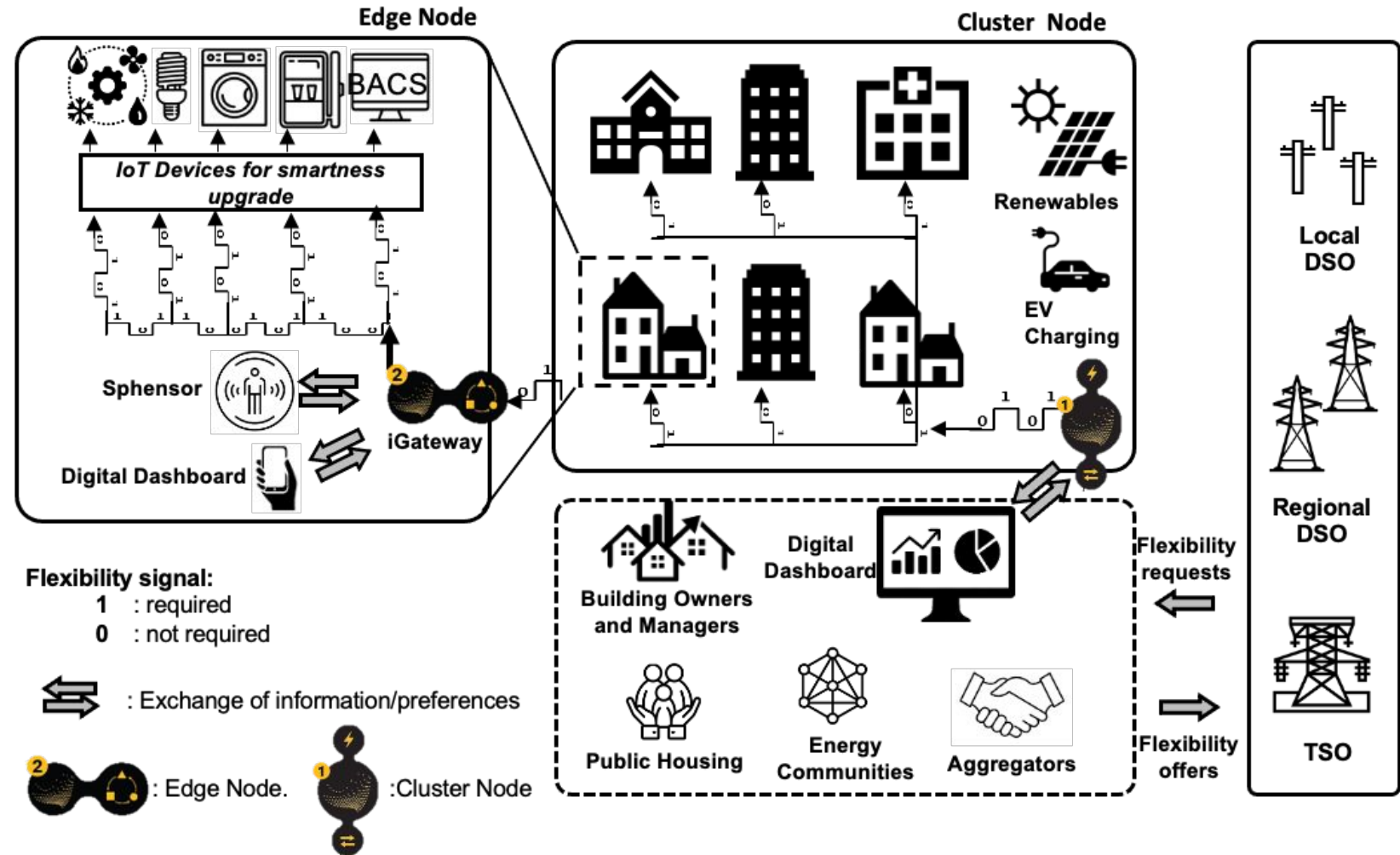
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COLLECTiEF How?



Edge & Cluster Nodes



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How?



How it works!



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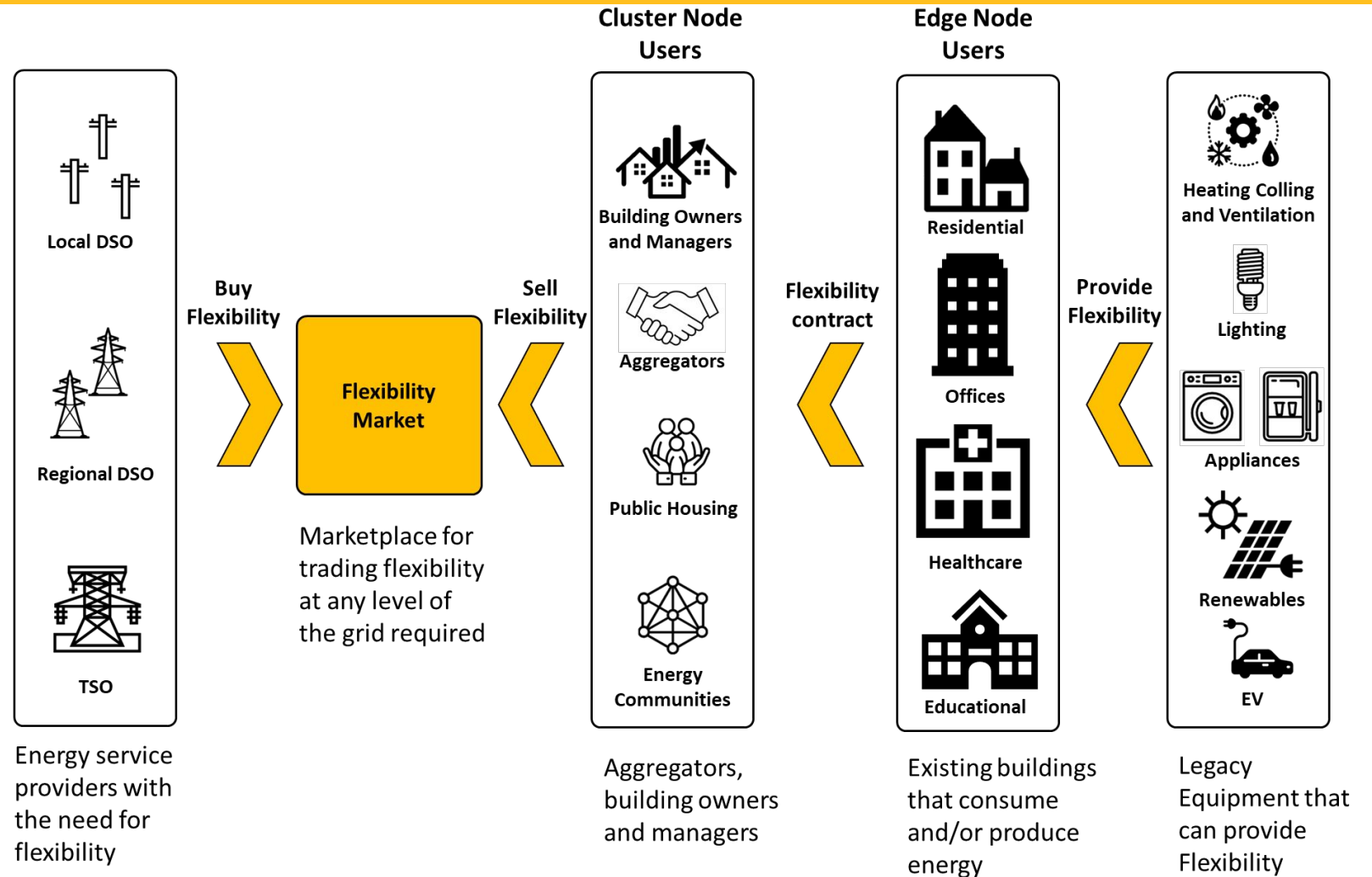
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COLLECTiEF

How?



Business Model



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Our Pilots



Ålesund



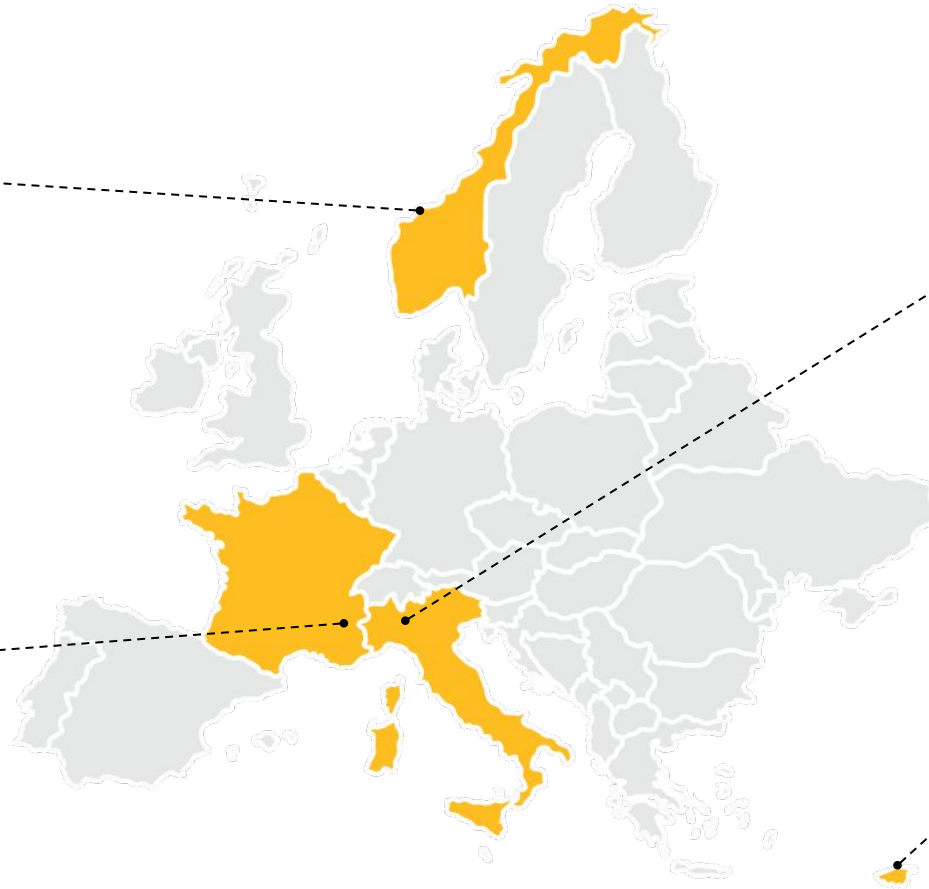
Milano



Grenoble



Nicosia



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Pilot Buildings

EDUCATIONAL BUILDINGS



HEALTH CARE CENTERS



SPORTS ARENA



MEDICAL CENTER



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Pilot Buildings

**HIGHER EDUCATION (30%) WITH OFFICES (40%), LABORATORIES (30%),
RESTAURANT (10%)**



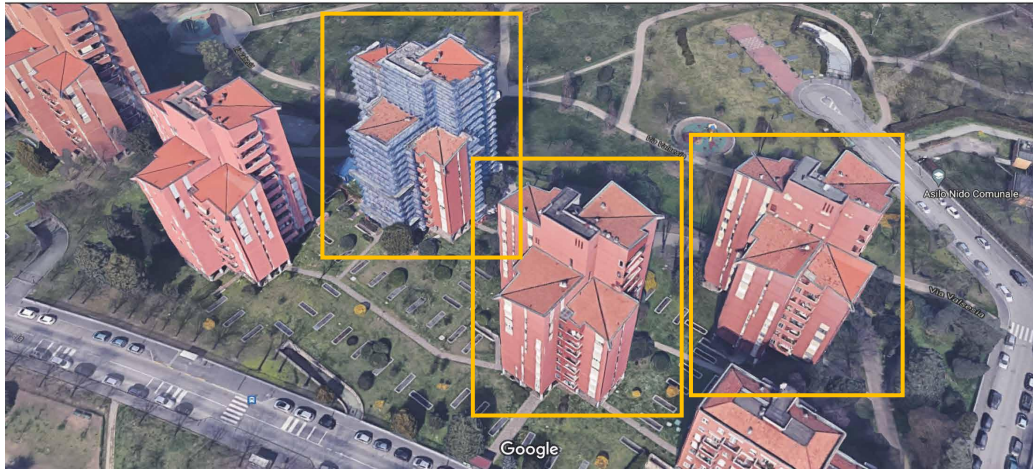
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Pilot Buildings

RESIDENTIAL BUILDINGS



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Pilot Buildings

OFFICE BUILDING



LABORATORY BUILDING WITH OFFICES



EDUCATIONAL BUILDING



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COLLECTiEF

The Benefits



Upgrade the smartness level of existing buildings:

16%

On average reduce the primary energy use

0.2-3 €/m²

annual energy cost savings

15%

Increase user satisfaction

24%

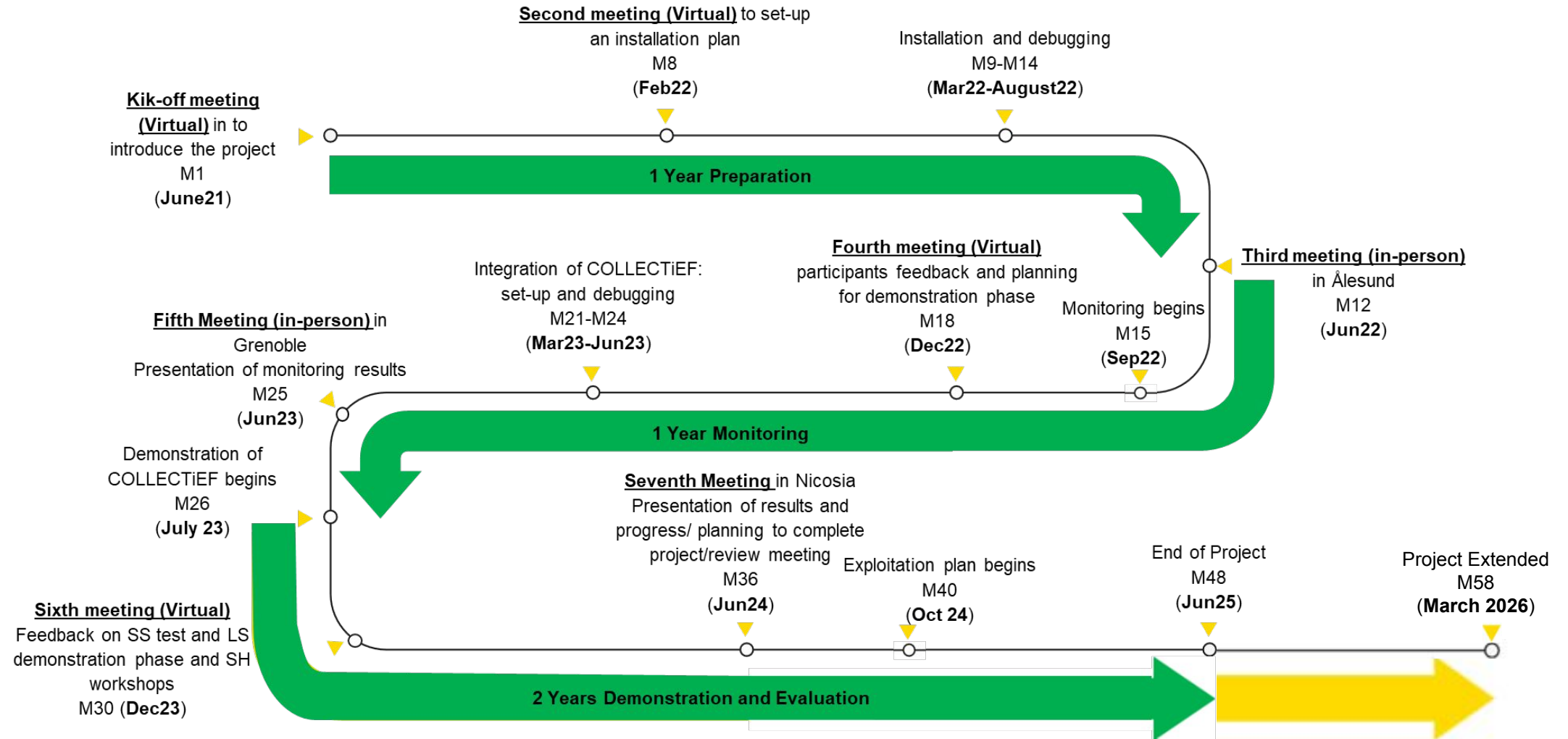
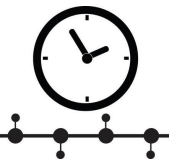
Increase the demand flexibility



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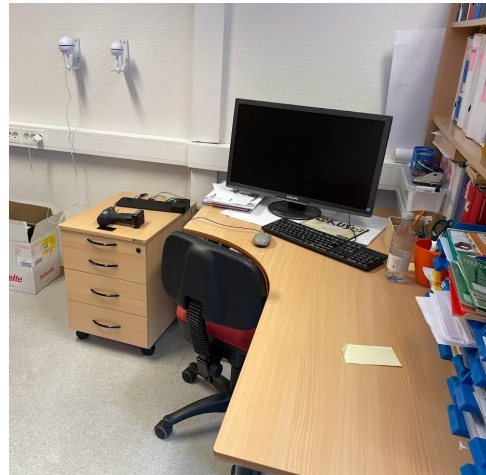
Timeline



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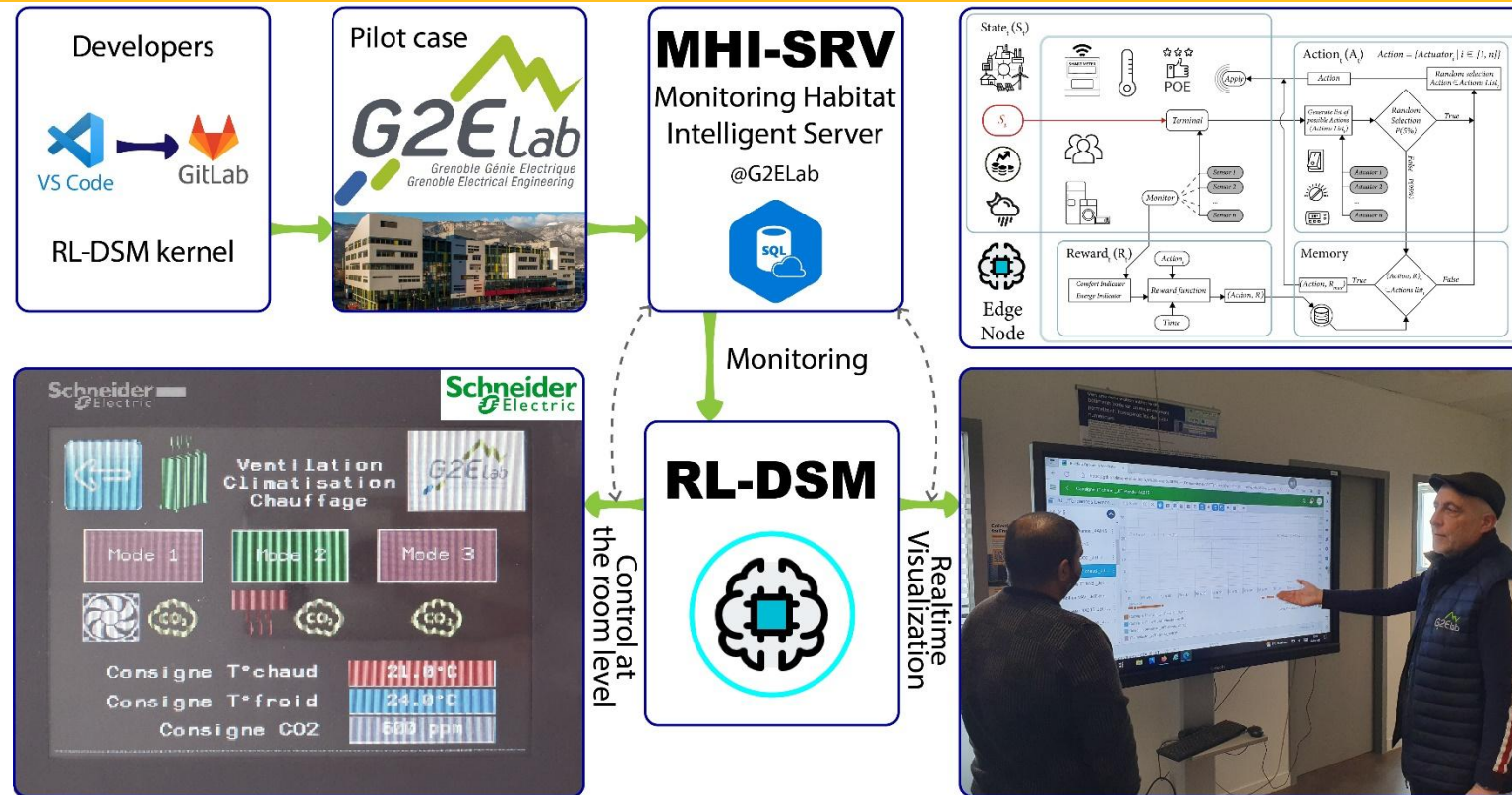
Deployment of Monitoring System



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Small-Scale Demonstration



Workflow of the small-scale test in G2ELab. bottom-left: BMS panel in the rooms, top-right: flowchart of the developed algorithm, bottom-right: real-time visualization platform to demonstrate the performance of the code.



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Large-Scale Demonstration



Implementation timeframe with monthly overview of solutions deployment



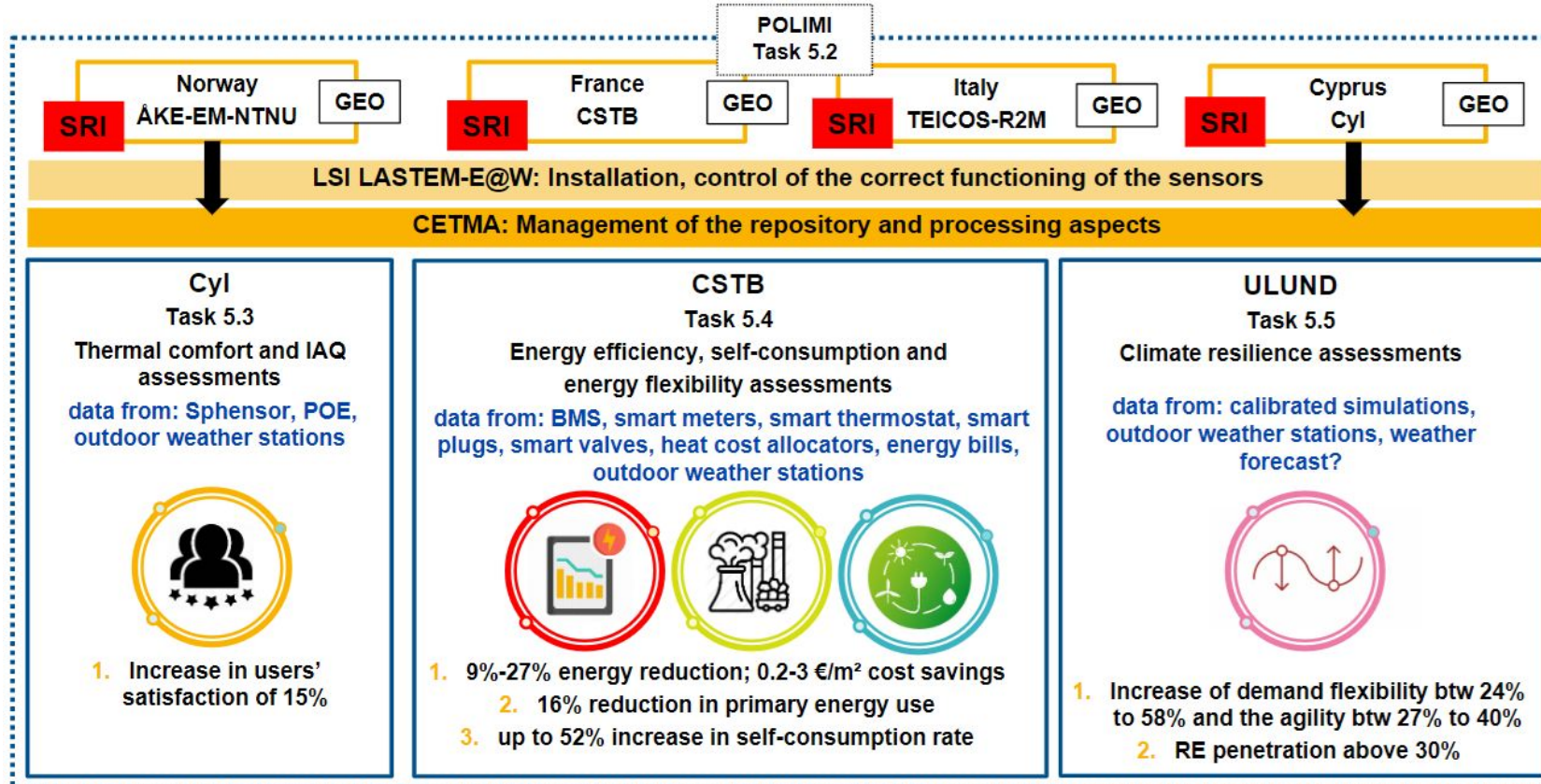
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Data analysis and impact assessment



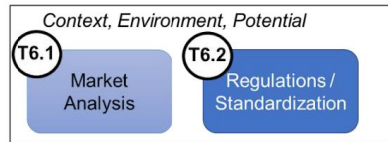
Overview of the impact assessment



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Exploitation and Commercialization



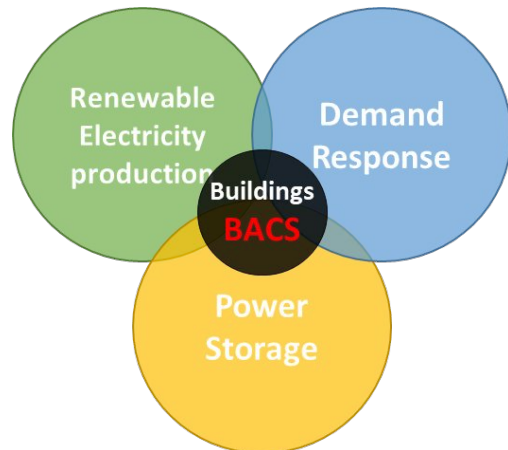
- Solutions in the market
- Market actors: Competitors, Target clients, Stakeholders
- Which markets are ready now, which markets will develop favourably in the future?
- Favourable regulations/regions, incentives



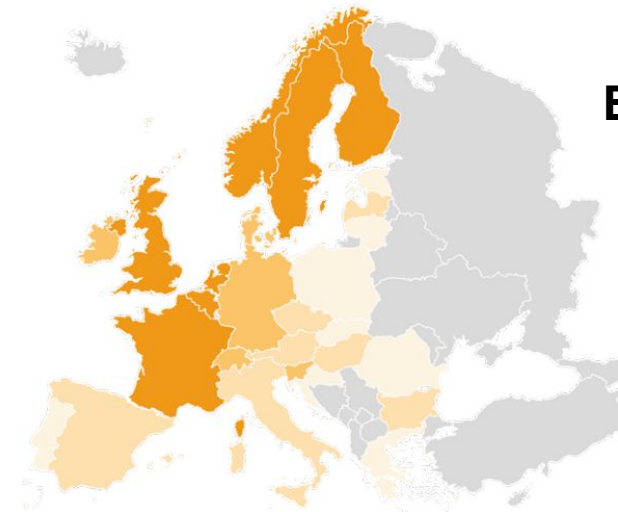
- Business Models for individual/packaged ERs
- Value Propositions
- Target Market (Clients, Regions, Alliances)
- How can be protected?
- What do we need to replicate/escalate it?



Structure of the Exploitation work package

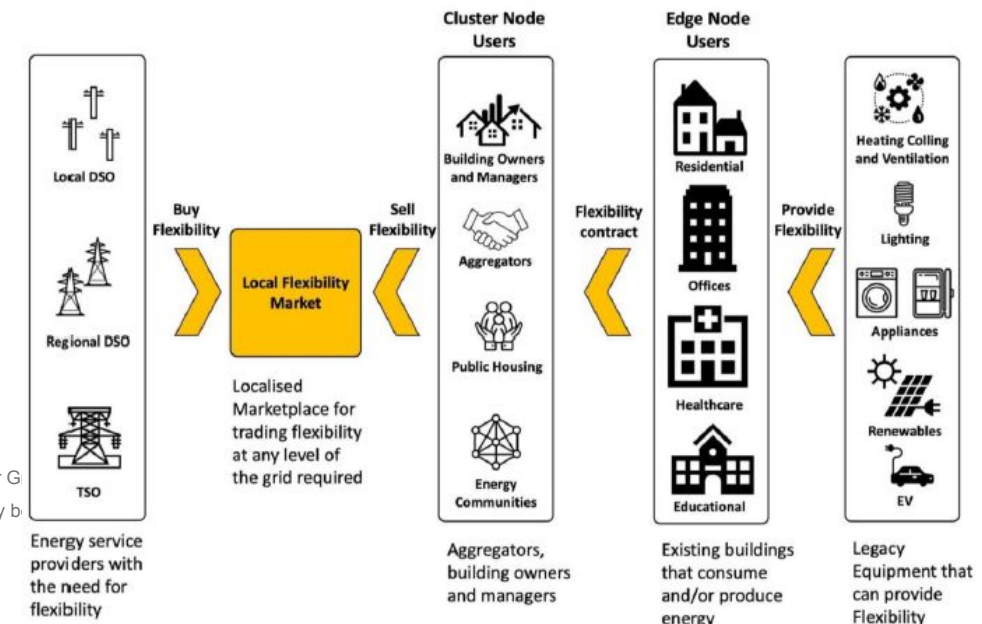


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Energy Flexibility in EU

- Regulatory Progress
- Potential market size
- Local flexibility / Energy Communities
- Future of flexibility



E-learning modules

Module 1: Introduction to Key Topics and EU Policy Background

Module 2: COLLECTiEF System's instruction

Module 3: The Benefits of the COLLECTiEF System

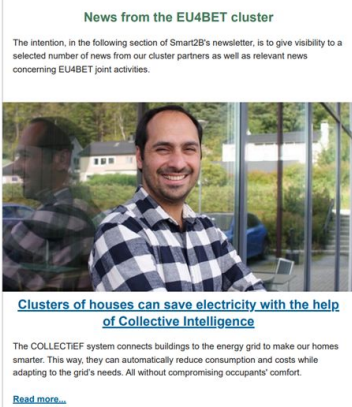
Module 4: The COLLECTiEF Methodology



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Dissemination, Communication, Synergies and collaborations



Discover our new success story!
@CollectiefP is an EU-funded project that aims to make #buildings smarter and more #sustainable.
Thanks to its user-friendly #platform & smart solutions, the project helps redefine #energy strategies for existing buildings.
Learn more: tinyurl.com/jd6c89ys

Join us on this transformative journey! Are you involved in any initiative that exploits #digital solutions to make #livingspaces more beautiful, sustainable and inclusive? Share your solutions with us today!
tinyurl.com/5f2rxxy



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THANK YOU!

Get in touch

Mohammadreza Aghaei

Project Coordinator, NTNU

mohammadreza.aghaei@ntnu.no

info@collectief-project.eu

www.collectief-project.eu



@CollectiefP



COLLECTiEF project

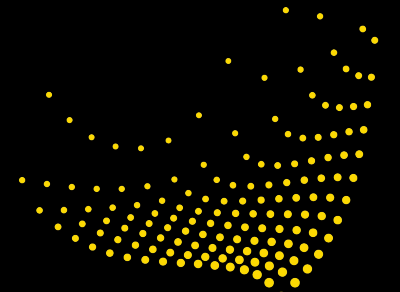


COLLECTiEF project



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COLLECTiEF

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Smart Readiness Indicator for energy flexibility and climate resilience in action:
Insights and lessons from the COLLECTiEF project across Europe

Deployment in Italy (installation, challenges...)

Stefano Cera - TEICOS

Nice to meet you...

I'm a Physicist and I'm working for TEICOS, a building company specialized in:

- Renovation of large condos



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Nice to meet you...

I'm a Physicist and I'm working for TEICOS, a building company specialized in:

- Renovation of public buildings



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Nice to meet you...

I'm a Physicist and I'm working for TEICOS, a building company specialized in:

- Conservation of building heritage



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What we are talking about

Deployment of:

- ❑ BRIGs («the brain» of the edge node)
- ❑ Environmental sensors (to detect parameters useful to calculate indoor comfort)
- ❑ Actuators (to control the radiators of the heating plant) in Milan pilot buildings

Let's be frank:

Low-intellectual-effort tasks, usually given to the not-so-smart participant in the project...



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Environmental sensors

Sphensors

Environmental sensors to detect a series of parameters inside private homes:

- Temperature
- Humidity
- Pressure
- CO₂
- VOC
- PM₁, PM_{2.5}, PM₄, PM₁₀

All the Sphensors need to run on the same Wi-Fi WLAN.

In every building, we created a single Wi-Fi WLAN, placing a lot of repeaters in the common areas.

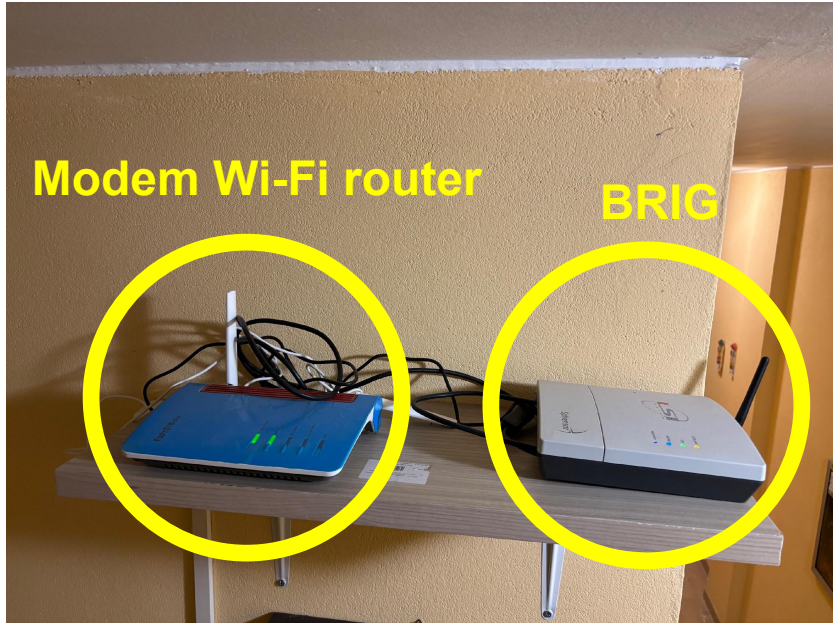


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Deployment in common areas

Environmental sensors

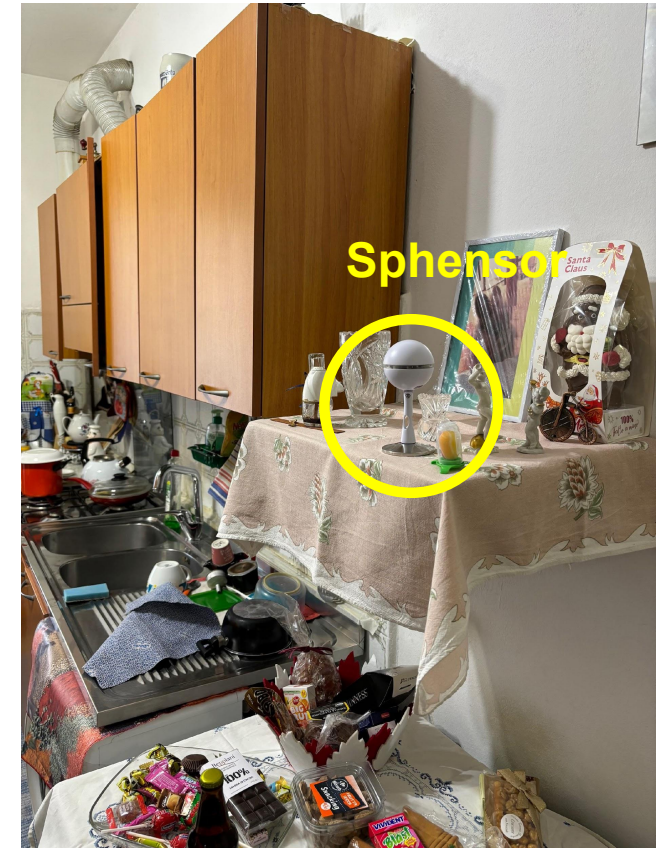


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Deployment in private areas

Environmental sensors



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Actuators

Thermostatic valves

We bought smart thermostatic valves, for their ability to be remotely controlled.

We are not interested in using them as additional sensors.

As Sphensors run on Wi-Fi, we choose thermostatic Wi-Fi valves, but something went really wrong and we need to replace them all.

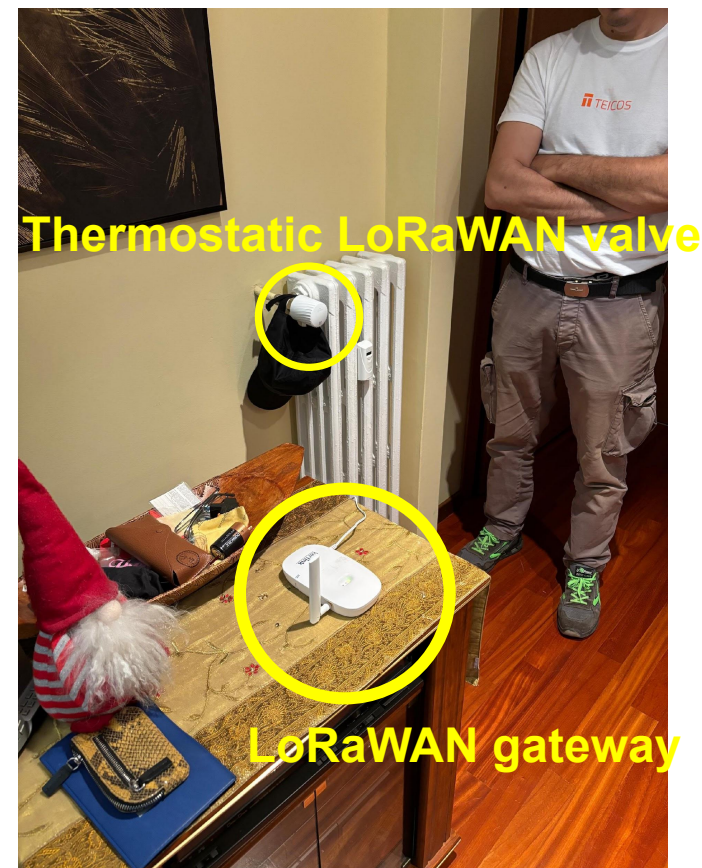
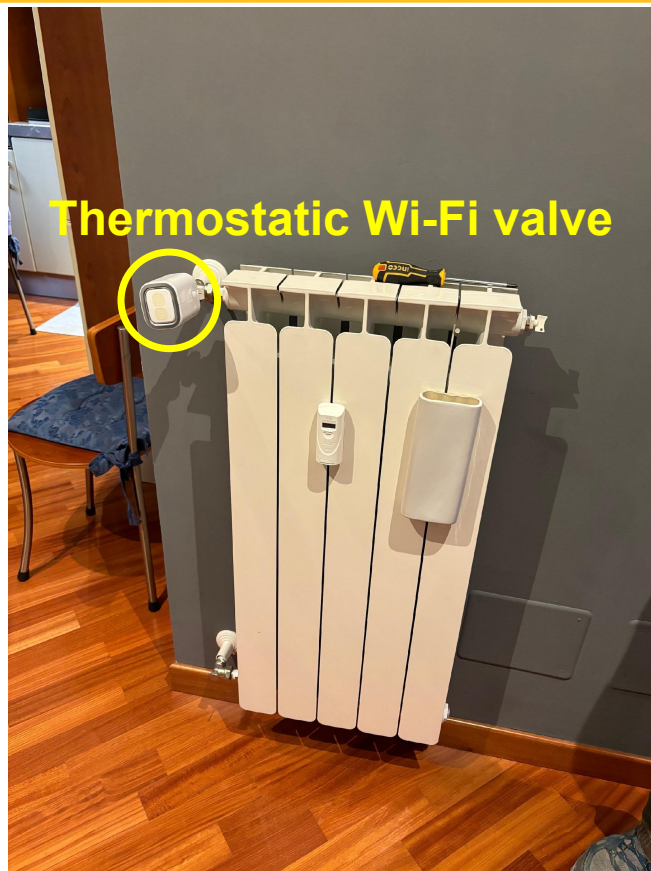


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Deployment in private areas

Actuators



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Lessons learned

Let's be frank:

Low-intellectual-effort tasks, usually given to the dumbest participant in the project...

But

....sometimes even from the most stupid tasks you can learn something



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Users finding

People living in Via Valsesia, 66 - Milan

Why?

Because Teicos was renovating their homes

Lesson

**You need to have already a relationship
with users**



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How many users?

12 users

Why?

Some users could leave the project
(and they did it! Now we have 10 users)

Lesson

**All users you can find,
more than you need**



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Choice of sensors

Wi-Fi vs. LoRaWAN

Why?

Wi-Fi didn't work due to thickness and typology of the walls

Lesson

Project a small rehearsal



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Sensors vs. Users

Too many visits put a strain on users' patience

Why?

Some user left the project because of that

Lesson

Optimize the number of site visits



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Users' engagement

Users are lazy in filling questionnaires

Why?

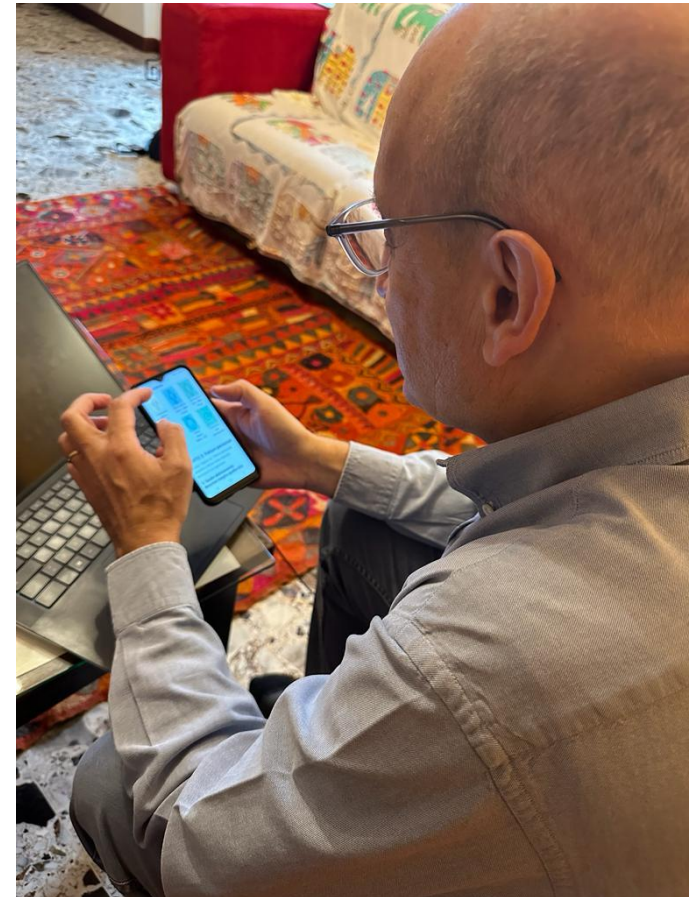
In their opinions, questionnaires are boring

Lesson

**Find ways to get questionnaires filled
(but not too pushy)**



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People management, not user management

People talk and it's a problem

Why?

People outside the project could interfere with the project

Lesson

Take care of inhabitants not taking part of the project



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It's time to say goodbye...

Thanks to COLLECTiEF project we have understood we have to face the problem of managing scarce and finite energy resources.

For example, how to design and build a condominium EV charging system when kW are limited.

In TEICOS

We believe that only collective solutions can solve this.

Let's keep in touch!



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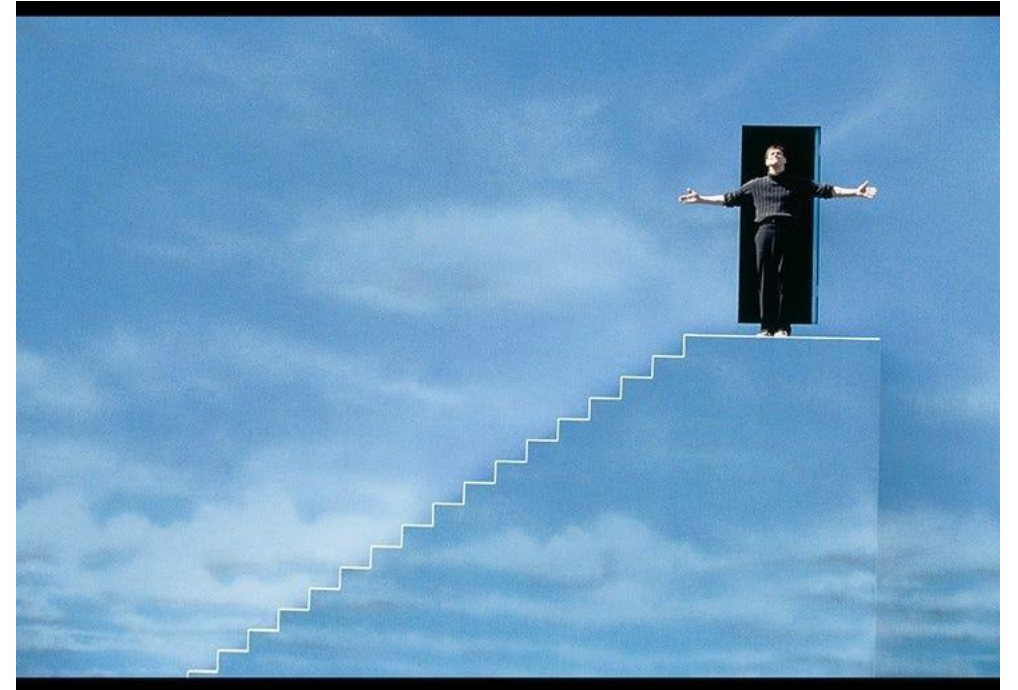
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Thanks for your attention

Stefano Cera

Innovation Manager, TEICOS

s.cera@teicosgroup.com



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COLLECTiEF

TOPIC WORKSHOP

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Insights and lessons from the COLLECTiEF project across Europe

Smartness Assessment of the COLLECTiEF Pilots based on SRI Framework

Mohammadreza Aghaei– Project Coordinator, NTNU



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What is a Smart Building?

- **1988:** The **Intelligent Building Institution** (Washington) defines **intelligent buildings** as those that integrate multiple systems for efficient resource management and occupant performance¹.
- **1997:** **Derek and Clements-Croome** introduce a human-centric approach, emphasizing the importance of addressing human needs in both the short and long term².
- **From Intelligent to Smart:** The term "**smart buildings**" has gained popularity, reflecting modern trends in building technology and adaptability.
 - **IEA Annex 81:** Defines **data-driven smart buildings** that use digital technology to optimize energy use, indoor environmental quality (IEQ), and occupant experience³.
 - **GEB (Grid-Interactive Efficient Buildings):** Smart buildings capable of managing energy loads for cost efficiency, integrating grid signals like CO2 emissions and energy prices⁴.
 - **SRI:** a smart building possess the ability to⁵:
 - 1. Optimize energy efficiency.**
 - 2. Adapt to occupants' needs.**
 - 3. Respond to grid signals** for energy flexibility.

1. J.K.W. Wong, H. Li, S.W. Wang Intelligent building research: a review Autom Constr, 14 (1) (2005), pp. 143-159

2. T. Derek, J. Clements-Croome What do we mean by intelligent buildings? Autom Constr, 6 (5-6) (1997), pp. 395-400

3. S. White et al., "Annex 81: A Data Sharing Guideline for Buildings and HVAC Systems," Newcastle, Mar. 2023. Accessed: Nov. 07, 2023. [Online]. Available: <https://annex81.iea-ebc.org/publications>.

4. M. Neukomm, V. Nubbe, R. Fares Grid-Interactive Efficient Buildings, US Dept. of Energy (USDOE), Washington DC (United States); Navigant Consulting Inc, Chicago, IL (United States) (2019)

5. E. Commission. What is the SRI? [Online]. Available: Accessed, Aug. 15 (2023) https://energy.ec.europa.eu/topics/energy-efficiency/energy-efficient-buildings/smart-readiness-indicator/what-sri_en



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The Smart Readiness Indicator (SRI) / Smart Framework

- **Smart Readiness:** Assesses a building's ability to leverage its internal systems and limitations to support smart technologies. It measures **how well a building can optimize its own capabilities**, focusing on improving efficiency, adaptability, and grid interaction within the building's inherent constraints.
- **Smartness:** Measures a building's ability to perform smartly in comparison to other buildings. It evaluates **how advanced a building's technology is relative to others**, helping stakeholders benchmark across different buildings and contexts.



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COLLECTiEF

Smart Readiness Indicator (SRI) in Nutshell



ONE SINGLE SCORE CLASSIFIES
THE BUILDING'S SMART READINESS



3 Key Themes

	Energy savings	Maintenance & fault prediction	Comfort	Convenience	Information to occupants	Health & wellbeing	Energy flexibility & storage
Heating							
Domestic hot water							
Cooling							
Ventilation							
Lighting							
Electricity							
Electric vehicles							
Dynamic Envelope							
Monitoring & Control							

7 Impact Criteria

9 Technical Domains

A catalogue of
technology-neutral
smart ready services

https://energy.ec.europa.eu/topics/energy-efficiency/energy-efficient-buildings/smart-readiness-indicator_en

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COLLECTiEF Pilots



Ålesund



Milano



Grenoble



Nicosia



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Norwegian Pilots

EDUCATIONAL BUILDINGS



HEALTH CARE CENTERS



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Norwegian Pilots

- **Location:** Ålesund, Norway (temperate oceanic climate).
- **Buildings:** 7 large municipal buildings, including schools, care/health facilities, and one sports hall.
- **Key Details:**
 - Buildings range in size from **2,000 to 7,000 m²**.
 - Construction dates vary from **1980 to 2022**, including renovations.
 - **Heating Systems:** Include district heating, electric heating, and heat pumps.
 - **PV** and **EVC** in one of the samples.



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COLLECTiEF

Eidet Healthcare Centre, Norway



Building information

- 7039 m^2 .
- 4 floors

HVAC system

- Heat pump (borehole) for heating: 2 compressors and control based on climatic curve.
- Air handling unit with heat/cooling coil and heat recuperator.
- Solar collector system.
- PV generation.
- Decentral heating: electric radiators.
- Multiple temperature sensors and PPM for ventilation control.



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SRI assessment in Eidet Healthcare Centre



- Version **4.4**.
- Service catalogue: **B**.
- Definition of the services through information collected in visits and **BMS**' API.
- With **COLLECTiEF** solutions, it is expected to increase the smartness by at least **one class**, with focus in **flexibility** services.

Expected changes in SRI

Domain	Code	Smart ready service	Actual functionality level	Expected functionality level
Heating /Cooling	H/C-4	Flexibility and grid interaction	1	3
Electricity	E-4	Optimizing self-consumption of locally generated electricity	0	2
Electricity	E-8	Support of (micro)grid operation modes	0	1
Monitoring and control	MC-25	Smart Grid Integration	0	2
Monitoring and control	MC-28	Report demand performance information (DSM)	0	2
Monitoring and control	MC-29	Override of DSM control	0	4



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SRI assessment in Eidet Healthcare



SRI Score

#	Building	Current SRI		Expected SRI	
		Class	Score	Class	Score
1	Eidet	E	38%	D	59%

Aggregated Scores

#	Building	Current SRI			Expected SRI		
		Building	User	Grid	Building	User	Grid
1	Eidet	50%	53%	13%	57%	64%	56%

- Improvement of at least **one class** in this building.
- Noticeable improvement in Grid aggregated score:
 - Eidet: **13%** to **56%**
- Slightly improve in *Building* and **User scores.**



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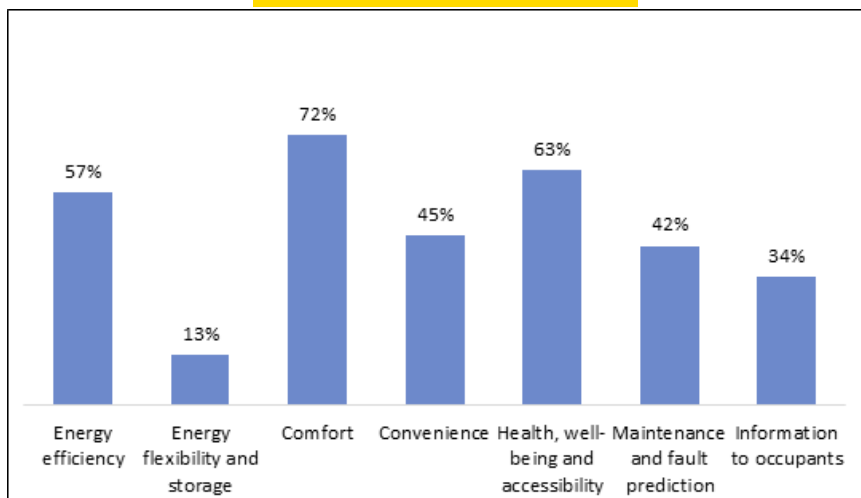
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SRI assessment in Eidet Healthcare

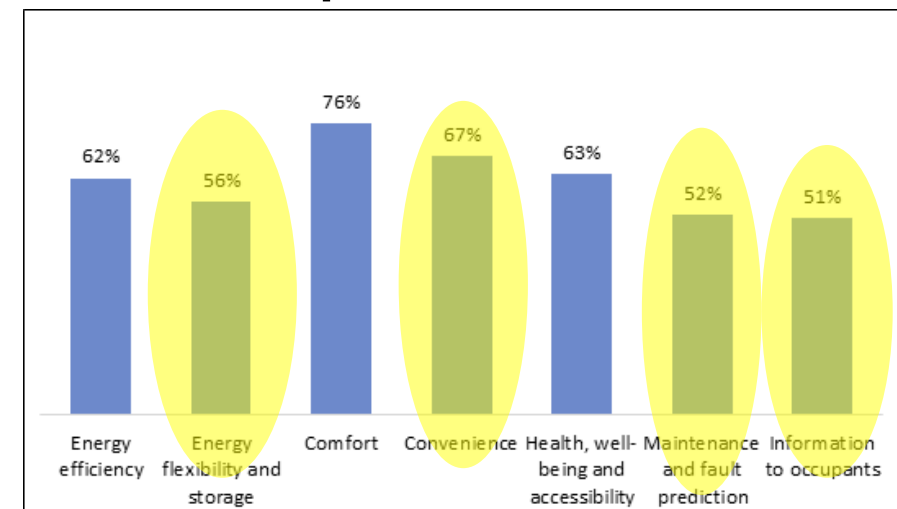


Impact Scores

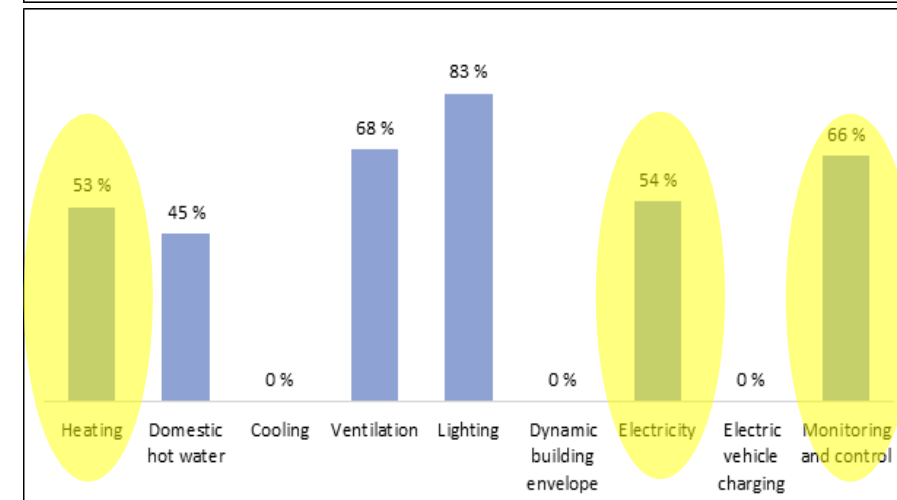
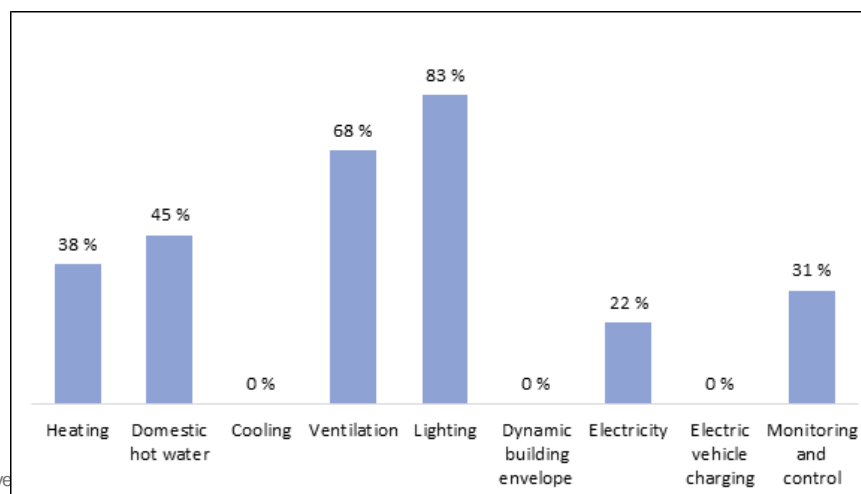
Current Status



Expected Status



Domain Scores



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SRI Results for Norwegian Pilots



- The SRI range for the ten buildings is between **20% and 35%**.
 - Best Performers: **B02** (Sports building) and **B04** (Care facility) achieved the **highest** SRI scores.
 - **B01** (Care facility) experienced the largest reduction in score by 3.4 percentage points.
- Aggregated Scores:
 - **Building category:** Scores decreased slightly but stayed within the 35% to 50% range.
 - **Grid category:** Significant variation, with all buildings scoring below 20%.
- The Grid score for B01 dropped by 7.5%, highlighting the building's limited interaction with the grid and low flexibility, especially in terms of energy storage and EV charging impacts.

Building	SRI Score	Aggregated Score		
		Building	User	Grid
B01	30.6 % (-3.4 %)	45.6 % (-2.8 %)	42.1 % (0.0 %)	4.2 % (-7.5 %)
B02	31.7 % (-0.2 %)	42.3 % (-1.3 %)	38.3 % (0.0 %)	14.5 % (0.7 %)
B03	26.3 % (-0.6 %)	42.3 % (-0.2 %)	28.6 % (0.0 %)	7.9 % (-1.6 %)
B04	31.0 % (-0.1 %)	44.3 % (-1.3 %)	35.7 % (0.0 %)	13.0 % (0.9 %)
B05	21.6 % (-0.9 %)	34.6 % (-2.8 %)	26.1 % (0.0 %)	4.1 % (0.2 %)
B06	28.9 % (-0.3 %)	42.0 % (-2.1 %)	37.7 % (0.0 %)	7.0 % (1.1 %)
B07	23.9 % (-1.5 %)	38.9 % (-3.5 %)	28.9 % (0.0 %)	4.0 % (-1.1 %)



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THANK YOU!

Get in touch

Mohammadreza Aghaei
Project Coordinator, NTNU

mohammadreza.aghaei@ntnu.no

info@collectief-project.eu

www.collectief-project.eu



@CollectiefP



COLLECTiEF project



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COLLECTiEF

TOPIC WORKSHOP

Smartness for energy flexibility and climate resilience

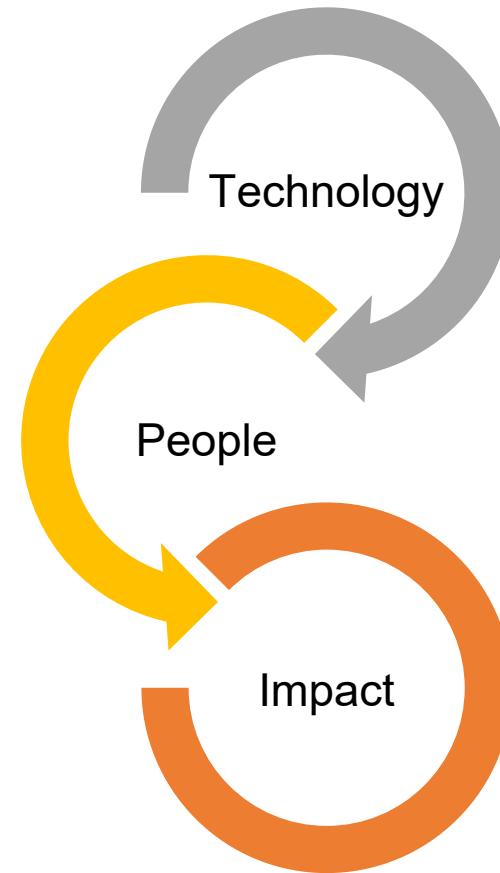
Smart Readiness Indicator for energy flexibility and climate resilience in action:
Insights and lessons from the COLLECTiEF project across Europe

Empowering users and stakeholders for long-term impact

Gloria Bevilacqua, Project & Communication Manager, Geonardo

Why user engagement matters

- Adoption depends on **people**, not just technology
- Engagement builds **trust, satisfaction, and real impact**
- Essential for **scaling and long-term sustainability**



Post-Occupancy Evaluations (POEs)

- Two questionnaires: POE & Satisfaction
- Assess indoor environment (air quality, comfort, lighting) + user satisfaction
- Applied before & after COLLECTiEF deployment
- Involves building managers, teachers, nurses to support participation

the experimental design is randomized, therefore NO data is related to the individual person. Therefore, every time you answer this questionnaire, we need to acquire few information to contextualize your feedback. Thank you for your understanding and precious support.

SECTION 1: Background

Purpose: understanding potential differences in thermal comfort perception and/or use of systems

1. Hello! Who are you?

< 10 years			
11 – 24 years			
25 – 64 years			



COLLECTiEF

Collective Intelligence for Energy Flexibility

Help us improve your thermal comfort in this building!

COLLECTiEF is developing a user-centric energy-management system to smart up the existing European building stock, while improving users' comfort and satisfaction. We are now testing our solutions in different types of buildings across the EU and we want to hear from you!



Scan the QR code and give us your feedback on **your thermal comfort and indoor environment satisfaction**. It only takes a few minutes to complete! The survey is completely anonymous and does not contain questions that render it possible to identify you based on your response. We analyse answers from the surveys and data gathered from the sensors to develop our smart control algorithms. Together, we can make this and all European buildings **healthier, smarter, and greener**.

PROJECT COORDINATOR
Amin Moazami,
Norwegian University of Science and Technology (NTNU)

GET IN TOUCH
www.collectief-project.eu
info@collectief-project.eu

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POEs: challenges & solutions

Challenges:

- Low response rates
- Connectivity issues
- Sensitive questions

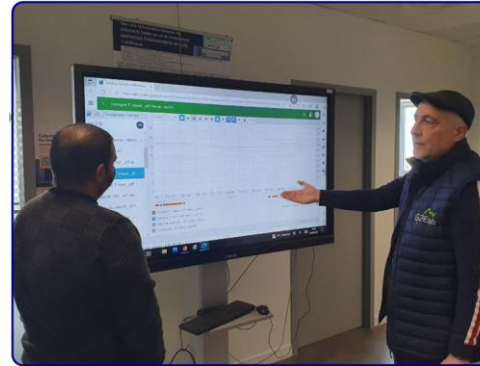
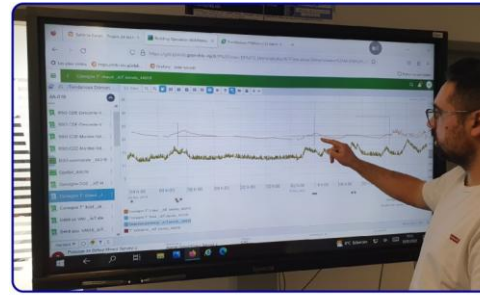
Mitigation:

- Stickers/QR codes in rooms
- WhatsApp & calendar reminders
- Postcards and posters
- Video explainers
- Adjusted surveys for local contexts



Pilot engagement activities: building trust

- Pilot exhibitions & workshops across Italy, Cyprus, France, Norway
- Clear, trust-based communication with users & owners
- Explained COLLECTiEF benefits, installation process, long-term value
- Interactive formats: quizzes, demos, exhibitions, one-to-one meetings



Locally tailored strategies

Ålesund



Focus on diverse building types & dispersed sites



- One-to-one meetings with users & facility managers
- Tailored discussions per site
- Feedback on control handover & POE logistics



Grenoble



Focus on algorithm testing & POEs



- Regular email reminders
- Hands-on demo of POE tools



Milano



Focus on energy efficiency & comfort



- Informal events
- UI demo
- Modelling results



Nicosia



Focus on UI design & user interaction



- Interactive interface demo
- POE competition
- Detailed feedback collection

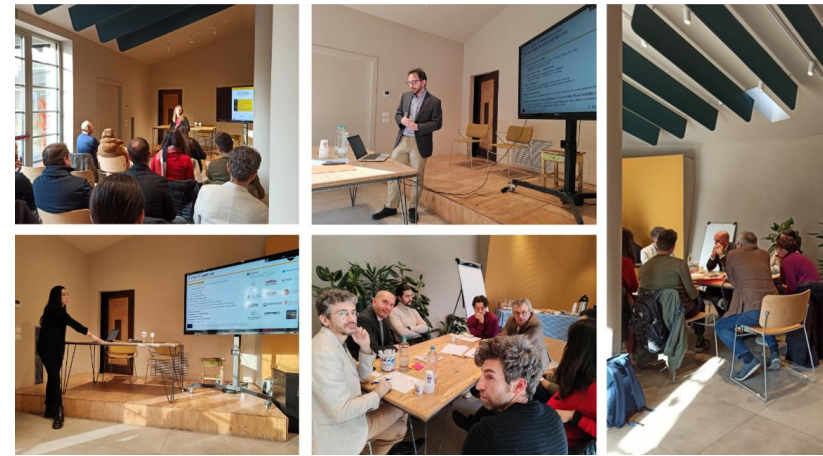


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COLLECTiEF

Stakeholder workshops: ensuring long-term uptake

- Early stakeholder engagement builds trust and shapes solutions.
- Workshops provided valuable feedback for exploitation strategy and business models.
- Cross-sector dialogue strengthens capacity for long-term impact.



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Locally tailored strategies

Ålesund

Focus: local applicability
Stakeholders: municipalities, building managers, energy providers
Outcome: high relevance for demand response, call for open standards



Milano

Focus: exploitation & business model
Stakeholders: academia, engineering firms, utilities
Outcome: strong interest in integration with building systems, valuable feedback for exploitation strategy



Grenoble

Focus: algorithm testing & validation
Stakeholders: DSOs, energy flexibility experts, certification bodies
Outcome: interest in methodology, calls for clarification, potential in residential housing



Nicosia

Focus: public engagement at European Researchers' Night
Stakeholders: schools, civil society, public administration
Outcome: strong public interest, new collaboration opportunities

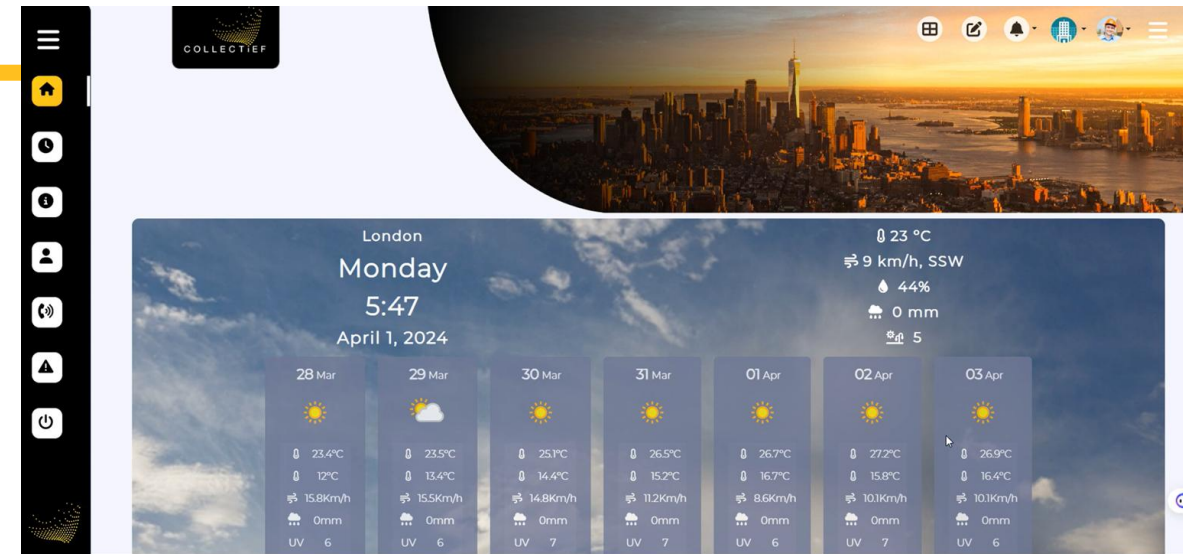


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COLLECTiEF

Dashboard: making data visible

- **Data visualisation:** Weather; indoor environment; energy use; system status
- **KPIs display:** Thermal comfort; indoor air quality; visual and acoustic comfort, energy performance and cost; SRI
- **Notifications:** Alerts on monitored data and KPI changes.
- **Predictions:** Forecasts of KPI trends.
- **Scheduling modes:** COLLECTiEF mode; Comfort mode; Economy mode; Energy flexibility mode; Climate resilience mode; Manual mode



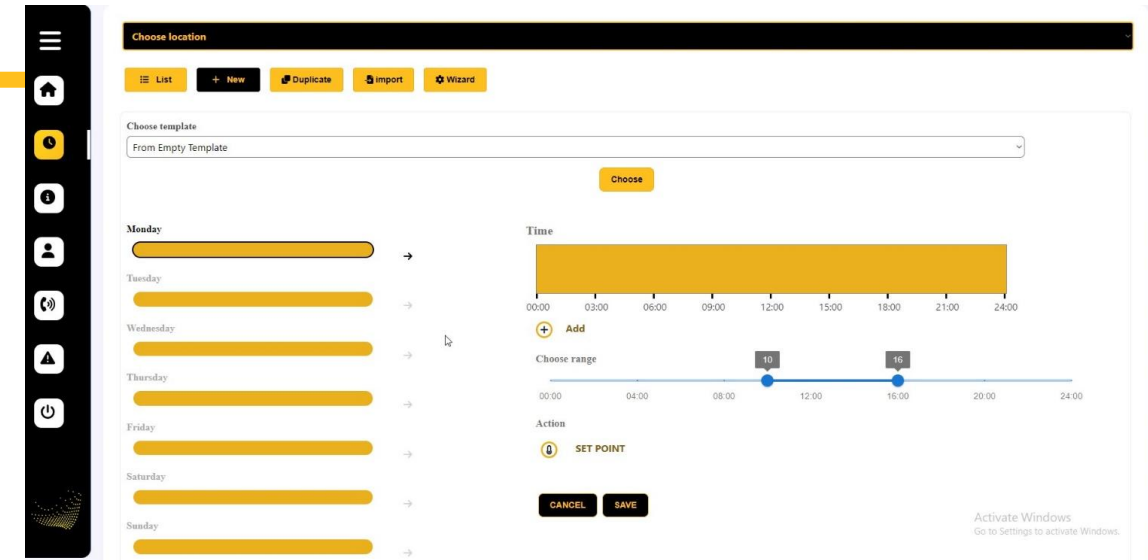
Dashboard: user interaction & benefits

User Interface Structure

- Main options: Login/logout, Dashboard, Scheduling, Sensor Info, Feedback.
- Scheduling tool: Users can customise daily operation modes and set weekly schedules.
- Feedback tool: Ratings, comments, and access to Post-Occupancy Evaluation (POE) questionnaires for continuous improvement.

Benefits

- Improves user trust through transparency.
- Supports informed decision-making.
- Facilitates personalised control of building performance.
- Encourages active user engagement and feedback.



Any change?
Operation mode
Select the mode you prefer



SUBMIT



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OLLECTiEF

Capacity building through education

The screenshot displays the COLLECTiEF e-learning platform interface. At the top, a header bar reads 'MODULE 1: ENERGY EFFICIENCY AND CLIMATE RESILIENCE'. Below this, the main content area is divided into three sections. On the left, a 'Table of content' sidebar lists four chapters: 1. Understanding Energy Efficiency and Climate Resilience, 2. The Global Context: Paris Agreement and UN SDGs, 3. EU Climate and Energy Policies, and 4. Energy Performance of Buildings Directive and Future Regulations. A red play button icon is overlaid on the second chapter. In the center, a list of chapters (Chapter 1 to Chapter 4) is shown with right-pointing arrows. On the right, an 'ATTACHMENTS' section lists three documents: 'Keeping our promise to Europe: the story of the vdl Commission', 'The EU Green Deal', and 'Understanding energy efficiency', each with a download arrow. Below the table of contents, a descriptive paragraph states: 'In this course, you'll explore how energy efficiency and climate resilience can reshape how we consume energy. This module will give you the knowledge to understand how global climate goals influence local action and how energy efficiency can impact your everyday life.' It also lists the chapters again.

The COLLECTiEF e-learning programme empowers building managers, operators, homeowners, researchers, and interested citizens to make smarter, energy-efficient, and climate-resilient choices.

Key Features

- Accessible anytime, designed for long-term impact and scalability
- Interactive learning with quizzes, practical insights, and step-by-step guides
- Modules tailored to different user needs: citizens, professionals, stakeholders



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COLLECTiEF

Capacity building through education

Benefits:

- Step-by-step learning for diverse audiences
- Builds capacity for sustainable energy practices
- Supports adoption of innovative solutions beyond the project

Energy efficiency and EU policy frameworks

1. basic concepts and the policies driving sustainable energy transitions.

Hands-on guidance for using COLLECTiEF

1. installation, operation, and maintenance.

Unlocking COLLECTiEF's benefits

1. energy savings, performance improvements, cost efficiencies, environmental advantages.

COLLECTiEF methodology

- technical foundations, algorithms, and collective intelligence principles

C O L L E C T i E F



THANK YOU!

Get in touch

Gloria Bevilacqua

Communication & Dissemination leader, Geonardo

gloria.bevilacqua@geonardo.com

info@collectief-project.eu

www.collectief-project.eu



@CollectiefP



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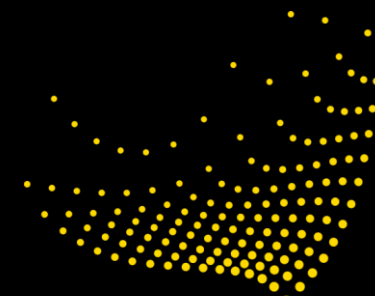


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COLLECTiEF

TOPIC WORKSHOP

Smartness for energy flexibility and climate resilience

Smart Readiness Indicator for energy flexibility and climate resilience in action:
Insights and lessons from the COLLECTiEF project across Europe

Market opportunities and business models

Marco Pietrobon – R2M Solution

Smart buildings and energy flexibility

Value from COLLECTiEF system



EFFICIENT

Save energy or improve performance with better control.



CONNECTED

Connection to energy grids and between buildings / groups of energy consumers.



SMART

Better automatic controls, higher building smartness.



FLEXIBLE

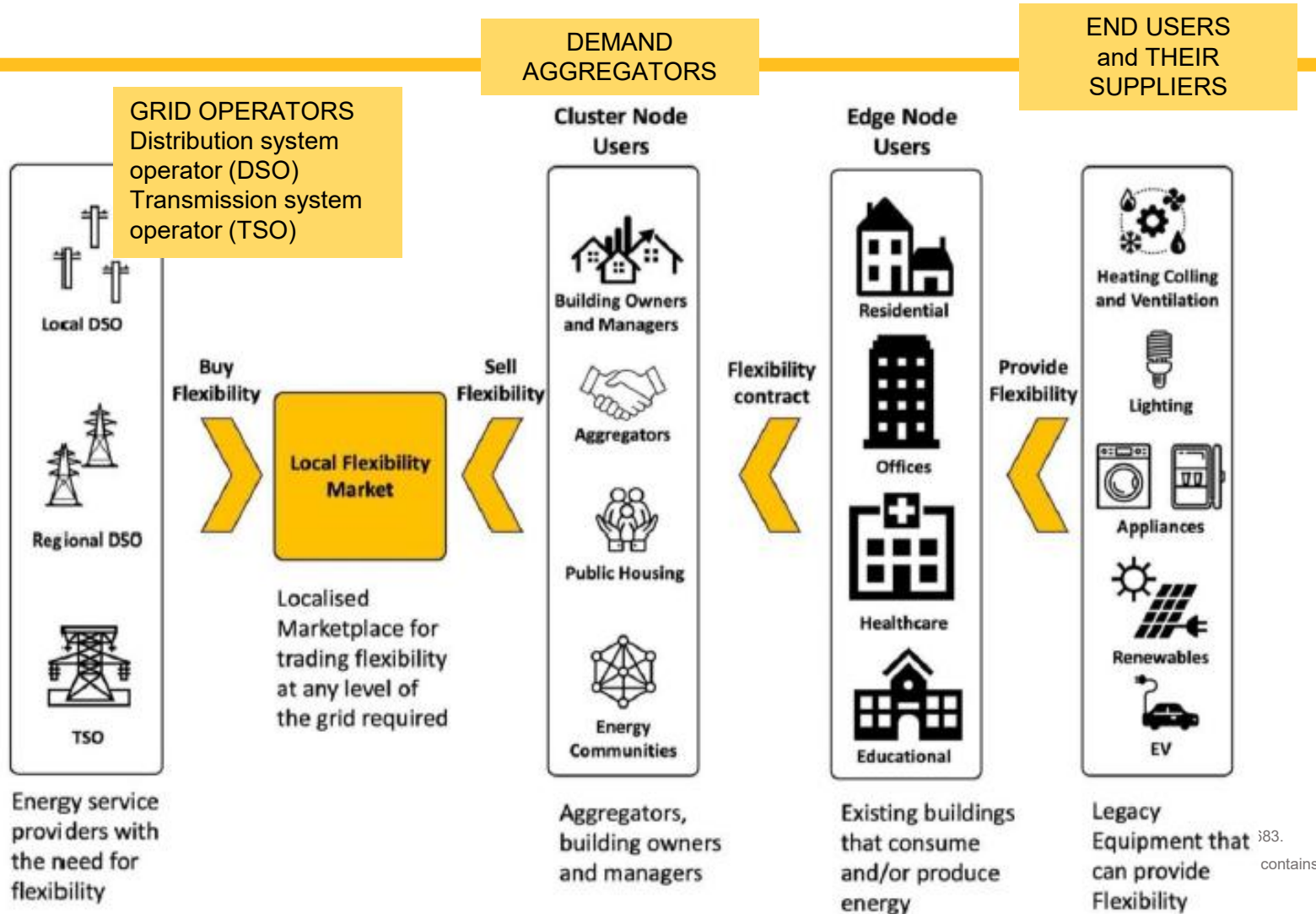
Flexibility in energy demand while maintaining performance and comfort.



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Market landscape



There is a **demand/need for flexibility in energy flows on the networks**, for various purposes:

- Balancing consumption and production
- Securing supplies
- Optimizing the use of renewable sources
- Manage the necessary investments in networks and production plants over time

Related opportunities:

- Obligation, incentive, and remuneration mechanisms
- Services linked by aggregators and other providers
- Improving smart controls in buildings

383.
contains.

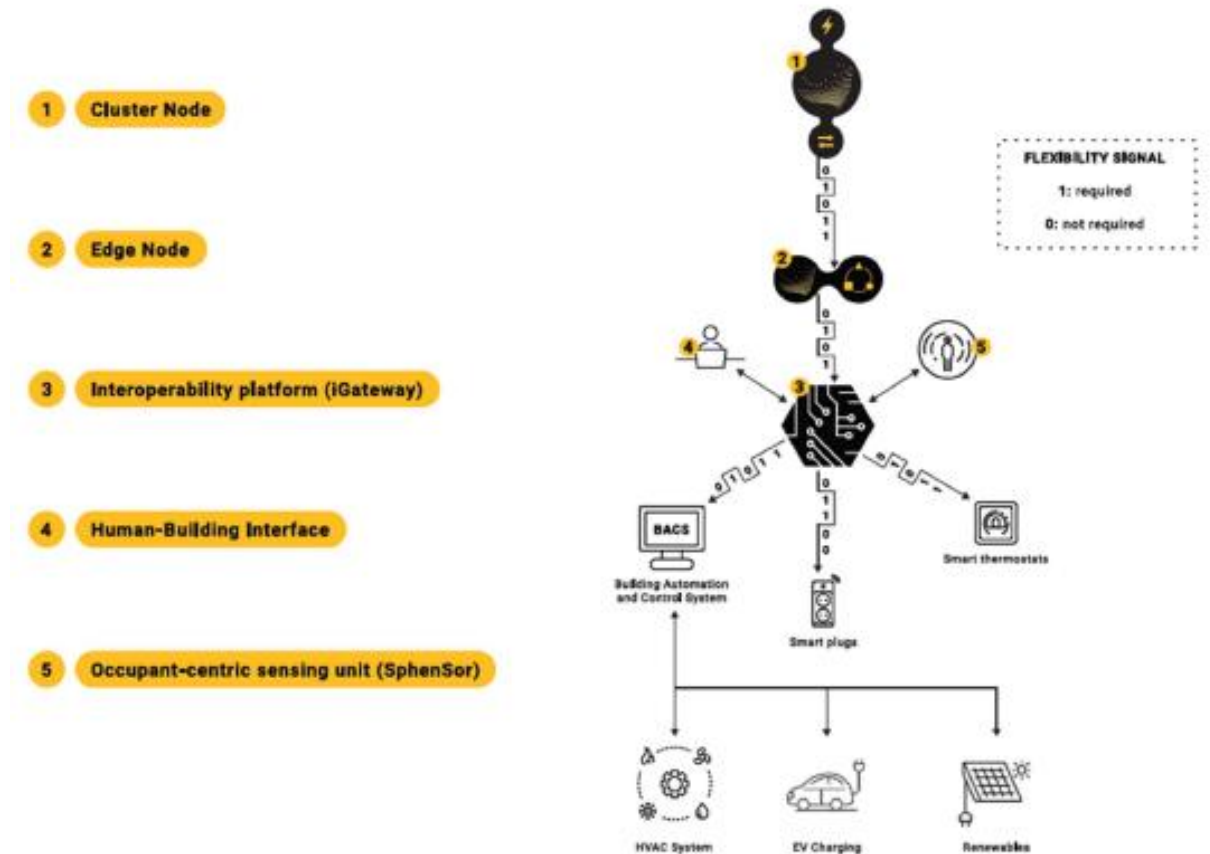
Minimum Viable Product

Product name:

COLLECTiEF system

General description:

An interoperable and scalable energy management system based on Collective Intelligence (CI) to be integrated into existing buildings and urban energy systems.



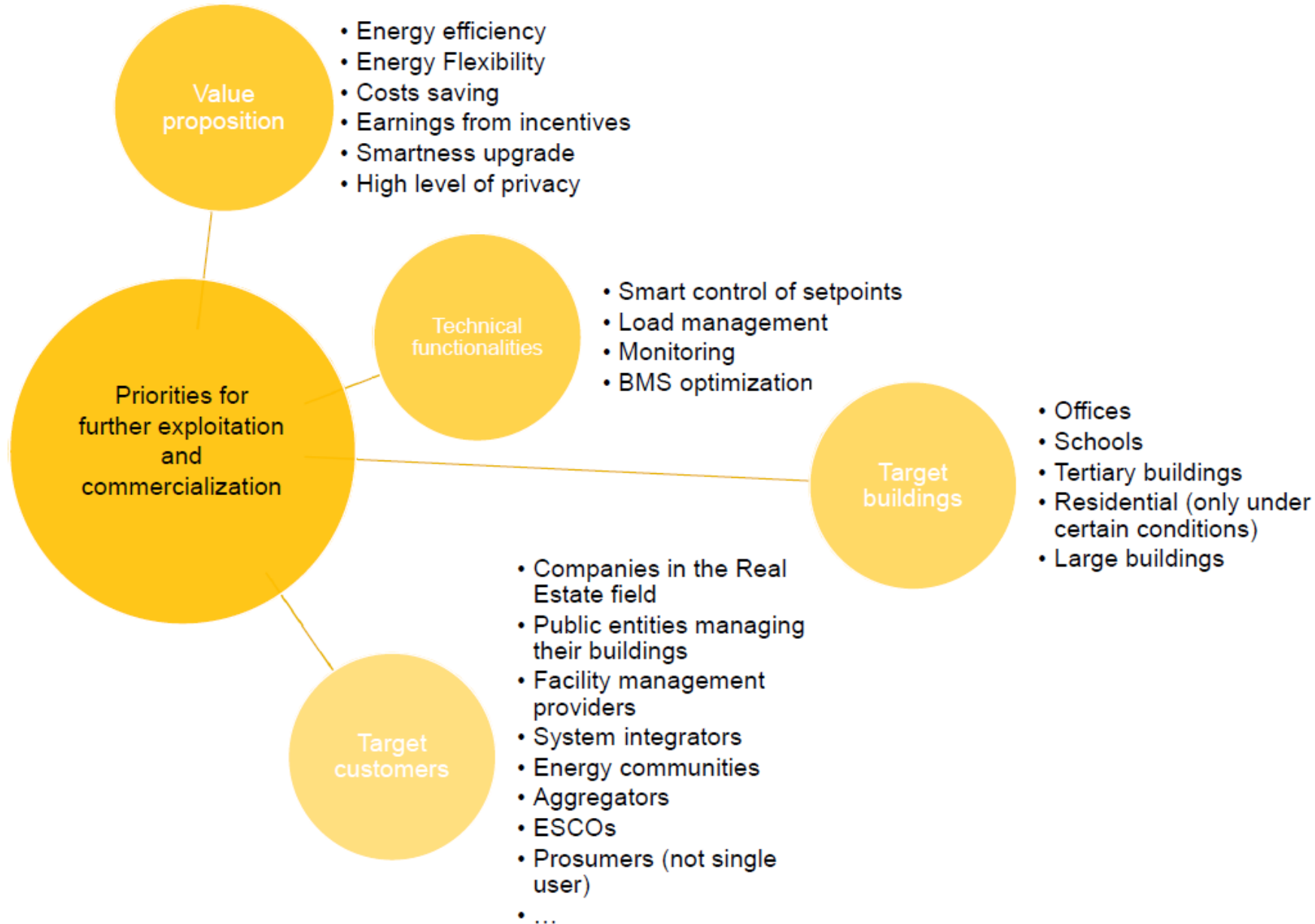
Minimum Viable Product variants for specific customers' segments

Five variants of the product:

1. Edge Node **Algorithms**
2. Cluster Node **Algorithms**
3. Edge + Cluster Node **Algorithms**
4. COLLECTiEF **System**
5. Monitoring and optimization **Service**



Priority paths for exploitation for exploitation on the market



Examples of opportunities in the market

- Energy Communities
 - Maximize self-consumption of renewable energy produced in renewable energy plants, maximizing incentive revenues.
- HVAC system management – optimizations
 - Making existing heating systems smarter and more efficient through improved and innovative control features.
- Energy management
 - Management of electricity or thermal energy demand over time (with respect to periods of more advantageous tariffs, with respect to power limits, etc.).
- Design services
 - Prescription at the design stage of control systems to replace or integrate existing BMS.
- Demand Response through aggregation of prosumers
 - Contracts between network operators (TSO, DSO) and aggregators, who manage and control energy flexibility, responding to the needs of network operators.



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Review of innovative business models in the field

A scientific paper from the analyses carried out in COLLECTiEF



Electric Power Systems Research

Volume 239, February 2025, 111196



Review

Business and pricing models for smart energy at building level: A Review

Fabio Lilliu ^a✉, Marco Pietrobon ^b✉, Diego Reforgiato Recupero ^a ✉

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COLLECTiEF

Review of innovative business models in the field

Criteria	1	2	3	4	5	6	7	8	9	10
Granularity	5m	1m	60m	60m	60m	30m	60m	ND	60m	60m
Vector	Elec.	Elec.	Elec. Heat Gas	Elec.	Elec. Heat	Elec.	Elec. Heat	Elec. Heat	Elec.	Elec. Heat
Devices	PV BESS Fuel cells	PV	CHP HP Boiler Storage PV	PV BESS Tidal gen.	HVAC	PV	HVAC BESS	AC	PV	PV BESS HVAC EV
Domain	Res.	Edu.	ND	Office	Res.	Res.	Fact. Office	Res.	Res.	Res. Tert.
Use case	(130) MG	(1) Buil.	(1) RIES	(1) Buil.	(50) Comm.	(72) Apt. comp.	(100) Aggr.	(ND) Aggr.	(48) LEP LEC LEM	(2) Buil.
Customer type	Buil. (Apt. com.)	Buil. (Edu.)	Buil. (Res.)	Buil. (Off.)	Buil. (Res.)	Apt.	Buil. (Fact. Off.)	Buil. (Res.)	Apt.	Buil. (Res. Lib.)
Provider type	TSO DSO	Grid	DSO	TSO DSO	TSO	Netw.	Aggr.	TSO DSO	LEP LEC LEM	Aggr.
Benefits	Profit	Profit Peak	CO2 Comf.	Peak	Peak	Load Peak Self	Profit	Peak Valley	Self	Profit CO2
Constraints	ND	ND	RIES	Tidal gen.	TEG	ND	ND	Cloud	ND	ND
Market readiness	No	No	No	Yes	No	Yes	No	ND	No	No
Methods	ML	ML	Game	ND	Seq. alg.	ND	Game	Cloud	Mat.	Mat.

Some findings

- From 1 minutes to 60 minutes actions
- Solutions mainly for electricity and photovoltaic
- But some also dealing with heat pumps and in general heat storage
- Different building typologies
- Energy communities (and aggregators)
- Financial gains as main driver

Thanks for your attention

Marco Pietrobon

marco.pietrobon@r2msolution.com



Innovation
Energy Services & Sustainability
Engineering
ICT & Automation



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COLLECTIEF